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Attorneys for Plaintiff and the aggrieved employees

IN THE SUPERIOR COURT OF THE STATE OF CALIFORNIA
FOR THE COUNTY OF LOS ANGELES

BRUCE WILLIAM BALLINGER, an
individual, on behalf of the State of California,
as a private attorney general,

PLAINTIFF,

v.

B & B TRANSPORT, INC.; and DOES 1 thru
50, inclusive,

DEFENDANTS.

Case No. 23STCV00452

[Case Assigned for All Purposes to Hon.
Helena Stephen P. Pfahler in Dept. 68]

**DECLARATION OF LIANE
KATZENSTEIN LY IN SUPPORT OF
MOTION FOR APPROVAL OF
REPRESENTATIVE ACTION
SETTLEMENT**

Date: November 19, 2024

Time: 8:30 a.m.

Dept.: 68

Reservation No.: 383934066669

Complaint Filed: January 9, 2023

Trial Date: None Set

DECLARATION OF LIANE KATZENSTEIN LY

I, Liane Katzenstein Ly, declare as follows:

1. I am an attorney licensed to practice before all of the courts of the State of California. I am the attorney of record for Plaintiff Juan Lopez in the above-entitled action. I have personal knowledge of the facts set forth herein, and if called upon as a witness, I could and would testify competently thereto.

2. I make this declaration in support of Plaintiff's Motion for Approval of Representative Action in the above-captioned case.

3. I graduated from Florida State University in 2005 with a degree in English. I graduated from University of California, Davis School of Law in 2008. I am admitted to practice before the following Courts: United States District Court, Northern, Southern, Eastern, and Central of California; all of California State Courts.

4. I have been involved in all of the settlement discussions leading to the present settlement as embodied in the PAGA Settlement Agreement (“Settlement” or “Agreement”). A true and correct copy of the Agreement is attached hereto as Exhibit “1”.

PROOF OF SUBMISSION TO THE LABOR AND WORKFORCE DEVELOPMENT

AGENCY

5. Plaintiff's Motion for Approval of Representative Action Settlement will be concurrently uploaded to the LWDA's website on the date this Motion is filed. Proof of submission of Plaintiff's Motion for Approval of Representative Action Settlement, all related documents, and copy of the email from the LWDA confirming receipt is attached hereto as Exhibit "6".

LITIGATION OVERVIEW AND PROCEDURAL HISTORY

6. Plaintiff initially filed a putative Class Action Complaint on October 26, 2022, against Defendant in the Los Angeles Superior Court, Case No. 22STCV34391 entitled *BRUCE WILLIAM BALLINGER, an individual, on behalf of himself and others similarly situated, PLAINTIFF v. B & B TRANSPORT, INC.; and DOES 1 thru 50, inclusive, DEFENDANTS.*, alleging that Defendant: 1) failed to reimburse expenses pursuant to Labor Code § 2802; 2) violated Labor Code § 226(a) by failing to provide accurate itemized wage statements; 3) is liable for penalties

1 pursuant to Labor Code § 221; and 4) violated Business & Professions Code § 17200. On the same
2 day, Plaintiff filed a PAGA Claim Notice to the LWDA, in compliance with Labor Code §
3 2699.3(a)(1). (Hereafter, the “Class Action”).

4 7. On December 15, 2022, Defendant filed a Notice of Removal of the Class Action,
5 removing the Class Action to the United States District Court, Eastern District of California.

6 8. Because no response was received by Plaintiff within 65 calendar days from the
7 LWDA evidencing its intention to investigate Plaintiff’s allegations, on January 9, 2023, Plaintiff
8 filed a Representative Action Defendant in the Los Angeles Superior Court, Case No. 23STCV00452
9 entitled *BRUCE WILLIAM BALLINGER, an individual, on behalf of himself and others similarly*
10 *situated, PLAINTIFF v. B & B TRANSPORT, INC.; and DOES 1 thru 50, inclusive, DEFENDANTS.*,
11 alleging a single representative cause of action for penalties pursuant to Labor Code §2699, et seq.
12 (hereafter, “PAGA”) seeking penalties based on Defendant’s alleged violations of Labor Code §§
13 2802, 226(a), 221, and 17200. (Hereafter, the “PAGA Action”).

14 9. Ultimately, the district court denied Plaintiff’s motion to remand the Class Action.

15 10. On March 8, 2024, the Parties attended a mediation with mediator Steven Rottman.
16 The Parties reached an agreement in principle which contemplates a resolution on a representative
17 action basis and the dismissal of the federal action.

18 **THE DISCOVERY PROCESS AND MEDIATION**

19 11. After the matter was at issue, the Parties began to engage in fact discovery and
20 exchange pertinent information to understand the nature of the allegations and the scope of potential
21 liability.

22 12. Plaintiff served his first set of Requests for Production of Documents and Special
23 Interrogatories to Defendant on March 28, 2023. Defendant served its responses on April 28, 2023,
24 with supplemental responses served on June 30, 2023. Defendant formally produced its handbooks,
25 policies and pay data.

26 13. The parties decided to focus on mediation and, for mediation purposes, Defendant
27 informally produced Plaintiff’s personnel file and extensive time and pay data. Through the
28 exchange of information and attendant discussions between the Parties, Plaintiff learned that the

number of Aggrieved Employees is no more than 275 (including Plaintiff) and there is a maximum of 15,250 PAGA Pay Periods at issue. (*Id.*; Ex. 1, ¶8.) Plaintiff asserts that the maximum potential exposure for the PAGA claims for Aggrieved Employees is \$1,525,000.00 (15,250 PAGA Pay Periods at issue × \$100 = \$1,525,000.00).

14. Thereafter, the Parties engaged in good faith, arms-length negotiations with Defendant concerning possible resolution of the claims asserted in the Litigation. The Parties were able to reach a tentative settlement, with the aid of an experienced mediator, subject to finalization of a formal PAGA Settlement Agreement and the approval of the Court.

15. The Parties negotiated the terms and conditions of the Settlement and now present the agreed-upon Settlement to the Court for Approval.

16. Although Defendant denies that it violated any pertinent law, it recognized the risks and attendant costs of litigation, and the Parties were able to reach a tentative settlement subject to finalization of a formal PAGA Settlement Agreement and the approval of the Court. The Parties negotiated the terms and conditions of the Agreement and now present the agreed-upon Settlement to the Court for Approval.

THE SETTLEMENT

17. Defendant will pay the total sum of \$145,000.00 in full and final settlement of the PAGA claim alleged.

18. Per the Agreement, the amount is allocated as follows:

Gross Settlement Amount:	\$145,000.00
PAGA Counsel Fees Payment:	\$48,333.33
PAGA Counsel Litigation Expenses Payment:	\$25,000.00 ¹
Administrator Expenses Payment:	\$9,000.00
Named Plaintiff Enhancement:	\$5,000.00
PAGA Penalties:	\$57,666.67 <i>(\$43,250.00 to the LWDA; \$14,416.67 to remain in the Net Settlement Amount)</i>

¹ The Agreement provided for counsel to receive cost reimbursement up to \$25,000.00. However, counsel's final costs come to \$20,926.46. This amount is including the estimated \$157.15 in future costs for filing this motion and supporting documents. The extra \$4,073.54 will remain in the net settlement fund, causing the net amount for distribution to the LWDA and Aggrieved Employees to be slightly higher than the \$57,666.67 contemplated in the settlement agreement. Specifically, \$61,740.21 will be allocated as PAGA Penalties, with 75% (\$46,305.16) to the LWDA and 25% (\$15,435.05) to the Aggrieved Employees.

1 19. Each aggrieved employee shall receive a pro-rata portion of the remaining amount
2 in PAGA penalties based by dividing the amount of the aggrieved employees' 25% share of PAGA
3 Penalties by the total number of PAGA Pay Periods worked by all aggrieved employees during the
4 PAGA Period, and then multiplying the result by each aggrieved employee's PAGA Pay Periods,

5 20. The PAGA Period means the period from October 26, 2021 to March 8, 2024.

6 21. For settlement purposes, the Aggrieved Employees are defined as: "all individuals
7 who are employed or have been employed by B & B TRANSPORT, INC., in the State of California
8 during the Release Period" ("Aggrieved Employee").

9 **RISKS AND EVALUATION OF THE SETTLEMENT**

10 22. To help the Court evaluate the fairness of the Settlement, a discussion of the risk
11 evaluation and discount taken follows.

12 23. Plaintiff believed that Defendant may persuasively argue that the Court should
13 exercise its discretion under PAGA to significantly reduce or altogether waive any penalties under
14 PAGA.

15 24. Pursuant to Labor Code §226.3, the Labor Commissioner has the discretion to
16 "decide not to penalize an employer for a first violation when that violation was due to a clerical
17 error or inadvertent mistake."

18 25. And in accordance with PAGA, the court in a PAGA action has the same discretion
19 "to assess a civil penalty" that the Labor Commissioner would have, as well as complete discretion
20 to "award a lesser amount than the maximum civil penalty amount specified [by PAGA] if, based on
21 the facts and circumstances of the particular case, to do otherwise would result in an award that is
22 unjust, arbitrary and oppressive, or confiscatory." (Labor Code § 2699(e)(1) and (e)(2)).

23 26. PAGA Counsel anticipated that, at trial, Counsel for Defendant could make a
24 potentially persuasive argument that Defendant: (1) the Aggrieved Employees were properly paid
25 wages and/or reimbursed in accordance with Defendant's lawful policies and practices, and that any
26 alleged failure to compensate the Aggrieved Employees was the result of inadvertence and clerical
27 error; (2) until this Action was filed, no employees had compliance about any alleged failure to pay
28 wages, reimburse expenses, and issue accurate itemized wage statements; and, (3) none of

1 Defendant's employees suffered any harm from or actual damage as a result of the conduct that
2 forms the basis for Plaintiff's allegations. All of which, Counsel for Defendant would argue, should
3 mitigate in factor of significantly reducing or waiving any PAGA penalties.

4 27. While Plaintiff disagrees that this analysis is legal correct or persuasive, PAGA
5 Counsel had to consider the foregoing facts and arguments and how they might impact any judgment
6 ultimately awarded to Aggrieved Employees if the Court were persuaded by them.

7 28. On a regular and consistent basis, Defendant has failed to reimburse Plaintiff and the
8 Aggrieved Employees the cost of using their personal cell phones and protective gear for business
9 related purposes.

10 29. Plaintiff alleges that Defendant required that Plaintiff and the Aggrieved Employees
11 be available by cell phone while working, and this was necessary to perform their job duties. Plaintiff
12 contends that he used his cell phone to communicate with supervisors and dispatch throughout his
13 shift and sometimes even after hours.

14 30. Plaintiff maintains that he was required to download numerous software applications
15 onto his phone such as Samsara, other applications for shippers and receivers, and a tracking
16 application.

17 31. Plaintiff was required to purchase safety glasses and gloves, which cost him
18 approximately \$200-300 per year.

19 32. One risk that Plaintiff considered was the fact that not all Aggrieved Employees used
20 their cell phones and not all used them for every pay period.

21 33. This meant that the damages were relatively small.

22 34. Here, Plaintiff contends that Defendant furnishes Plaintiff and the Aggrieved
23 Employees with itemized wage statements that do not accurately show total hours worked.

24 35. Defendant furnishes Plaintiff and the Aggrieved Employees with itemized wage
25 statements that do not accurately show all applicable hourly rates in effect during the pay period and
26 the corresponding number of hours worked at each hourly rate.

27 36. Defendant also issued wage statements that do not properly include the number of
28 piece-rate units earned and any applicable piece rate.

1 37. Thus, Defendant owes the Aggrieved Employees penalties under PAGA for failing
2 to provide accurate and itemized wage statements. Defendant argued that the wage statements
3 accurately reflected all required information.

4 38. California Labor Code § 221 provides, “It shall be unlawful for any employer to
5 collect or receive from an employee any part of wages theretofore paid by said employees to said
6 employee.” Plaintiff contends that he and the Aggrieved Employees were subject to deductions from
7 their wages by Defendant.

