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SUPERIOR COURT OF THE STATE OF CALIFORNIA

COUNTY OF SAN DIEGO

CHADD HUNTER ELAM, individually and on
behalf of all others similarly situated,

Plaintiff,

vs.

JEROME'S FURNITURE WAREHOUSE; and
DOES 2 through 20, inclusive,

Defendants.

Case No. 37-2021-00043115-CU-OE-CTL

Assigned for all purposes to:
Hon. Mark T. Cumba, Dept. C-65

**MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT OF
PLAINTIFF'S MOTION FOR APPROVAL
OF PAGA SETTLEMENT**

Date: February 27, 2026

Time: 8:30 a.m.

Dept: C-65

1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 **I. INTRODUCTION**

3 Plaintiff Chadd Hunter Elam (“Plaintiff”) seeks approval of a settlement of claims under
4 the Private Attorneys General Act of 2004, California Labor Code § 2698 *et seq.* (“PAGA”) against
5 Defendant Jerome’s Furniture Warehouse (“Defendant”) in the amount of \$307,000.00. The
6 Settlement resolves claims for PAGA penalties for certain wage and hour violations allegedly
7 suffered by approximately 319 aggrieved employees, defined as persons currently or formerly
8 employed by Defendant in California as a non-exempt employee in a sales position, including
9 Aggrieved Employees with job titles such as: "Sales Associate", "Sales Supervisor," "Bedding
10 Specialist," and "Web Sales Associate," at any time during the PAGA Period of August 3, 2020
11 through September 30, 2024.

12 Under Labor Code § 2699(1)(2), the Court must review and approve any proposed PAGA
13 settlement. Here, the proposed Settlement is sufficient to deter and punish future violations. The
14 Settlement is attached to the Declaration of Julia M. Toscano (“Toscano Decl.”) as **Exhibit 1**, and
15 the proposed letter to be sent to the aggrieved employees is attached thereto as **Exhibit A**. Plaintiff
16 now seeks this Court's approval of the Settlement terms.

17 **II. FACTUAL AND PROCEDURAL BACKGROUND**

18 On October 12, 2021 Plaintiff commenced this Action by filing a complaint alleging a single
19 cause of action against Defendant for Violation of the California Labor Code Private Attorneys
20 General Act Of 2004 (Cal. Lab. Code §§ 2698, et seq.). The Complaint is the operative complaint
21 in the Action (the “Operative Complaint”). Toscano Decl. at ¶ 5.

22 On August 3, 2021, Plaintiff’s counsel sent a letter to the California Labor & Workforce
23 Development Agency (“LWDA”) via online submission and to Defendant via certified mail
24 regarding Defendant’s alleged violations. *See* Toscano Decl., ¶ 3, Exhibit 2. The LWDA did not
25 respond to this notice within 65 days, indicating it did not intend to investigate, thus allowing
26 Plaintiff to add a claim for Enforcement of the Private Attorneys General Act (“PAGA”) to the
27 instant lawsuit pursuant to Labor Code Section 2699.3(a)(2)(A). Toscano Decl., ¶ 4.

1 The Parties agreed to attend private mediation. Toscano Decl., ¶ 8. In preparation for
2 mediation, Defendant produced data and documents for Plaintiff to evaluate the PAGA claims and
3 calculate the alleged exposure, including policy documents, a sample of time and payroll records,
4 and a list of aggrieved employees with dates of employment to calculate the pay periods worked.
5 *Id.* Plaintiff's Counsel engaged an expert to quantify the potential exposure using the time and
6 payroll records, and then assessed the risks associated with each of the claims. *Id.*

7 The parties attended mediation on January 9, 2025, with Eve Wagner, a respected class
8 action and PAGA action mediator. Campbell Decl., ¶ 8. After a full day of negotiating, the Parties
9 agreed to a settlement amount and executed a Memorandum of Understanding with the material
10 terms the parties had agreed to. *Id.* The Parties spent the next several months negotiating the terms
11 of the Settlement, which was finalized on September 26, 2025. *Id.*