8 39. Here, there are after-tax deductions on wage statements labeled “advanced deduct.”
9 These “deductions” are various fees charged upon Defendant by its clients such as lump sum fees,
10 washer fees, loading fees, etc. Defendant provided guaranteed checks to Plaintiff and the Aggrieved
11 Employees to give to clients for these fees. In return, Plaintiff maintains that Plaintiff and the
12 Aggrieved Employees were required to submit receipts to Defendant acknowledging receipt of the
13 guaranteed checks. However, if any employee failed to return the receipt to Defendant, Defendant
14 would deduct the fees from their wages.

15 40. In light of all these significant risks and given that PAGA gives the Court broad
16 discretion to reduce any penalties ultimately awarded, PAGA Counsel determined that the Gross
17 Settlement Amount of \$145,000.00 was fair and reasonable.

18 **ATTORNEY COMPETENCE**

19 41. Kingsley Szamet & Ly is experienced in prosecuting employment litigation, and
20 since 2000 we have focused our practice on wage, hour, and working condition violations. My firm
21 is well versed in class action litigation and has diligently and aggressively pursued this action.
22 Kingsley Szamet & Ly currently serves as PAGA Counsel for several dozens of pending class action
23 lawsuits in Northern, Central, Eastern, and Southern California in both State and Federal Court.
24 Below is a small, but representative sampling of wage and hour cases handled by my firm:

25 a. *Goodman v. Crystal Ventures, Inc.* (No. BC245561, L.A. Super. Ct.) In January
26 2002, Hon. Anthony Mohr granted final approval of settlement in the gross amount
27 of \$255,000 and the court approved the attorneys' fee request of 33 1/3%.

28 b. *Johnston v. The Cheesecake Factory* (No. BC316180, L.A. Super. Ct.) In

- 1 December 2005, Honorable Rita Miller granted final approval of Settlement in the
2 gross amount of \$4,000,000 and the court granted attorneys' fees request of 30%.
- 3 c. *Tumino v. HOB Entertainment* (No. BC327962, L.A. Super. Ct.) In May 2006, the
4 Honorable Conrad R. Aragon granted final approval of Settlement in the gross
5 amount of \$1,000,000 and the court granted attorneys' fees request of 30%.
- 6 d. *Ryan v. Hilton Hotels Corporation*, (No. BC364260, L.A. Super. Ct.) In March
7 2008, the Honorable Mary Thornton House granted final approval of Settlement
8 in the gross amount of \$1,675,000.00 and the court granted attorneys' fees request
9 of 33 1/3%.
- 10 e. *Gerritson v. Styles For Less, Inc.*, (No. BC402921, L.A. Super. Ct.) In September
11 2010, the Hon. Kenneth R. Freeman granted final approval of Settlement in the
12 gross amount of \$2,000,000.00, and the court granted attorneys' fees request of
13 33.3%.
- 14 f. *Lewis v. Collabrus, Inc., et al.*, (No. 109CV-142927, Santa Clara Super. Ct.) In
15 March 2012, the Honorable James P. Kleinberg granted final approval of
16 Settlement in the gross amount of \$2,000,000.00, and the court granted attorneys'
17 fees request of 33.3%.
- 18 g. *Hirschinger v. Blue Cross of California*, Los Angeles Superior Court (No.
19 BC402739, L.A. Super. Ct.) In June 2013, the Honorable Lee Smally Edmund
20 granted final approval of Settlement in the gross amount of \$4,700,000.00, and the
21 court granted attorneys' fees request of 38%.
- 22 h. *Anderson v. Total Renal Care, Inc.*, (No. BC388335, L.A. Super. Ct.) In January
23 2014, the Honorable William F. Highberger granted final approval of Settlement
24 in the gross amount of \$1,500,000.00 and the court granted attorneys' fees request
25 of 33.33%.
- 26 i. *Rojas, et al. v. Sunview Vineyards of California, Inc.*, Eastern District (1:09-cv-
27 00705 AWIJLT). This certified class action was approved for final settlement by
28 the Honorable Anthony W. Ishii in October 2015, in the gross amount of

1 \$4,550,000.00, with attorneys' fees approved in the amount of \$1,137,500.00.

2 j. *Westbrook v. International Surfacing Systems*, (No. RG10510015, Alameda
3 Super. Ct.) In August 2015, the Hon. Wynne Carvill granted final approval of
4 Settlement in the gross amount of \$995,000.00, and the court granted attorney's
5 fees request of 33.33%.

6 k. *Kane et al. v. Valley Shurry Seal*, (No. CV08-2483, Yolo Super. Ct.) In March
7 2016 after a class trial with a verdict in the class's favor, the Honorable Daniel P.
8 Maguire, awarded Kingsley Szamet & Ly and co-counsel \$996,232.72 in
9 attorney's fees.

10 l. *Aparacio v. Abercrombie & Fitch Stores, Inc.*, (No. BC499281, L.A. Super. Ct.)
11 In June 2016, the Hon. Kenneth Freeman granted final approval of Settlement in
12 the gross amount of \$2,000,000.00, and the court granted attorney's fees request
13 of 33.33%.

14 m. *Isaguirre v. Guess?, Inc., Los Angeles Superior Court (BC357631)*. The matter
15 was proposed for final settlement by the Honorable Richard L. Fruin on February
16 19, 2016, in the gross amount of \$5,250,000.

17 n. *Hirschinger v. Blue Cross of California*, Los Angeles Superior Court (BC402739).
18 The matter was approved for final settlement by the Honorable Lee Smally
19 Edmund in June 2013, in the gross amount of \$4,700,000.00, with attorney's fees
20 request of 38%.

21 o. *Munoz, et al. v. Giumarra Vineyards Corporation*, United States District Court for
22 the Eastern District of California (Case No.: 1:09-cv-00703 - AWI – JLT). The
23 matter was approved for final settlement by the Honorable Anthony W. Ishii in
24 November 2017, in the gross amount of \$6,100,000.00, plus interest, with
25 attorney's fees benchmark award of \$1,525,000.

26 p. *Pineda, et al. v. Grimmway Enterprises, Inc.*, Kern County Superior Court (BCV-
27 15-101333). The matter was approved for final settlement before the Hon. Stephen
28 D. Schuett, Dept. 10, in January 2018, in the gross amount of \$9,000,000 with

attorneys' fees request of 33.33%.

42. Kingsley Szamet & Ly filed its first class certification motion in the year 2000 and since that time has been appointed PAGA Counsel on dozens of wage and hour class actions that have been approved for class certification. Since 2012, Kingsley Szamet & Ly has moved for class certification in 16 matters and has successfully obtained class certification in 15 of those cases. A brief sampling of which includes:

- a. *Lewis v. Collabrus, Inc., Santa Clara County Superior Court (109CV-142927)*, approved for Class Certification in 2011.
- b. *Melendrez v. JK Communications*, No. BC497692, (L.A. Super. Ct., filed December 19, 2012) (court granted contested class certification and appointed Kingsley Szamet & Ly as PAGA Counsel).
- c. *Amaro, et al v. Gerawan Farming, Inc.*, No. 1:14-cv-00147-DAD-SAB (E.D. Cal., filed February 3, 2014) (court granted contested class certification and appointed Kingsley Szamet & Ly as PAGA Counsel).
- d. *Suarez v. Mazatlan, Inc.*, No. 37-2015-00002978-CU-OE-CTL (S.D. Super. Ct., filed January 27, 2015) (court granted contested class certification and appointed Kingsley Szamet & Ly as PAGA Counsel).
- e. *Ruiz v. Daniel C. Salas Harvesting, Inc.*, Kings County Superior Court (16 C 0214). contested class certification granted in June 2020.
- f. *Weldon v. Geo Corrections & Detentions, LLC*, Kern County Superior Court (BCV-16-102833), contested class certification granted in 2018.
- g. *Patton v. Skyler Electric*, Nevada County Superior Court, (CU17-082544), contested class certification granted in June 2020.
- h. *Hameister v. Jaco Oil Company*, Kern County Superior Court (BCV-17-102876), contested class certification granted in August 2020.

43. PAGA Counsel is experienced in the handling of wage and hour class and representative actions and supports this Settlement. Based on its analysis, PAGA Counsel believes that this settlement is fair and reasonable and in the best interest of the aggrieved employees.

1 44. After factoring in the risks explained above, I believe that the proposed settlement is
2 fair and reasonable. I am not aware of any other pending matter or action asserting claims that will
3 be extinguished or adversely affected by this Settlement.

4 **REQUESTS FOR ATTORNEYS' FEES AND COSTS**

5 45. As detailed fully in the Settlement, the settlement provides for Defendant to create a
6 Gross Settlement Amount of \$145,000.00. From that fund, Plaintiff requests an award of attorneys'
7 fees for PAGA Counsel in the amount of \$48,333.33, or 33.33% of the Gross Settlement Amount,
8 and \$25,000.00 in reimbursement for litigation costs.

9 46. Here, a lodestar cross-check confirms that the percentage requested is reasonable.
10 PAGA Counsel have an aggregate lodestar in the amount of \$56,345.00 which represents 90.20
11 hours of attorney work on this litigation from its inception through the date of this filing of Plaintiff's
12 instant Motion, and 10 future hours.

13 47. As such, PAGA Counsel has billed more hours than they are requesting.

14 48. In addition to the complexity of this case, PAGA Counsel has borne the entire risk
15 and costs of this litigation during the entire time that it has been pending, all on a pure contingency
16 basis. Through the investment of substantial effort and resources, PAGA Counsel has secured an
17 outstanding Settlement of behalf of the Aggrieved Employees. Defendant vigorously contested
18 liability, the amount of claimed damages, and the propriety of class certification. It is this kind of
19 situation, involving complex issues, that has been recognized as justifying a substantial attorney fee
20 award.

21 49. I am very familiar with the contingent fee market throughout California and in the
22 Los Angeles County area, particularly as it pertains to complex employment, wage and hour, and
23 class action litigation. On behalf of my firm, I have negotiated numerous contingency fee
24 agreements with plaintiffs, both as individuals and as representatives in class action suits. Many
25 of those agreements provided that counsel will receive a fee that is between 33% and 40% of any
26 recovery that is obtained, and, in addition, that counsel be reimbursed for the costs they incurred
27 out of the recovery amount. The named Plaintiff in this action signed a contingency fee agreement
28 that stated that counsel would be able to make a fee of up to 40% of any recovery if the case

1 settles. These are typical and standard percentages in employment-related contingency
2 agreements throughout California. Indeed, in my opinion, the aggrieved employees in this wage
3 and hour case could not have retained competent counsel in California, particularly with the
4 considerable skill and expertise of my firm, for any amount significantly less than the contingency
5 fee percentage provided in this retainer agreement. PAGA Counsel has never been paid any
6 money for attorneys' fees in this case and has advanced all costs.

7 50. There are always risks attendant to billing cases on a contingency basis. Those
8 risks are even higher in the current economic climate. Kingsley Szamet & Ly bills the vast
9 majority of its cases on contingency, and has been affected by recent bankruptcy filings. In three
10 separate cases, *Lozoya v. Shore House Café, Inc.*, No. 30-2008-00082103-CU-OE-CJC (Orange
11 Super. Ct. filed Mar. 7, 2008) and *Davis v. Crossfire Marketing Group, LLC*, No. CIVRS1207797
12 (San Bernardino Super. Ct. filed October 5, 2012), the defendants both filed for bankruptcy
13 protection in June 2011 and January 2015 after years of litigation. My firm advanced costs and
14 incurred thousands of dollars in fees that will never be recovered.

15 51. Additionally, there are cases where PAGA Counsel takes on the extreme risk of
16 attempting to certify a class case, often times turning down class or individual settlement offers
17 that PAGA Counsel feels are not in the best interest of the settled class, only to lose class
18 certification and the costs and fees associated with the litigation. *See e.g., Prosad v. Del Taco*
19 *Restaurant Services, Inc.*, No. BC426538 (L.A. Super. Ct. filed Nov. 2009); *Perez v. Safelite*
20 *Group, Inc.*, CV-10-8653-RGK(FFMx) (C.D. Cal. filed October 5, 2010).

21 52. When PAGA Counsel's motions for class certification are denied, PAGA Counsel
22 often appeals the orders. Sometimes, these denials are overturned (*Perez v. Safelite Group, Inc.*,
23 553 Fed.Appx. 667 (9th Cir. 2015); *Anderson v. Total Renal Care, Inc.*, No. B236207 (Cal. Ct.
24 App. 2012)) and other times PAGA Counsel is unsuccessful (*Prosad v. Del Taco Restaurant*
25 *Services, Inc.*, No. B238605 (CA. Ct. App. 2012)).

26 53. In addition to appealing class certification denials, Kingsley Szamet & Ly has been
27 involved in numerous lengthy and protracted appeals process before the California Court of
28 Appeal, the Ninth Circuit, the Seventh Circuit, and the United States Supreme Court. Our firm

1 specifically has taken and lost some issues on appeal that required the write-off of significant
2 legal fees. Also, our firm has been successful on appeal and overturned unfavorable lower court
3 rulings or successfully fought to have successful rulings affirmed. Below is just a sample of some
4 of these appeals:

- 5 a. *D'Este v. Bayer Corp.*, 565 F.3d 1119 (9th Cir. 2009) (lower court ruling that
6 pharmaceutical sales representatives are exempt employees affirmed);
- 7 b. *Budrow v. Dave & Buster's of California, Inc.*, 171 Cal. App. 4th 875 (2009)
8 (lower court ruling in employer's favor that certain employees can share in
9 mandatory tip pool affirmed);
- 10 c. *Etheridge v. Reins Int'l California, Inc.*, 172 Cal. App. 4th 908 (2009) (lower court
11 ruling in employer's favor that certain employees can share in mandatory tip pool
12 affirmed);
- 13 d. *Areso v. CarMax, Inc.*, 195 Cal. App. 4th 996 (2011) (lower court ruling in
14 employer's favor approving employer's commission pay plan affirmed) ;
- 15 e. *Christopher v. SmithKline Beecham Corp.*, 132 S. Ct. 2156, 183 L. Ed. 2d 153
16 (2012) (lower court ruling that pharmaceutical sales representatives are exempt
17 employees affirmed);
- 18 f. *Schaefer-LaRose v. Eli Lilly & Co.*, 679 F.3d 560 (7th Cir. 2012) (lower court
19 ruling that pharmaceutical sales representatives are exempt employees affirmed);
- 20 g. *Fowler v. Carmax, Inc.*, No. B238426, 2013 WL 1208111 (Cal. Ct. App. Mar. 26,
21 2013), cert. granted, judgment vacated sub nom. *CarMax Auto Superstores*
22 *California, LLC v. Fowler*, 134 S. Ct. 1277, 188 L. Ed. 2d 290 (2014) (lower court
23 granted employer's motion to compel arbitration, Court of Appeal reversed, U.S.
24 Supreme Court affirmed lower court);
- 25 h. *Salazar v. Apple Am. Grp., LLC*, No. E059562, 2015 WL 314703 (Cal. Ct. App.
26 Jan. 26, 2015), review denied (Apr. 22, 2015), cert. denied, 136 S. Ct. 688, 193 L.
27 Ed. 2d 519 (2015) (lower court ruling in employee's favor on motion to compel
28 arbitration affirmed);

- i. *Anaya v. J's Maint. Serv., Inc.*, No. B261662, 2016 WL 519867 (Cal. Ct. App. Feb. 9, 2016) (lower court ruling in employee's favor on motion to compel arbitration affirmed);
- j. *Cortez v. Doty Bros. Equipment Company, Inc.* (2017) 15 Cal.App.5th 1 (reversing in part and affirming in part trial courts order compelling arbitration);
- k. *Lopez v. Friant & Associates, L.L.C.* (2017) 15 Cal.App.5th 773 (reversing summary judgement in favor of employer on wage statement claim);
- l. *Kane v. Valley Slurry Seal Company*, Case No. C079558, Cal. Ct. App. May 8, 2018) (affirming judgement for employees after bench trial);
- m. *Kim v. Reins International California*, Case No. S246911. Oral argument was held before the California Supreme Court on January 6, 2020 and a decision was published in March 2020.

54. Unlike plaintiffs' firms, which bear the risk of loss on contingency cases, defense firms are able to bill their clients for time spent on a case. As verified by a survey conducted by the National Law Journal nearly a decade ago, six California firms provided their hourly billing rates and of the six firms, five regularly charged in excess of \$500 for their partners. In fact, four of these firms charged as high as \$600, \$620, \$650 and up to \$850 per hour. These firms are located in Orange County, Los Angeles County, San Francisco County, and San Diego County. This survey is attached hereto as Exhibit 2.

55. While plaintiffs' firms strive to take on cases that are meritorious (for ethical as well as monetary reasons), as this Court knows, many of these cases hinge on the decision of class certification. Recently, there has been a renewed effort by defense counsel and/or their clients to challenge these cases and to push back, especially on certification motions. In addition, many novel legal issues have gone up on appeal, which has complicated the landscape for settlement.

PAGA COUNSEL'S HOURS AND HOURLY RATES ARE REASONABLE

56. As previously stated above, a lodestar cross-check confirms that the percentage requested is reasonable. PAGA Counsel have an aggregate lodestar in the amount of \$56,345.00 which represents 90.20 hours of attorney work on this litigation from its inception through the

1 date of this filing of Plaintiff's instant Motion, and 10 future hours.

2 57. As such, PAGA Counsel has billed more hours than they are requesting.

3 58. This case dealt with difficult legal and factual questions. Significantly, the risk
4 attendant to the underlying claims in this matter was great considering Defendant's defenses as
5 discussed in detail above. Were this case to proceed, Defendant would have a strong incentive to
6 litigate tenaciously. There are genuine issues in dispute.

7 59. Furthermore, PAGA Counsel was able to obtain close to the full value for this case.

8 60. As discussed above, PAGA Counsel are skilled wage and hour practitioners with
9 decades of experience who diligently prepared and litigated this matter.

10 61. To achieve the ultimate result in this case, my firm had to incur substantial risk and
11 expense, and were precluded from taking other fee generating employment for 46 hours of
12 attorney time.

13 62. This matter had been handled purely on a contingency fee basis and my firm has
14 advanced many thousands of dollars in costs while deferring all payment of fees, with no
15 guarantee that any of the fees incurred or costs advanced would ever be recovered, and diverting
16 significant firm resources to prosecution of this matter.

17 63. PAGA Counsel believe this is an exceptional result that has been well received by
18 the Aggrieved Employees.

19 64. The amount of time spent on this case (over 90 hours), which culminated in a very
20 favorable the Aggrieved Employees, is reasonable given the complexity and novelty of the issues
21 involved, the vigorous defense, the length and intensity of the litigation, and the exceptional
22 results obtained.

23 65. PAGA Counsel litigated this action with great efficiency in light of the amount of
24 work required to achieve the Settlement.

25 66. The requested hourly rates in this case range from \$450.00 per hour to \$1,100.00.

26 67. PAGA Counsel's hourly rates are fully supported by their experience and reputation
27 in handling complex employment litigation, including wage and hour class actions.

28 68. Mr. Kingsley is a 28-year attorney with expertise in wage and hour class action

1 lawsuits.

2 69. He has litigated several hundred such cases, including at the appellate level at the
3 U.S. Supreme Court, California Supreme Court, the Ninth Circuit, and the California Court of
4 Appeal.

5 70. He is also a prolific speaker at various seminars on employment law and has
6 contributed to legal publications on employment topics.

7 71. In light of the impending increase of experienced lawyers in specialized practice, I
8 believe that the hourly rates charged by my firm are fair and reasonable and are comparable to or
9 less than those charged by my colleagues in California and the national market for prosecuting or
10 defending class actions.

11 72. My office billed for the following four attorneys for work performed on this case: Eric
12 Kingsley, Jessica Bulaon, and me.

13 73. I, a partner at Kingsley Szamet & Ly, have a billing rate of \$800 per hour. I am an
14 honors graduate of Florida State University, and received my JD from University of California Davis
15 School of Law in 2008, where I was an editor of the Environmental Law Journal and a board member
16 of the King Hall Negotiations Team.

17 74. Jessi Bulaon is an Associate Attorney at Kingsley Szamet & Ly. Ms. Bulaon is a
18 graduate of UCLA where she obtained her Bachelor of Arts in Sociology. In 2021, she earned her
19 J.D. from Southwestern Law School, where she was a member on the Law Review and the Dean's
20 List. While at Southwestern, she was awarded the Exceptional Achievement Award in Employment
21 Law Survey course and Witkin Award in her Labor Law course. Ms. Bulaon also clerked at a
22 plaintiff-side employment law firm for 1.5 years until she was admitted to practice in December of
23 2021. She is billed at \$450 per hour.

24 75. An article in the Wall Street Journal on February 9, 2016 titled *Legal Hours Cross New*
25 *Mark: \$1,500 an Hour* states that "a review of filings over the past three months in about two dozen
26 bankruptcy cases shows that senior partners routinely charge between \$1,200 and \$1,300 an hour,
27 with top rates at several large law firms exceeding \$1,400." The article also explains that "despite
28 low inflation and weak demand for legal services, rates at large corporate law firms have risen by

3% to 4% a year since the economic downturn.” Finally, the article notes that “the average highest rate paid for law-firm partners was \$875 an hour in 2015.” This article is attached hereto as Exhibit 3.

76. PAGA Counsel’s charged rate are commensurate with the prevailing market rates in Los Angeles County for attorneys of comparable experience and skill handling complex litigation.

77. PAGA Counsel’s rates in calculating the lodestar are the same rates charged to non-contingent hourly clients and thus necessarily reflect the current market value of counsel’s legal services.

78. PAGA Counsel made all reasonable attempts to avoid duplication of assignments and to assign tasks to timekeepers at the appropriate billing rates.

79. Finally, PAGA Counsel’s rates are in line with the adjusted Laffey Matrix, which is a fee scale that courts often consult in determining the reasonableness of hourly rates. Under the adjusted Laffey Matrix, a reasonable rate for an attorney with 20+ years of experience, such as Mr. Kingsley, is \$1,057, a reasonable rate for an attorney with 16 years of experience, such as myself, is \$878, and a reasonable rate for an attorney with 3 years or less of experience, such as Ms. Bulaon is \$437. A true and correct copy of the 2023-2024 Adjusted Laffey Matrix is attached hereto as Exhibit 4.

80. Kingsley Szamet & Ly’s attorneys’ fees in the present case are broken down as follows:

<u>ATTORNEY</u>	<u>HOURS</u>	<u>HOURLY RATE</u>	<u>TOTALS</u>
Eric B. Kingsley	7.60	\$1,100.00	\$8,360.00
Liane Katzenstein Ly	30.90	\$800.00	\$24,720.00
Jessica Bulaon	19.90	\$450.00	\$23,265.00
KINGSLEY TOTAL ATTORNEYS’ FEES	90.20		\$56,345.00²

81. Kingsley Szamet & Ly has spent significant time extensively investigating,

² The Total Attorneys’ Fees includes PAGA Counsel’s anticipated 10 hours of future time to handle the representative action settlement approval hearing and to oversee the administration process. Specifically, PAGA Counsel has currently spent 20.90 hours working on this matter and anticipates an additional 10 hours of future time.

researching, and litigating this matter, including but not limited to the following:

- a. intake and interviewing Plaintiff and witnesses and flushing out facts and issues;
- b. researching employer and related causes of action;
- c. researching other pending and former matters against Defendant;
- d. fact development and investigating Defendant's ownership structure
- e. researching and analyzing relevant claims under B&P 17200;
- f. investigation and discussion regarding job functions, duties, compensation, policies, and procedures, etc.;
- g. regular meetings and or communicating with the named Plaintiff;
- h. regular meetings and or communicating with attorneys at my firm working on this matter;
- i. drafting pleadings (Complaints, Motion for Approval of Settlement, various documents related to Approval of the Settlement, etc.);
- j. researching private right of action and various impact on class actions;
- k. preparing for and attending mediation;
- l. discussing issues related to damage model calculations;
- m. preparing and analyzing damage models;
- n. negotiating the terms of the settlement;
- o. reviewing and making changes to the Agreement;
- p. drafting and editing all documents for approval of the settlement;
- q. reviewing the PAGA Notice and settlement administration procedures;
- r. coordinating and overseeing all aspects of the administration of the Agreement(review documentation, approve form and content, etc.); and multiple communications with defense counsel.