12 Plaintiff provided notice of the Settlement to the LWDA on November 20, 2025. Toscano
13 Decl., ¶ 9, Exhibit 3.

14 **III. PAGA REQUIREMENTS**

15 Based on the California Supreme Court's opinions in *Arias v. Superior Court*, 46 Cal. 4th
16 969 (2009), and *Iskanian v. CLS Transportation Los Angeles, LLC*, 59 Cal. 4th 348 (2014),
17 Plaintiffs can seek appropriate civil penalties as called for under PAGA on behalf of the State of
18 California and other similarly aggrieved employees without seeking class certification or meeting
19 the requirements of class certification (i.e. numerosity, typicality, commonality and adequacy). As
20 such, the class action two-step preliminary and final approval process is not required.

21 PAGA was enacted to allow enforcement of the Labor Code and recovery of penalties by
22 the State and by private individuals who have been aggrieved by their employers. The statute calls
23 for 75% of any penalties recovered to be paid to California's LWDA and the remaining 25% to the
24 aggrieved employees (Cal. Lab. Code § 2699(i) (2016)).

25 In order to enforce and seek penalties under PAGA in a civil action, an aggrieved employee
26 must first provide written notice to the LWDA and the employer of the particular Labor Code
27 violations the aggrieved employee alleges the employer has violated. *See* Cal. Labor Code §
28 2699.3(a)(1)(A) (2016). Once the LWDA notifies the aggrieved employee that it does not intend to

1 investigate the alleged violations, or if the LWDA does not respond within a certain time period,
2 the aggrieved employee is then allowed to proceed in a civil action against the employer on behalf
3 of the LWDA and all other similarly aggrieved employees. *See* Cal. Labor Code § 2699.3(a)(2)(A)
4 (2016).

5 In 2009, the California Supreme Court considered the issue of whether an aggrieved
6 employee who brings a PAGA representative claim needs to meet class certification requirements.
7 *Arias*, 46 Cal. 4th at 976. After a substantial review of the legislative history of PAGA, the Court
8 held that an aggrieved employee's representative action brought on behalf of other aggrieved
9 employees against an employer for PAGA violations does not need to meet the requirements for
10 class certification. *Id.* at 975, 980-88. As the Court held, a plaintiff bringing suit under PAGA does
11 so as the proxy or agent of California's labor law enforcement agencies. *Id.* at 986. Because the
12 employee's PAGA action functions as a substitute for an action brought by the government itself, a
13 judgment in the PAGA action binds all those who would be bound by a judgment in an action
14 brought by the government. *Id.*

15 Finally, in a settlement of a PAGA action brought by an aggrieved employee, the court
16 need only "review and approve" the settlement. Cal. Lab. Code § 2699(1)(2) (2016). The Parties
17 to this current PAGA action have reached such an agreement and now seek this Court's approval of
18 the proposed settlement.

19 **IV. THE SETTLEMENT TERMS AND DISTRIBUTION OF PENALTIES**

20 The Parties have agreed that Defendant will pay a total settlement amount of \$307,000.00
21 (the "Gross Settlement Amount"). *See* Settlement Agreement, § 3.1. From this amount, up to one-
22 third (1/3) of the Gross Settlement Amount, or \$102,333.33, is allocated to attorneys' fees and up
23 to \$55,000.00 to actual litigation costs. *Id.* at § 3.2.2. To date, Plaintiff's counsel has spent
24 \$43,217.17 in actual litigation costs and incurred \$154,815.00 in attorneys' fees. *See* Toscano
25 Decl., ¶¶ 28-29, Exhibit 4. The Settlement allocates up to \$5,250.00 to payment for Phoenix
26 Settlement Administrators' costs associated with administration of the Settlement. Settlement
27 Agreement, § 3.2.3. For Plaintiff's efforts in assisting with the Lawsuit and in exchange for a
28 general release of his individual claims, \$15,000.00 is allocated to Plaintiff. *Id.* at § 3.2.1.

1 After deducting the above amounts for attorneys' fees and costs, Settlement
2 Administrator's costs, and Plaintiff's individual settlement award, the remaining fund will
3 constitute the "PAGA Penalties" in which 65% will be paid to the LWDA (the "LWDA PAGA
4 Payment") and 35% will be paid to the Aggrieved Employees as their "Individual PAGA
5 Payments". Settlement Agreement, § 3.2.4. The Aggrieved Employees are all current and former
6 persons employed by Defendant in California as a non-exempt employee in a sales position at any
7 time during the PAGA Period. *Id.* at § 1.4. The PAGA Period means the period from August 3,
8 2020 through September 30, 2024. *Id.* at § 1.19.

9 The Individual PAGA Payments will be calculated pro rata based on the number of pay
10 periods working during the PAGA Period. Settlement Agreement, § 3.2.4.1. If the number of pay
11 periods worked by Aggrieved Employees in the PAGA Period exceeds 18,350 by more than 5%,
12 the Gross Settlement Amount will increase pro rata per additional PAGA Pay Period *Id.* at § 8. The
13 Individual PAGA Payments shall be paid to the Aggrieved Employees by way of a single check
14 which will be valid for 180 days. *Id.* at § 4.4.1. All funds not claimed within 180 days of mailing
15 of payment shall be sent to the California State Controller's Office Unclaimed Property Fund with
16 an identification of the amount of unclaimed funds attributable to each PAGA Employee. *Id.* at §
17 4.4.3. The Individual PAGA Payments will be characterized as penalties for tax purposes and
18 reported on IRS Form 1099. *Id.* at § 3.2.4.2.

19 Prior to this disbursement, the Settlement Administrator shall check the Aggrieved
20 Employees' addresses provided by Defendant using the National Change of Address database.
21 Settlement Agreement, § 4.4.1. For any returned payments without a forwarding address, the
22 Settlement Administrator shall run a skip trace. *Id.* at § 4.4.2. Aggrieved Employees will receive a
23 letter along with their Individual PAGA Payment explaining the reason for the payment, the content
24 of which will be submitted to the Court for approval. *Id.* at § 4.4.1. The proposed letter is attached
25 to the Settlement Agreement as Exhibit A.

26 In exchange for the settlement payment, the State of California and the Aggrieved
27 Employees will release the "Released Parties" meaning "means Defendant and its former and
28 present directors, officers, shareholders, members, owners, attorneys, insurers, predecessors,

1 successors, assigns, subsidiaries, and affiliates,” from “from all claims for PAGA penalties arising
2 during the PAGA Period that were alleged, or reasonably could have been alleged, based on the
3 facts stated in the Operative Complaint and the PAGA Notice..” Settlement Agreement, §§ 1.26,
4 5.2.

5 **V. THE SETTLEMENT IS FAIR AND REASONABLE**

6 **A. Standard for Approval**

7 PAGA settlements must be “fair, reasonable, and adequate in view of PAGA’s purposes to
8 remediate present labor law violations, deter future ones, and to maximize enforcement of state
9 labor laws.” *Moniz v. Adecco USA, Inc.*, 72 Cal.App.5th 56, 77 (2021). The court must find that
10 the plaintiff “has adequately represented the state’s interests, and hence the public interest.” *Id.* at
11 89. The LWDA must be notified of the settlement and be given an opportunity to object. The court
12 may look to parallel class action guidelines to determine what is “fair, adequate and reasonable.”
13 *Kullar v. Foot Locker Retail*, 168 Cal.App.4th 116, 126 (2008). In that analysis, the court has
14 “broad discretion in making this determination.” *In re Microsoft I-V Cases*, 135 Cal.App.4th 706,
15 723 (2006). Relevant factors may include “the strength of the plaintiffs’ case, the risk, expense,
16 complexity and likely duration of further litigation, ... the amount offered in settlement, the extent
17 of discovery completed and the stage of the proceedings, the experience and views of counsel, the
18 presence of a governmental participant” *Dunk v. Ford Motor Co.*, 48 Cal.App.4th 1794, 1801
19 (1996).