82. Based on the aggregate lodestar, PAGA Counsel is not requesting a multiplier.

83. I believe the request for attorneys' fees in the amount of \$89,166.67 is fair and reasonable given the complexity and novelty of the issues involved, the vigorous defense, and the exceptional results obtained. As explained above, PAGA Counsel's diligent litigation efforts and

1 experience led to an outstanding settlement.

2 **THE COURT SHOULD APPROVE THE REQUEST FOR REIMBURSEMENT OF**
3 **COSTS**

4 84. In addition to their request for fees, PAGA Counsel further request reimbursement
5 of the reasonable out-of-pocket expenses advanced and/or incurred by them in connection with this
6 litigation, in the amount of \$20,926.46.

7 85. To date, PAGA Counsel has incurred \$20,769.31 in costs.

8 86. PAGA Counsel anticipates incurring an additional \$157.15 in costs to file and serve
9 this motion.

10 87. As such, counsel is requesting a cost reimbursement of \$20,926.46.

11 88. All of the requested costs are reasonable in amount and were necessarily incurred by
12 PAGA Counsel in prosecuting this litigation. A true and correct copy of PAGA Counsel's cost ledger
13 is attached hereto as Exhibit "5."

14 89. All of these costs have been incurred in the course of this litigation, and all costs
15 advanced have already been paid by PAGA Counsel, with the exception of the anticipated cost of
16 filing the present motion.

17 90. Accordingly, the requested reimbursement of the reasonable out-of-pocket expenses
18 advanced and/or incurred is appropriate and justified as part of the overall settlement and the Court
19 should approve the request for reimbursement in the amount of \$20,926.46.

20 **THE NAMED PLAINTIFFS' ENHANCEMENT SHOULD BE APPROVED**

21 91. The Settlement calls for an enhancement payment of \$5,000.00 to the named
22 Plaintiff, to be paid from the Gross Settlement Amount.

23 92. The time spent by Bruce William Ballinger includes identifying competent counsel,
24 providing information to PAGA Counsel regarding Plaintiff's relevant employment experiences,
25 compiling documents, meeting with PAGA Counsel frequently to discuss the status of the case and
26 the theories of liability, reviewing settlement documents, and making himself available for a full day
27 of mediation.

28 93. PAGA Counsel considers this to be a fair and reasonable enhancement.

94. The enhancement takes into consideration the time, effort, risks, and expense incurred by PAGA Representative in coming forward to litigate this matter on behalf of the Aggrieved Employees.

EXHIBITS

95. Attached hereto as Exhibit “1” is a true and correct copy of the fully-executed PAGA Settlement Agreement.

96. Attached hereto as Exhibit “2” is a true and correct copy of the ALM Research 2007 NLJ Billing Survey.

97. Attached hereto as Exhibit “3” is a true and correct copy of Wall Street Journal on February 9, 2016 titled *Legal Hours Cross New Mark: \$1,500 an Hour*.

98. Attached hereto as Exhibit “4” is a true and correct copy of the 2023-2024 Adjusted Laffey Matrix.

99. Attached hereto as Exhibit "5" is a true and correct copy of the Kingsley Szamet & Ly costs ledger reflecting costs incurred in this matter.

100. Attached hereto as Exhibit “6” is a true and correct copy of the proof of submission to the LWDA.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

This declaration was executed this 8th day of August, 2024, in Los Angeles, California.

Liane Katzenstein Ly

EXHIBIT "1"

PAGA SETTLEMENT AGREEMENT

This PAGA Settlement Agreement ("Agreement") is made by and between plaintiff BRUCE WILLIAM BALLINGER ("Plaintiff") and defendant B & B TRANSPORT, INC. ("Defendant"). The Agreement refers to Plaintiff and Defendant collectively as "Parties," or individually as "Party."

1. DEFINITIONS.

- 1.1. "Action" means the Plaintiff's PAGA lawsuit alleging wage and hour violations against Defendant captioned *BRUCE WILLIAM BALLINGER v. B & B TRANSPORT, INC.*, Case No. 23STCV00452 initiated on January 9, 2023, and pending in Superior Court of the State of California, County of Los Angeles.
- 1.2. "Administrator" means Phoenix Class Action Administration Solutions, the neutral entity the Parties have agreed to appoint to administer the Settlement.
- 1.3. "Administration Expenses Payment" means the amount the Administrator will be paid from the Gross Settlement Amount to reimburse its reasonable fees and expenses in accordance with the Administrator's "not to exceed" bid submitted to the Court in connection with approval of this Settlement.
- 1.4. "Aggrieved Employee" means all individuals who are employed or have been employed by B & B TRANSPORT, INC., in the State of California during the Release Period.
- 1.5. "Aggrieved Employee Data" means Aggrieved Employee identifying information in Defendant's possession including the Aggrieved Employee's name, last-known mailing address, Social Security number, and number of PAGA Pay Periods.
- 1.6. "Aggrieved Employee Address Search" means the Administrator's investigation and search for current Aggrieved Employee mailing addresses using all reasonably available sources, methods and means including, but not limited to, the National Change of Address database, skip traces, and direct contact by the Administrator with Aggrieved Employees.
- 1.7. "Court" means the Superior Court of California, County of Los Angeles.
- 1.8. "Defense Counsel" means O'HAGAN MEYER LLP.
- 1.9. "Effective Date" means the date by when both of the following have occurred: (a) the Court enters a Judgment on its Order Approving the PAGA Settlement and (b) the Judgment is final. The Judgment is final as of the latest of the following occurrences: (a) the day the Court enters Judgment.

- 1.10. "Enhancement Payment" means the payment to the Plaintiff for initiating the Action and providing services in support of the Action.
- 1.11. "Gross Settlement Amount" means \$145,000.00 which is the total amount Defendant agrees to pay under the Settlement except as provided in Paragraph 9 below. The Gross Settlement Amount will be used to pay Individual PAGA Payments, the LWDA PAGA Payment, Enhancement Payment, PAGA Counsel Fees Payment, PAGA Counsel Litigation Expenses Payment, and the Administrator's Expenses Payment.
- 1.12. "Individual PAGA Payment" means the Aggrieved Employee's pro rata share of 25% of the PAGA Penalties calculated according to the number of Pay Periods the Aggrieved Employee worked during the Release Period.
- 1.13. "Judgment" means the judgment entered by the Court based upon the Final Approval.
- 1.14. "LWDA" means the California Labor and Workforce Development Agency, the agency entitled, under Labor Code section 2699, subd. (i).
- 1.15. "LWDA PAGA Payment" means the 75% of the PAGA Penalties paid to the LWDA under Labor Code section 2699, subd. (i).
- 1.16. "Net Settlement Amount" means the Gross Settlement Amount, less the following payments in the amounts approved by the Court: Individual PAGA Payments, the LWDA PAGA Payment, Enhancement Payment, PAGA Counsel Fees and Litigation Expenses Payment, and the Administration Expenses Payment. The remainder is to be paid to Aggrieved Employees as Individual PAGA Payments.
- 1.17. "PAGA Counsel" means KINGSLEY Szamet & Ly and D.LAW, INC., the attorneys representing the Plaintiff in the Action.
- 1.18. "PAGA Counsel Fees Payment" and "PAGA Counsel Litigation Expenses Payment" mean the amounts for reimbursement of reasonable attorneys' fees and expenses, respectively, incurred to prosecute the Action.
- 1.19. "PAGA Pay Period" means any Pay Period during which an Aggrieved Employee worked for Defendant for at least one day during the Release Period.
- 1.20. "PAGA Period" or "Release Period" means the period from October 26, 2021 to March 8, 2024.
- 1.21. "PAGA" means the Private Attorneys General Act (Labor Code §§ 2698. et seq.).
- 1.22. "PAGA Notice" means Plaintiff's October 26, 2022 letter to Defendant and the LWDA providing notice pursuant to Labor Code section 2699.3, subd.(a).

- 1.23. "PAGA Penalties" means the total amount of PAGA civil penalties (\$60,666.67) to be paid from the Gross Settlement Amount, allocated 25% to the Aggrieved Employees (\$15,166.67) and the 75% to LWDA (\$45,500.00) in settlement of PAGA claims.
- 1.24. "Plaintiff" means BRUCE WILLIAM BALLINGER, the named plaintiff in the Action.
- 1.25. "Approval Order" means the proposed Court Order Granting Approval of PAGA Settlement.
- 1.26. "Released PAGA Claims" means the claims being released by the Plaintiff and PAGA Counsel and as described in Paragraph 5 below.
- 1.27. "Released Parties" means: Defendant and each of its former and present directors, officers, shareholders, owners, members, attorneys, insurers, predecessors, successors, assigns, subsidiaries, and affiliates.
- 1.28. "Settlement" means the disposition of the Action effected by this Agreement and the Judgment.
- 1.29. "Defendant" means named Defendant B & B TRANSPORT, INC.

2. RECITALS.

- 2.1. On October 26, 2022, Plaintiff commenced this Action by filing a Class Action Complaint alleging causes of action for 1) failure to reimburse expenses pursuant to Labor Code Section 2802; 2) violation of Labor Code Section 226(a); 3) violation of Labor Code Section 221; and, 4) violation of Business & Professions Code Section 17200. (Hereafter, the "Class Action"). On December 15, 2022, Defendant filed a Notice of Removal of the Class Action, and the matter was subsequently removed to the United States District Court for the Eastern District of California, Case No. 1:22-cv-01607-ADA-HBK. This matter will be dismissed without prejudice and the Parties will file a motion for approval of this Settlement in the State Court Action.
- 2.2. On January 9, 2023, Plaintiff filed a Representative Action Complaint alleging a cause of action against Defendant for penalties under Labor Code § 2699, et seq., the Private Attorneys General Act ("PAGA") for Defendant's violation of Labor Code §§ 2802, 226(a), 221, and 17200. The Representative Action Complaint is the operative complaint in this Action (the "Operative Complaint."). Defendant denies the allegations in the Operative Complaint, denies any failure to comply with the laws identified in in the Operative Complaint and denies any and all liability for the causes of action alleged.
- 2.3. Pursuant to Labor Code section 2699.3, subd.(a), Plaintiff gave timely written notice to Defendant and the LWDA by sending the PAGA Notice.
- 2.4. On March 8, 2024, the Parties participated in an all-day mediation presided over by experienced mediator Steven Rottman. which led to this Agreement to settle the Action.

- 2.5. Prior to mediation, Plaintiff obtained, through formal and informal discovery, Plaintiff's personnel records and extensive time and pay data relevant to both Plaintiff and the aggrieved employees.
- 2.6. The Parties, PAGA Counsel and Defense Counsel represent that they are not aware of any other pending matter or action asserting claims that will be extinguished or affected by the Settlement.

3. MONETARY TERMS.

- 3.1. Gross Settlement Amount. Except as otherwise provided by Paragraph 9 below, Defendant promises to pay \$145,000.00 and no more as the Gross Settlement Amount. Defendant has no obligation to pay the Gross Settlement Amount prior to the deadline stated in Paragraph 6.1 of this Agreement. The Administrator will disburse the entire Gross Settlement Amount without asking or requiring Aggrieved Employees to submit any claim as a condition of payment. None of the Gross Settlement Amount will revert to Defendant.
- 3.2. Payments from the Gross Settlement Amount. The Administrator will make and deduct the following payments from the Gross Settlement Amount, in the amounts specified by the Court in the Final Approval:
 - 3.2.1. To PAGA Counsel: A PAGA Counsel Fees Payment of not more than 33-1/3 % which is currently estimated to be \$48,333.33 and PAGA Counsel Litigation Expenses Payment of not more than \$25,000.00. Defendant will not oppose requests for Court approval of these payments provided that they do not exceed these amounts. Plaintiff and/or PAGA Counsel will file an application or motion for PAGA Counsel Fees Payment and PAGA Litigation Expenses Payment. If the Court approves a PAGA Counsel Fees Payment and/or a PAGA Counsel Litigation Expenses Payment less than the amounts requested, the Administrator will allocate the remainder to the Net Settlement Amount. Released Parties shall have no liability to PAGA Counsel or any other Plaintiff's Counsel arising from any claim to any portion any PAGA Counsel Fee Payment and/or PAGA Counsel Litigation Expenses Payment. The Administrator will pay the PAGA Counsel Fees Payment and PAGA Counsel Expenses Payment using one or more IRS 1099 Forms.
 - 3.2.2. To the Plaintiff: An Enhancement to the Plaintiff of not more than \$5,000.00 (in addition to any Individual PAGA Payment the Plaintiff is entitled to receive as an Aggrieved Employee). Defendant will not oppose Plaintiff's request for an Enhancement Payment that does not exceed this amount. To the extent the Enhancement Payment is less or the Court approves payment less than \$5,000.00, the Enhancement Payment will retain the remainder in the Net Settlement Amount. The Administrator will pay the Enhancement Payment using IRS Form 1099. Plaintiff assumes full responsibility and liability for employee taxes owed on the Enhancement Payment. In addition, the Plaintiff shall enter into a separate Individual Settlement and Release Agreement to settle his individual claims.

3.2.3. To the Administrator: An Administrator Expenses Payment not to exceed \$9,000.00 except for a showing of good cause and as approved by the Court. To the extent the Administration Expenses are less or the Court approves payment less than \$9,000.00, the Administrator will retain the remainder in the Net Settlement Amount.

3.2.4. To the LWDA and Aggrieved Employees: PAGA Penalties in the amount of \$57,666.67 to be paid from the Gross Settlement Amount, with 75% (\$43,250.00) allocated to the LWDA PAGA Payment and 25% (\$14,416.67) allocated to the Individual PAGA Payments.

3.2.4.1. The Administrator will calculate each Individual PAGA Payment by (a) dividing the amount of the Aggrieved Employees' 25% share of PAGA Penalties (\$14,416.67) by the total number of PAGA Period Pay Periods worked by all Aggrieved Employees during the PAGA Period and (b) multiplying the result by each Aggrieved Employee's PAGA Period Pay Periods. Aggrieved Employees assume full responsibility and liability for any taxes owed on their Individual PAGA Payment.

If the Court approves PAGA Penalties of less than the amount requested, the Administrator will allocate the remainder to the Net Settlement Amount. The Administrator will report the Individual PAGA Payments on IRS 1099 Forms.

4. SETTLEMENT FUNDING AND PAYMENTS.

4.1. Aggrieved Employee Pay Periods. Based on a review of its records to date, Defendant estimates there are 275 Aggrieved Employees who worked a total 15,250 of PAGA Pay Periods.

4.2. Aggrieved Employee Data. Within 30 days of the Effective Date, Defendant will simultaneously deliver the Aggrieved Employee Data to the Administrator in the form of a Microsoft Excel spreadsheet. To protect Aggrieved Employee' privacy rights, the Administrator must maintain the Aggrieved Employee Data in confidence, use the Aggrieved Employee Data only for purposes of this Settlement and for no other purpose, and restrict access to the Aggrieved Employee Data to Administrator employees who need access to the Aggrieved Employee Data to effect and perform under this Agreement. Defendant has a continuing duty to immediately notify PAGA Counsel if it discovers that the Aggrieved Employee Data omitted employee identifying information and to provide corrected or updated Aggrieved Employee Data as soon as reasonably feasible. Without any extension of the deadline by which Defendant must send the Aggrieved Employee Data to the Administrator, the Parties and their counsel will expeditiously use best efforts, in good faith, to reconstruct or otherwise resolve any issues related to missing or omitted Aggrieved Employee Data.

- 4.3. Funding of Gross Settlement Amount. Defendant shall fully fund the Gross Settlement Amount by transmitting the funds to the Administrator in accordance with the following: Defendant shall pay this Settlement in installments. The first installment will be paid within 30 days of the full execution of the Settlement Agreement and it shall be in the amount of \$8,055.56. Settlement payments shall be made on the first of every month to the Settlement Administrator in the amount of \$8,055.56 for 18 months until the full settlement has been paid. These payments shall be deposited with the Settlement Administrator to be held in their account. Funds shall be dispersed within fifteen (15) days of the final settlement payment.
- 4.4. Payments from the Gross Settlement Amount. Within 15 days after Defendant fully funds the Gross Settlement Amount, the Administrator will mail checks for all Individual PAGA Payments, the LWDA PAGA Payment, the Administration Expenses Payment, Enhancement Payment, the PAGA Counsel Expenses Payment. Disbursement of the PAGA Counsel Litigation Expenses Payment shall not precede disbursement of Individual PAGA Payments.
 - 4.4.1. The Administrator will issue checks for the Individual PAGA Payments and send them to the Aggrieved Employees via First Class U.S. Mail, postage prepaid. The face of each check shall prominently state the date (not less than 180 days after the date of mailing) when the check will be voided. The Administrator will cancel all checks not cashed by the void date. Before mailing any checks, the Settlement Administrator must update the recipients' mailing addresses using the National Change of Address Database.
 - 4.4.2. The Administrator must conduct an Aggrieved Employee Address Search for all Aggrieved Employees whose checks are returned undelivered without USPS forwarding address. Within 7 days of receiving a returned check the Administrator must re-mail checks to the USPS forwarding address provided or to an address ascertained through the Aggrieved Employee Address Search. The Administrator need not take further steps to deliver checks to Aggrieved Employees whose re-mailed checks are returned as undelivered. The Administrator shall promptly send a replacement check to any Aggrieved Employee whose original check was lost or misplaced, requested by the Aggrieved Employee prior to the void date.
 - 4.4.3. For any Aggrieved Employee whose Individual PAGA Payment check is uncashed and cancelled after the void date, the Administrator shall transmit the funds represented by such checks to the California Controller's Unclaimed Property Fund in the name of the Aggrieved Employee.
 - 4.4.4. The payment of Individual PAGA Payments shall not obligate Defendant to confer any additional benefits or make any additional payments to the Aggrieved Employees (such as 401(k) contributions or bonuses) beyond those specified in this Agreement.

5. **RELEASES OF CLAIMS.** Effective on the date when Defendant fully funds the entire Gross Settlement Amount Plaintiff and PAGA Counsel will release claims against all Released Parties as follows:

5.1 Release by Plaintiff and the Aggrieved Employees:

All Aggrieved Employees are deemed to release, on behalf of themselves and their respective former and present representatives, agents, attorneys, heirs, administrators, successors, and assigns, the Released Parties from any and all claims for PAGA penalties that were alleged, or reasonably could have been alleged, based on the Release Period facts stated in the Operative Complaint and the PAGA Notice.

5.2 Release by PAGA Counsel:

PAGA Counsel release on behalf of their present and former attorneys, employees, agents, successors and assigns the Released Parties from all claims for PAGA Fees incurred in connection with the Operative Complaint and the Release Period facts stated in the Operative Complaint and the PAGA Notice.

6. **MOTION OR APPLICATION FOR APPROVAL OF SETTLEMENT.** The Parties agree to jointly prepare and file an application or motion for approval of this Settlement.

6.1 Plaintiff's Responsibilities. Plaintiff will prepare and deliver to Defense Counsel all documents necessary for obtaining approval of this Settlement under Labor Code Section 2699, subd. (f)(2)) including (i) a draft proposed Order Granting Approval of PAGA Settlement; (ii) a signed declaration from the Administrator attaching its "not to exceed" bid for administering the Settlement and attesting to its willingness to serve; competency; operative procedures for protecting the security of Aggrieved Employee Data; amounts of insurance coverage for any data breach, defalcation of funds or other misfeasance; all facts relevant to any actual or potential conflicts of interest with Aggrieved Employees or the LWDA; and the nature and extent of any financial relationship with Plaintiff, PAGA Counsel or Defense Counsel; (iii) a signed declaration from PAGA Counsel firm attesting to its timely transmission to the LWDA of all necessary PAGA documents (initial notice of violations (Labor Code section 2699.3, subd. (a)), Operative Complaint (Labor Code section 2699, subd. (l)(1)), this Agreement (Labor Code section 2699, subd. (l)(2)); and all facts relevant to any actual or potential conflict of interest with Aggrieved Employees and/or the Administrator.

6.2 Responsibilities of PAGA Counsel. PAGA Counsel and Defense Counsel are jointly responsible for expeditiously finalizing and filing the application or motion for approval of this Settlement no later than 30 days after the full execution of this Agreement and, if necessary, obtaining a prompt hearing date for the motion and appearing in Court to advocate in favor of the motion. PAGA Counsel is responsible for delivering the Court's Preliminary Approval to the Administrator.

- 6.3 Duty to Cooperate. If the Parties disagree on any aspect of the proposed application or motion for approval of this Settlement and/or the supporting declarations and documents, PAGA Counsel and Defense Counsel will expeditiously work together on behalf of the Parties by meeting in person or by telephone, and in good faith, to resolve the disagreement. If the Court does not grant the motion for approval of this Settlement or conditions its approval on any material change to this Agreement, PAGA Counsel and Defense Counsel will expeditiously work together on behalf of the Parties by meeting in person or by telephone, and in good faith, to modify the Agreement and otherwise satisfy the Court's concerns.

7. SETTLEMENT ADMINISTRATION.

- 7.1 Selection of Administrator. The Parties have jointly selected Phoenix Class Action Administration Solutions to serve as the Administrator and verified that, as a condition of appointment, Phoenix Class Action Administration Solutions agrees to be bound by this Agreement and to perform, as a fiduciary, all duties specified in this Agreement in exchange for payment of Administration Expenses. The Parties and their Counsel represent that they have no interest or relationship, financial or otherwise, with the Administrator other than a professional relationship arising out of prior experiences administering settlements.
- 7.2 Employer Identification Number. The Administrator shall have and use its own Employer Identification Number for purposes of calculating payroll tax withholdings and providing reports state and federal tax authorities.
- 7.3 Qualified Settlement Fund. The Administrator shall establish a settlement fund that meets the requirements of a Qualified Settlement Fund ("QSF") under US Treasury Regulation section 468B-1.
- 7.4 Administrator Duties. The Administrator has a duty to perform or observe all tasks to be performed or observed by the Administrator contained in this Agreement or otherwise.

8. AGGRIEVED EMPLOYEE SIZE ESTIMATES AND ESCALATOR CLAUSE

Based on its records, Defendant estimates that, as of the date of this Settlement Agreement, there are 275 Aggrieved Employees who worked 15,250 Pay Periods during the Release Period.

- 8.1 This representation is a material term of this PAGA Settlement Agreement. To the extent that the number of estimated pay periods, as represented by Defendant, increases by more than 7.5% or 1,144 pay periods, Defendant shall pay a pro-rata increase in the Gross Settlement Amount equal to the percentage increase in workweeks above 16,394 pay periods. For example, if the number of pay periods increases by 10%, then Defendant shall increase the Gross Settlement Amount by 2.5%. Defendant and the Administrator will disclose the number of pay periods

following issuance of the preliminary approval order and before the Administrator sends notice of the Settlement to the Aggrieved Employees.