20 **B. The Settlement Meets the Standard for Approval**

21 Here, the \$307,000.00 Gross Settlement Amount is reasonable for a group of
22 approximately 319 employees, which is equivalent to a penalty of about \$962.00 per employee
23 using the Gross Settlement Amount. This penalty is large enough to punish Defendant for alleged
24 past violations and deter future violations. At the same time, the penalty amount is not so large as
25 to be unjust, oppressive or confiscatory, considering the company’s potential exposure explained
26 below. Campbell Decl., ¶ 11. The Gross Settlement Amount is also reasonable in light of the facts
27 of the foregoing action, the real risk that no PAGA penalties would be paid, and inherent risks and
28 uncertainties associated with PAGA claims. *Id.* at ¶ 12.

1 Plaintiff calculated the potential exposure at the initial violation rate of \$100.00 per pay
2 period as follows: 18,350 x \$100.00 per pay period is \$1,835,000.00. If the Court stacked different
3 types of penalties in each pay period, Plaintiff calculated the exposure as follows:

- 4 - 18,350 pay periods x \$100 per pay period x 100% violation rate = \$1,835,000.00 for
5 rest break violations;
- 6 - 18,350 pay periods x \$100 per pay period x 26% violation rate = \$477,000.00 for meal
7 period violations;
- 8 - 18,350 pay periods x \$100 per pay period x 8% violation rate (for unpaid off-the-clock
9 time worked) = \$146,000.00 for unpaid wages;
- 10 - 18,350 pay periods x \$250 per pay period x 100% violation rate = \$458,750.00 for wage
11 statement penalties and;
- 12 - 18,350 pay periods x \$100 per pay period x 100% violate rate = \$1,835,000.00 for
13 unreimbursed business expenses.

14 *Id.* at 13. Defendant raised a number of arguments during settlement negotiations and provided
15 evidence that could have defeated Plaintiff's claims. For example, Defendant argued that it
16 maintained compliant written meal and rest break policies, and in practice, meal and rest breaks
17 were provided and premiums were paid for any non-compliant meal or rest breaks. Plaintiff also
18 alleged that Aggrieved Employees worked off-the-clock hours that were unpaid, however
19 Defendant responded that Plaintiff had only identified testimony-dependent incidents isolated to
20 Plaintiff, not a group-wide issue capable of a manageable trial. Plaintiff also alleged Defendant
21 failed to reimburse necessary business expenses by requiring employees to use personal phones
22 for work-related purposes. However, Defendant responded by providing facts showing that
23 Aggrieved Employees were not required to use their personal cell phones for work due to the
24 provision of equivalent technology on Defendants' premises available to and intended for
25 Aggrieved Employees' use. *Id.* at 14.

26 Another crucial factor in evaluating the value of a PAGA-only case is that all PAGA
27 awards are discretionary and can be reduced by the Court. *Toscano Decl.*, ¶ 15. Under Labor Code
28 § 2699(e)(2), the Court can reduce the PAGA penalties "if, based on the facts and circumstances

1 of the particular case, to do otherwise would result in an award that is unjust, arbitrary and
2 oppressive, or confiscatory.” In other words, were this matter to go to trial, any award granted
3 would be at the discretion of the Court. *Id.* In settling this case, Plaintiff recognizes that, although
4 he believes there would be no persuasive grounds to reduce the penalties, the Court could
5 determine otherwise and significantly reduce the PAGA penalties, especially with such a small
6 employer. *Id.* The wide range of potential recovery and the additional delays and risks of trial
7 justified settling for a reasonable amount of recovery. *Id.*

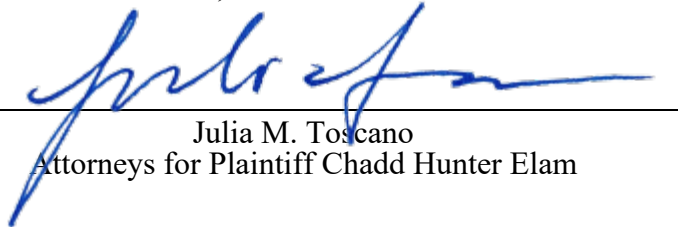
8 **VI. CONCLUSION**

9 For the foregoing reasons, Plaintiff requests the Court approve the proposed settlement
10 pursuant to PAGA in this Action.

11 Dated: November 20, 2025

AEGIS LAW FIRM, PC

12
13 By



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Attorneys for Plaintiff Chadd Hunter Elam