9. **CONTINUING JURISDICTION OF THE COURT.** The Parties agree that, after entry of Judgment, the Court will retain jurisdiction over the Parties, Action, and the Settlement solely for purposes of (i) enforcing this Agreement and/or Judgment, (ii) addressing settlement administration matters, and (iii) addressing such post-Judgment matters as are permitted by law.

- 9.1 **Waiver of Right to Appeal.** Provided the Judgment is consistent with the terms and conditions of this Agreement, specifically including the PAGA Counsel Fees Payment and PAGA Counsel Litigation Expenses Payment, the Parties, their respective counsel waive all rights to appeal from the Judgment, including all rights to post-judgment and appellate proceedings, the right to file motions to vacate judgment, motions for new trial, extraordinary writs, and appeals. The waiver of appeal does not include any waiver of the right to oppose such motions, writs or appeals. If another party appeals the Judgment, the Parties' obligations to perform under this Agreement will be suspended until such time as the appeal is finally resolved and the Judgment becomes final, except as to matters that do not affect the amount of the Net Settlement Amount.

10. **ADDITIONAL PROVISIONS.**

- 10.1 **No Admission of Liability or Representative Manageability for Other Purposes.** This Agreement represents a compromise and settlement of highly disputed claims. Nothing in this Agreement is intended or should be construed as an admission by Defendant that any of the allegations in the Operative Complaint have merit or that Defendant has any liability for any claims asserted; nor should it be intended or construed as an admission by Plaintiff that Defendant's defenses in the Action have merit. The Parties agree that representative treatment is for purposes of this Settlement only. If, for any reason the Court does not approve this Settlement, Defendant reserves all available defenses to the claims in the Action, and Plaintiff reserves the right to contest Defendant's defenses. The Settlement, this Agreement and Parties' willingness to settle the Action will have no bearing on, and will not be admissible in connection with, any litigation (except for proceedings to enforce or effectuate the Settlement and this Agreement).
- 10.2 **Integrated Agreement.** Upon execution by all Parties and their counsel, this Agreement together with its attached exhibits shall constitute the entire agreement between the Parties relating to the Settlement, superseding any and all oral representations, warranties, covenants, or inducements made to or by any Party.
- 10.3 **Attorney Authorization.** PAGA Counsel and Defense Counsel separately warrant and represent that they are authorized by Plaintiff and Defendant, respectively, to take all appropriate action required or permitted to be taken by such Parties pursuant to this Agreement to effectuate its terms, and to execute any other documents reasonably

required to effectuate the terms of this Agreement including any amendments to this Agreement.

- 10.4 Cooperation. The Parties and their counsel will cooperate with each other and use their best efforts, in good faith, to implement the Settlement by, among other things, modifying the Settlement Agreement, submitting supplemental evidence and supplementing points and authorities as requested by the Court. In the event the Parties are unable to agree upon the form or content of any document necessary to implement the Settlement, or on any modification of the Agreement that may become necessary to implement the Settlement, the Parties will seek the assistance of a mediator and/or the Court for resolution.
- 10.5 No Prior Assignments. The Parties separately represent and warrant that they have not directly or indirectly assigned, transferred, encumbered, or purported to assign, transfer, or encumber to any person or entity and portion of any liability, claim, demand, action, cause of action, or right released and discharged by the Party in this Settlement.
- 10.6 No Tax Advice. Neither Plaintiff, PAGA Counsel, Defendant nor Defense Counsel are providing any advice regarding taxes or taxability, nor shall anything in this Settlement be relied upon as such within the meaning of United States Treasury Department Circular 230 (31 CFR Part 10, as amended) or otherwise.
- 10.7 Modification of Agreement. This Agreement, and all parts of it, may be amended, modified, changed, or waived only by an express written instrument signed by all Parties or their representatives, and approved by the Court.
- 10.8 Agreement Binding on Successors. This Agreement will be binding upon, and inure to the benefit of, the successors of each of the Parties.
- 10.9 Applicable Law. All terms and conditions of this Agreement and its exhibits will be governed by and interpreted according to the internal laws of the state of California, without regard to conflict of law principles.
- 10.10 Cooperation in Drafting. The Parties have cooperated in the drafting and preparation of this Agreement. This Agreement will not be construed against any Party on the basis that the Party was the drafter or participated in the drafting.
- 10.11 Confidentiality. To the extent permitted by law, all agreements made, and orders entered during Action and in this Agreement relating to the confidentiality of information shall survive the execution of this Agreement.
- 10.12 Headings. The descriptive heading of any section or paragraph of this Agreement is inserted for convenience of reference only and does not constitute a part of this Agreement.

10.13 Calendar Days. Unless otherwise noted, all reference to "days" in this Agreement shall be to calendar days. In the event any date or deadline set forth in this Agreement falls on a weekend or federal legal holiday, such date or deadline shall be on the first business day thereafter.

10.14 Notice. All notices, demands or other communications between the Parties in connection with this Agreement will be in writing and deemed to have been duly given as of the third business day after mailing by United States mail, or the day sent by email or messenger, addressed as follows:

To Plaintiff:

Kingsley Szamet & Ly

Eric B. Kingsley (Eric@kingsleylawyers.com)

Liane Katzenstein Ly (Liane@kingsleylawyers.com)

Jessica Bulaon (Jessi@kingsleylawyers.com)

16133 Ventura Blvd., Suite 1200

Encino, CA 91436

To Defendant:

O'Hagan Meyer LLP

Katherine Den Bleyker (Kdenbleyker@ohaganmeyer.com)

John D. Wu (Jwu@ohaganmeyer.com)

550 S. Hope St., Ste 2400

Los Angeles, CA 90071

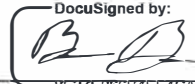
10.15 Execution in Counterparts. This Agreement may be executed in one or more counterparts by facsimile, electronically (i.e. DocuSign), or email which for purposes of this Agreement shall be accepted as an original. All executed counterparts and each of them will be deemed to be one and the same instrument if counsel for the Parties will exchange between themselves signed counterparts. Any executed counterpart will be admissible in evidence to prove the existence and contents of this Agreement.

10.16 Stay of Litigation. The Parties agree that upon the execution of this Agreement the litigation shall be stayed, except to effectuate the terms of this Agreement. The Parties further agree that upon the signing of this Agreement that pursuant to CCP section 583.330 to extend the date to bring a case to trial under CCP section 583.310 for the entire period of this settlement process.

Plaintiff

Dated: July 17, 2024

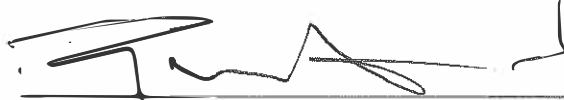
DocuSigned by:



BRUCE WILLIAM BALLINGER

Defendant

Dated: 7/17/2024



B & B TRANSPORT, INC.

Dated: July 17, 2024

KINGSLEY Szamet & Ly

By:



Eric B. Kingsley
Liane Katzenstein Ly
Jessica Bulaon
Attorneys for Plaintiff and all aggrieved employees

Dated: 7/16/24

O'HAGAN MEYER LLP

By:



Katherine Den Bleyker
John D. Wu
Attorneys for Defendant B & B TRANSPORT,
INC.

EXHIBIT "2"

	A	C	D	E	F	G	H	I	J	K	L
1											
2											
3											
4											
5											
6	Firm Name	Partner Billing Rate High	Partner Billing Rate Low	Associate Billing Rate High	Associate Billing Rate Low	Associate Billing Rate Average	Partner Billing Rate Average	Firmwide Billing Rate Average	Associate Billing Rate Med	Partner Billing Rate Med	Firmwide Billing Rate Med
7	Adams and Reese	\$500	\$225	\$255	\$165	\$198	\$305	\$278	\$197	\$300	\$275
8	Andrews Kurth	\$795	\$400	\$460	\$210						
9	Arent Fox	\$675	\$395	\$440	\$240						
10	Armstrong Teasdale	\$450	\$295	\$295	\$165						
11	Baker, Donelson, Bearman, Caldwell & Berkowitz	\$525	\$230	\$315	\$160	\$205	\$325	\$280	\$200	\$320	\$270
12	Barnes & Thornburg	\$485	\$265	\$295	\$180	\$225	\$350	\$302	\$220	\$355	\$310
13	Bass, Berry & Sims PLC	\$575	\$300	\$285	\$180						
14	Best Best & Krieger	\$495	\$290	\$350	\$160	\$203	\$275	\$212	\$235	\$390	\$265
15	Bond, Schoeneck & King	\$435	\$200	\$250	\$140	\$179	\$294	\$253	\$175	\$295	\$300
16	Bradley Arant Rose & White	\$520	\$240	\$280	\$180	\$211	\$335	\$258	\$205	\$330	\$260
17	Briggs and Morgan	\$500	\$250	\$325	\$195	\$233	\$391	\$344	\$230	\$395	\$350
18	Brinks Hofer Gilson & Lione	\$650	\$300	\$410	\$180	\$273	\$479	\$365	\$250	\$485	\$350
19	Broad and Cassel	\$450	\$250	\$310	\$165	\$232	\$361	\$294	\$225	\$360	\$275
20	Brownstein Hyatt Farber Schreck	\$675	\$260	\$270	\$170	\$219	\$373	\$308	\$218	\$390	\$325
21	Bryan Cave	\$695	\$320	\$495	\$165	\$295	\$493	\$394	\$295	\$490	\$375
22	Buchanan Ingersoll & Rooney	\$750	\$320	\$460	\$150						
23	Bullivant Houser Bailey	\$500	\$225	\$350	\$150	\$240	\$285	\$260	\$220	\$275	\$250
24	Burr & Forman	\$470	\$250	\$305	\$175	\$235	\$340				
25	Butzel Long	\$575	\$210	\$350	\$155						
26	Carlton Fields	\$600	\$280	\$375	\$190	\$243	\$406	\$312	\$245	\$405	\$300
27	Cooley Godward Kronish	\$875	\$470	\$555	\$250						
28	Covington & Burling	\$800	\$510	\$525	\$240						
29	Cozen O'Connor	\$750	\$230	\$530	\$155	\$283	\$420	\$350	\$280	\$425	\$340
30	Curtis, Mallet-Prevost, Colt & Mosle	\$735	\$635	\$560	\$280	\$361	\$666	\$396	\$360	\$685	\$480
31	Davis Wright Tremaine	\$695	\$300	\$390	\$170	\$257	\$430	\$375	\$250	\$423	\$375
32	Day Pitney	\$650	\$350	\$525	\$210	\$306	\$472	\$374	\$310	\$465	\$375
33	Dickinson Wright	\$530	\$260	\$275	\$170						
34	Dickstein Shapiro Morin & Oshinsky	\$825	\$425	\$440	\$225	\$336	\$552	\$438	\$360	\$550	\$425
35	Dinsmore & Shohl	\$475	\$235	\$285	\$155	\$199	\$342	\$275	\$190	\$340	\$250
36	Dorsey & Whitney	\$750	\$220	\$470	\$145	\$274	\$463	\$375	\$260	\$463	\$365
37	Duane Morris	\$705	\$315	\$465	\$150	\$310	\$475	\$416	\$305	\$470	\$415
38	Dykema Gossett	\$625	\$245	\$390	\$185	\$272	\$403				
39	Edwards Angell Palmer & Dodge	\$700	\$350	\$450	\$170	\$293	\$515	\$407	\$280	\$513	\$400
40	Epstein Becker & Green	\$675	\$280	\$440	\$155	\$290	\$471	\$380	\$280	\$475	\$395
41	Fenwick & West	\$775	\$500	\$500	\$245	\$360	\$590	\$395	\$370	\$600	\$410
42	Foley & Lardner	\$855			\$185	\$387	\$550	\$476	\$375	\$550	\$475
43	Ford & Harrison	\$560	\$325	\$395	\$210						
44	Fowler White Boggs Banker	\$500	\$230	\$325	\$150	\$217	\$345	\$303	\$210	\$340	\$300
45	Fox Rothschild	\$595	\$240	\$440	\$190						

	A	C	D	E	F	G	H	I	J	K	L
	Firm Name	Partner Billing Rate High	Partner Billing Rate Low	Associate Billing Rate High	Associate Billing Rate Low	Associate Billing Rate Average	Partner Billing Rate Average	Firmwide Billing Rate Average	Associate Billing Rate Med	Partner Billing Rate Med	Firmwide Billing Rate Med
46											
47	Frost Brown Todd	\$455	\$225	\$255	\$145	\$180	\$303	\$256	\$170	\$295	\$255
48	Gardere Wynne Sewell	\$715	\$350	\$425	\$220	\$292	\$472	\$405	\$265	\$475	\$405
49	GrayRobinson, PA	\$500	\$175	\$250	\$250	\$198	\$319	\$224			
50	Greenberg Traurig, PA	\$850	\$300	\$505	\$175	\$311	\$490	\$407	\$310	\$500	\$415
51	Harris Beach	\$475	\$250	\$275	\$140						
52	Hiscock & Barclay LLP	\$375	\$220	\$250	\$160	\$185	\$278	\$245	\$180	\$280	\$250
53	Hodgson Russ	\$645	\$215	\$395	\$155	\$219	\$337	\$254	\$205	\$350	\$250
54	Hogan & Hartson	\$850	\$300	\$525	\$150	\$385	\$600	\$490	\$370	\$590	
55	Holland & Hart	\$585	\$275	\$345	\$165	\$269	\$388	\$335	\$275	\$385	\$335
56	Holme Roberts & Owen	\$635	\$285	\$420	\$195	\$284	\$412	\$353	\$265	\$410	\$345
57	Howard, Rice, Nemerovski, Canady, Falk & Rabkin	\$775	\$495	\$485	\$275						
58	Hughes Hubbard & Reed	\$825	\$595	\$560	\$240						
59	Husch & Eppenberger	\$425	\$190	\$260	\$130	\$179	\$297	\$248	\$175	\$295	\$245
60	Jackson Lewis	\$575	\$235	\$450	\$210						
61	Jenner & Block LLP	\$900	\$450	\$425	\$275	\$327	\$562		\$325	\$525	
62	Jones, Walker, Waechter, Poitevent, Carrere & Denegre	\$600	\$210	\$225	\$150						
63	Kelley Drye & Warren	\$800	\$400	\$500	\$255						
64	Knobbe, Martens, Olson & Bear	\$645	\$340	\$420	\$215						
65	Lane Powell Moss & Miller	\$515	\$300	\$300	\$205	\$255	\$370	\$345	\$255	\$370	\$345
66	Lathrop & Gage	\$450	\$225	\$300	\$140	\$185	\$300	\$215	\$185	\$300	\$260
67	Leonard, Street and Deinard	\$500	\$300	\$300	\$185						
68	Lewis, Rice & Fingersh	\$425	\$240	\$295	\$130						
69	Lindquist & Vennum	\$500	\$260	\$260	\$165						
70	Locke, Lord, Bissell & Liddell	\$900	\$375	\$390	\$190	\$281	\$488	\$399	\$280	\$490	\$425
71	Loeb & Loeb	\$875	\$425	\$500	\$240	\$384	\$606	\$505	\$400	\$600	\$500
72	Lord, Bissell & Brook	\$690	\$335	\$410	\$200	\$299	\$473	\$410	\$300	\$475	\$415
73	Lowenstein Sandler	\$725	\$380	\$395	\$205						
74	Luce, Forward, Hamilton & Scripps	\$725	\$325	\$450	\$220	\$281	\$465	\$381	\$280	\$475	\$395
75	Manatt, Phelps & Phillips	\$785	\$520	\$480	\$265	\$395	\$600	\$518	\$415	\$590	\$550
76	Marshall, Dennehey, Warner, Coleman & Goggin	\$400	\$135	\$300	\$120						
77	McCarter & English LLP	\$650	\$325	\$395	\$205						
78	McElroy Deutsch, Mulvaney & Carpenter	\$450	\$295	\$225	\$135	\$180	\$250	\$195	\$165	\$235	\$215
79	McKee Nelson	\$920	\$635	\$595	\$375	\$446	\$760	\$489	\$455	\$755	\$475
80	Michael Best & Friedrich	\$550	\$225	\$300	\$185	\$234	\$363	\$321	\$235	\$350	\$325
81	Miles & Stockbridge	\$535	\$315	\$405	\$205	\$260	\$397				
82	Miller & Martin	\$580	\$230	\$295	\$160	\$201	\$338	\$306	\$195	\$340	\$320
83	Miller, Canfield, Paddock and Stone, PLC	\$595	\$265	\$340	\$160	\$225	\$400	\$285	\$220	\$400	\$335
84	Montgomery, McCracken, Walker & Rhoads	\$575	\$320	\$320	\$195	\$260	\$419	\$360			
85	Moore & Van Allen	\$765	\$265	\$330	\$175						
86	Morgan, Lewis & Bockius	\$850	\$375	\$575	\$200						
87	Morris, Manning & Martin	\$625	\$350	\$400	\$180	\$285	\$436	\$380	\$310	\$395	\$440
88	Nexsen Pruet Jacobs & Pollard	\$420	\$220	\$250	\$150						
89	Ogletree, Deakins, Nash, Smoak & Stewart	\$575	\$270	\$360	\$200	\$256	\$348	\$312			
90	Patton Boggs	\$920	\$320	\$520	\$205	\$375	\$536	\$456	\$385	\$525	\$455
91	Pepper Hamilton	\$750	\$335	\$425	\$200						
92	Perkins Coie	\$805	\$205	\$500	\$145						

	A	C	D	E	F	G	H	I	J	K	L
	Firm Name	Partner Billing Rate High	Partner Billing Rate Low	Associate Billing Rate High	Associate Billing Rate Low	Associate Billing Rate Average	Partner Billing Rate Average	Firmwide Billing Rate Average	Associate Billing Rate Med	Partner Billing Rate Med	Firmwide Billing Rate Med
93											
94	Phelps Dunbar	\$450	\$170	\$205	\$130	\$174	\$243	\$184	\$175		
95	Phillips Lytle	\$435	\$245	\$300	\$140	\$205	\$309	\$223	\$205	\$300	\$215
96	Polsinelli Shalton Welte Suelthaus	\$600	\$250	\$250	\$175						
97	Quarles & Brady	\$575	\$260	\$335	\$185	\$233	\$377	\$319	\$235	\$375	\$325
98	Reed Smith	\$825	\$350	\$510	\$200	\$374	\$558	\$395	\$350	\$525	\$385
99	Robinson & Cole	\$575	\$340	\$325	\$200	\$295	\$424	\$328	\$280	\$420	\$330
100	Roetzel & Andress	\$460	\$210	\$275	\$110	\$198	\$302	\$264	\$200	\$300	\$260
101	Rutan & Tucker	\$600	\$335	\$350	\$210						
102	Saul Ewing	\$750	\$315	\$485	\$180	\$273	\$426	\$357	\$255	\$415	\$365
103	Schnader Harrison Segal & Lewis	\$750	\$240	\$385	\$175						
104	Schulte Roth & Zabel	\$850	\$650	\$585	\$235	\$435	\$724		\$440	\$745	
105	Sheppard, Mullin, Richter & Hampton	\$795	\$425	\$550	\$260						
106	Shughart Thomson & Kilroy	\$475	\$235	\$225	\$160						
107	Shumaker, Loop & Kendrick	\$465	\$200	\$360	\$180	\$221	\$311	\$289	\$220	\$305	\$300
108	Sills Cummis Epstein & Gross	\$650	\$350	\$375	\$195						
109	Smith, Gambrell & Russell	\$575	\$250	\$345	\$175						
110	Snell & Wilmer	\$675	\$275	\$390	\$170	\$248	\$390				
111	Steptoe & Johnson PLLC	\$325	\$200	\$250	\$170						
112	Stinson Morrison Hecker	\$600	\$230	\$250	\$175	\$207	\$333	\$295	\$225	\$365	\$285
113	Stoel Rives	\$500	\$275	\$350	\$160	\$231	\$379	\$324	\$230	\$375	\$330
114	Strasburger & Price	\$560	\$225	\$395	\$200	\$234	\$367	\$326	\$223	\$363	\$322
115	Sullivan & Worcester	\$700	\$415	\$420	\$245	\$309	\$550	\$438	\$290	\$540	\$440
116	Sutherland Asbill & Brennan	\$715	\$375	\$415	\$215	\$292	\$511	\$335	\$280	\$500	\$305
117	Thacher Proffitt & Wood	\$785	\$525	\$495	\$275	\$353	\$674	\$428	\$365	\$700	\$395
118	Thompson & Knight	\$730	\$370	\$370	\$205	\$295	\$496	\$415	\$310	\$485	\$400
119	Thompson Coburn	\$580	\$265	\$370	\$170						
120	Ulmer & Berne	\$470	\$240	\$290	\$165	\$212	\$343	\$280			
121	Vedder, Price, Kaufman & Kammholz	\$650	\$335	\$410	\$205	\$281	\$430	\$372	\$370	\$425	\$365
122	Wiggin and Dana	\$590	\$295	\$350	\$195						
123	Williams Mullen	\$600	\$300	\$425	\$205						
124	Wilmer Cutler Pickering Hale and Dorr	\$1,000	\$475	\$495	\$215						
125	Winstead Sechrest & Minick	\$620	\$345	\$360	\$180						
126	Winston & Strawn	\$845	\$400	\$590	\$200	\$365	\$608	\$455	\$395	\$640	\$523
127	Womble Carlyle Sandridge & Rice	\$575	\$290	\$370	\$195	\$268	\$426	\$355	\$265	\$425	\$360

EXHIBIT "3"

THE WALL STREET JOURNAL.

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<http://www.wsj.com/articles/legal-fees-reach-new-pinnacle-1-500-an-hour-1454960708>

BUSINESS | LAW

Legal Fees Cross New Mark: \$1,500 an Hour

Billing rates for partners at elite corporate law firms keep rising, despite low inflation, weak demand



Documents filed in chapter 11 bankruptcy cases offer a rare public glimpse at the mounting hourly fees of law partners at elite corporate law firms. Above, the U.S. Bankruptcy Court in New York. PHOTO: BRENDAN MCDERMID/REUTERS

By **SARA RANDAZZO** and **JACQUELINE PALANK**

Updated Feb. 9, 2016 10:11 a.m. ET

The day of the \$1,500-an-hour lawyer has arrived.

Partners at some of the nation's top law firms are approaching—and, in a few cases, surpassing—that watershed billing rate, making the \$1,000-an-hour legal fees that once seemed so steep look quaint by comparison.

Despite low inflation and weak demand for legal services, rates at large corporate law firms have risen by 3% to 4% a year since the economic downturn, according to Citi Private Bank's Law Firm Group.

“We just raise them every year,” said John Altorelli, a finance lawyer at DLA Piper LLP in New York, who says the firm has set his rate at more than \$1,500 an hour. Mr. Altorelli, who filed for personal bankruptcy in 2014 to halt a legal battle with the estate of his former law firm, Dewey & LeBoeuf LLP, cracked the \$1,000-an-hour mark a decade ago. His fees have risen steadily ever since.

To soften the blow to clients, Mr. Altorelli does more than half his work on some kind of fixed-fee basis. “Using hourly rates is really anachronistic, but we still do it,” he said.

Raising rates ensures that law firms keep up with the competition and helps them wrest more money from clients, who routinely demand discounts for all but the most sensitive work.

“If you think of the rules of supply and demand, how in the world can they keep raising their rates?” said Jeff Carr, a former general counsel of oil-and-gas services and equipment company FMC Technologies who for years has been an outspoken opponent of hourly legal rates.

The rate creep has boosted law firms’ revenue at a time when many of them are under pressure from lower-cost legal-service providers and corporate clients that are keeping more legal work in-house. Revenue at law firms rose 4% last year, according to Wells Fargo Private Bank’s Legal Specialty Group, though demand rose just 0.5%.

“Lots of law firms will charge whatever the market can bear,” said the head of one of the nation’s 200 largest law firms.

Documents filed in chapter 11 bankruptcy cases offer a rare public glimpse at mounting fees. These court filings show the rates of partners specializing in corporate restructuring, as well as those with specialties like tax, litigation and corporate law.

A review of filings over the past three months in about two dozen bankruptcy cases shows that senior partners routinely charge between \$1,200 and \$1,300 an hour, with top rates at several large law firms exceeding \$1,400.

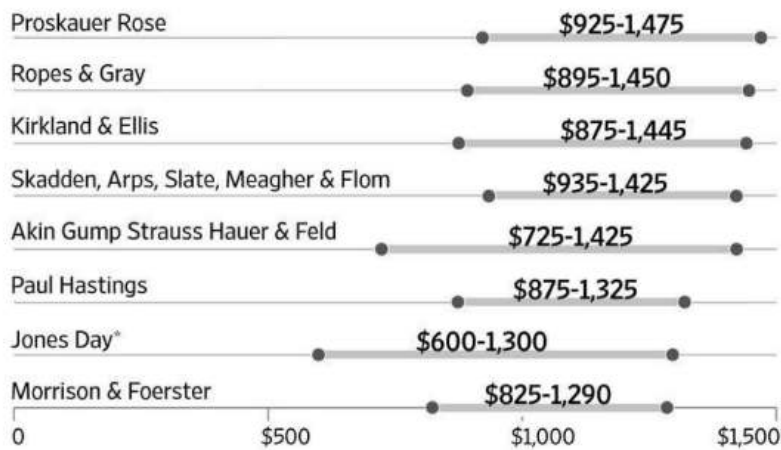
Proskauer Rose LLP’s hourly partner billing rate has climbed as high as \$1,475, while Ropes & Gray LLP’s tops out at \$1,450, court papers show.

Kirkland & Ellis LLP’s top hourly billing rate is now \$1,445. And rates at two firms—Akin Gump Strauss Hauer & Feld LLP and Skadden, Arps, Slate, Meagher & Flom LLP—peak at \$1,425 an hour.

Representatives of the law firms declined to comment.

Top Billers

Hourly rates of partners at top U.S. law firms now approach \$1,500.



*Includes partners and of counsel

Source: Bankruptcy court filings

THE WALL STREET JOURNAL.

Martin Bienenstock, who leads Proskauer's restructuring practice, called the \$1,225 an hour he billed clients last year "a market rate similar to my peers at other firms," and said he charges the same rate for nonbankruptcy work.

"The clients have kept coming back and growing during my 38-year career," he

said in an email, adding that clients generally prefer dealing directly with senior lawyers versus younger associates with lower rates.

In disclosing their firmwide rate increases, many firms tell the courts it is a standard way of keeping pace with "economic and other conditions." These include rising fixed costs, such as real estate and salaries.

In theory, a law-firm partner's pay rises and falls with the success of the firm. But, as competition for top talent increases, many firms feel the need to guarantee salaries or ensure a partner's pay doesn't fall, even in down years.

Still, only elite lawyers can charge \$1,400 an hour or more. Such rates are found almost exclusively in New York and other major markets, and only in the least price-sensitive fields like mergers and acquisitions, restructuring, tax, antitrust and high-stakes litigation and appeals.

For lawyers at the very top of those fields, hourly rates can hit \$1,800 or even \$1,950.

"You have a very few people at the very top where price is almost no object," said legal consultant Bruce MacEwen, who likens it to the way celebrities, sports stars and best-selling authors are paid. "It is a talent market."

Most lawyers in the U.S. fall well below those high marks. In a survey of in-house legal departments by BTI Consulting Group, the average highest rate paid for

law-firm partners was \$875 an hour in 2015, up more than 27% from three years earlier. Of the respondents, 38% had paid more than \$1,000 an hour for a lawyer, and the highest rate those in the survey paid was \$1,600 an hour.

For many firms, the stated rate is simply a starting point in discussions with corporate law departments. As a result, said legal consultant Ward Bower of Altman Weil, “sophisticated” law firms tend to implement annual rate increases to offset clients’ requests for discounts.

Such discounts are becoming more commonplace. A decade ago, law firms could typically get clients to pay around 92% of their stated rates, according to Thomson Reuters Peer Monitor. Last year, that fell to less than 83%.

Smaller companies can get squeezed the most on fees, because they don’t send enough work to any one law firm to get the best deals.

Companies with \$4 billion or more in annual revenue were twice as likely as those with less than \$100 million in revenue to use some form of alternative fee, according to a survey from industry trade group the Association of Corporate Counsel.

Some industry watchers view the raise-and-discount approach with skepticism.

“If clients are pushing back on rates, the answer isn’t to raise them” and then ask for a discount, Mr. MacEwen said. “The answer is to provide better total value.”

Write to Sara Randazzo at sara.randazzo@wsj.com and Jacqueline Palank at jacqueline.palank@wsj.com

EXHIBIT "4"

LAFFEY MATRIX

[History](#)
[Case Law](#)
[See the Matrix](#)
[Contact us](#)
[Home](#)

			Years Out of Law School *				
Year	Adjustmt Factor**	Paralegal/ Law Clerk	1-3	4-7	8-10	11-19	20 +
6/01/23- 5/31/24	1.059295	\$239	\$437	\$538	\$777	\$878	\$1057
6/01/22- 5/31/23	1.085091	\$225	\$413	\$508	\$733	\$829	\$997
6/01/21- 5/31/22	1.006053	\$208	\$381	\$468	\$676	\$764	\$919
6/01/20- 5/31/21	1.015894	\$206	\$378	\$465	\$672	\$759	\$914
6/01/19- 5/31/20	1.0049	\$203	\$372	\$458	\$661	\$747	\$899
6/01/18- 5/31/19	1.0350	\$202	\$371	\$455	\$658	\$742	\$894
6/01/17- 5/31/18	1.0463	\$196	\$359	\$440	\$636	\$717	\$864
6/01/16- 5/31/17	1.0369	\$187	\$343	\$421	\$608	\$685	\$826
6/01/15- 5/31/16	1.0089	\$180	\$331	\$406	\$586	\$661	\$796
6/01/14- 5/31/15	1.0235	\$179	\$328	\$402	\$581	\$655	\$789
6/01/13- 5/31/14	1.0244	\$175	\$320	\$393	\$567	\$640	\$771
6/01/12- 5/31/13	1.0258	\$170	\$312	\$383	\$554	\$625	\$753
6/01/11- 5/31/12	1.0352	\$166	\$305	\$374	\$540	\$609	\$734
6/01/10- 5/31/11	1.0337	\$161	\$294	\$361	\$522	\$589	\$709
6/01/09- 5/31/10	1.0220	\$155	\$285	\$349	\$505	\$569	\$686
6/01/08- 5/31/09	1.0399	\$152	\$279	\$342	\$494	\$557	\$671
6/01/07-5/31/08	1.0516	\$146	\$268	\$329	\$475	\$536	\$645
6/01/06-5/31/07	1.0256	\$139	\$255	\$313	\$452	\$509	\$614
6/1/05-5/31/06	1.0427	\$136	\$249	\$305	\$441	\$497	\$598
6/1/04-5/31/05	1.0455	\$130	\$239	\$293	\$423	\$476	\$574
6/1/03-6/1/04	1.0507	\$124	\$228	\$280	\$405	\$456	\$549
6/1/02-5/31/03	1.0727	\$118	\$217	\$267	\$385	\$434	\$522
6/1/01-5/31/02	1.0407	\$110	\$203	\$249	\$359	\$404	\$487
6/1/00-5/31/01	1.0529	\$106	\$195	\$239	\$345	\$388	\$468
6/1/99-5/31/00	1.0491	\$101	\$185	\$227	\$328	\$369	\$444
6/1/98-5/31/99	1.0439	\$96	\$176	\$216	\$312	\$352	\$424
6/1/97-5/31/98	1.0419	\$92	\$169	\$207	\$299	\$337	\$406
6/1/96-5/31/97	1.0396	\$88	\$162	\$198	\$287	\$323	\$389
6/1/95-5/31/96	1.032	\$85	\$155	\$191	\$276	\$311	\$375

6/1/94-5/31/95	1.0237	\$82	\$151	\$185	\$267	\$301	\$363
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The methodology of calculation and benchmarking for this Updated Laffey Matrix has been approved in a number of cases. See, e.g., *DL v. District of Columbia*, 267 F.Supp.3d 55, 69 (D.D.C. 2017)

* $\frac{1}{2}$ Years Out of Law School $\frac{1}{2}$ is calculated from June 1 of each year, when most law students graduate. $\frac{1}{2}$ 1-3" includes an attorney in his 1st, 2nd and 3rd years of practice, measured from date of graduation (June 1). $\frac{1}{2}$ 4-7" applies to attorneys in their 4th, 5th, 6th and 7th years of practice. An attorney who graduated in May 1996 would be in tier $\frac{1}{2}$ 1-3" from June 1, 1996 until May 31, 1999, would move into tier $\frac{1}{2}$ 4-7" on June 1, 1999, and tier $\frac{1}{2}$ 8-10" on June 1, 2003.

** The Adjustment Factor refers to the nation-wide Legal Services Component of the Consumer Price Index produced by the Bureau of Labor Statistics of the United States Department of Labor.

EXHIBIT "5"



B&B Transport, Inc. adv. Ballinger, Bruce William

Bruce William Ballinger • [REDACTED] • [REDACTED]

Historic Cost

			\$20,769.31
Filing Fee			\$75.00
Created: 10/26/2022 at 12:02 PM			
Trialworks TaskCode filing fee Date Incurred 10/26/2022	Payee LWDA Description Re State of California - Department of Industrial Relations Customer Receipt _ Purchase Confirmation	Docs PDF Re State of California - Department of Industrial Relation... ▼	
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Created: 11/8/2022 at 8:43 AM			
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Created: 10/31/2022 at 8:18 AM			\$0.30
Trialworks TaskCode Copies Date Incurred 10/28/2022	Payee PaperCut Description PAGA Letter		
Created: 10/31/2022 at 8:19 AM			\$7.82
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Photocopying Cost			\$1.00
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Postage Cost			\$1.14
Created: 11/9/2022 at 10:34 AM			
Trialworks TaskCode costs Date Incurred 11/9/2022	Payee Pitney Bowes Description postage		
Filing Fee			\$42.47
Created: 11/11/2022 at 1:04 PM			
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Description OLINV#04520522 B&B 11.9.22	Docs  OLINV#04520522 B&B 11.9.22.pdf ▾
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Filing Fee

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Created: 11/18/2022 at 1:49 PM

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Process Server Fee

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Created: 11/17/2022 at 9:16 AM

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Process Server Fee

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Created: 12/29/2022 at 12:15 PM

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Photocopying Cost

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Created: 12/13/2022 at 9:19 AM

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Date Incurred 12/13/2022	Description copies	

Postage Cost

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Created: 12/13/2022 at 11:53 AM

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Date Incurred 12/13/2022	Description postage	

Filing Fee

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Created: 12/27/2022 at 4:05 PM

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Filing Fee

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Created: 12/27/2022 at 4:13 PM

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Date Incurred 3/28/2023		

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Court Cost

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Date Incurred 1/24/2024		

Filing Fee

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Created: 4/2/2024 at 10:02 AM

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Date Incurred 3/12/2024		

Research Cost

\$2,655.00

Created: 3/14/2024 at 2:18 PM

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Date Incurred 3/14/2024	Description Berger INV#11114 paid 3.14.24 B&B Transport	



B&B Transport, Inc. adv. Ballinger, Bruce William

Bruce William Ballinger • [REDACTED] • [REDACTED]

Historic Cost

			\$20,769.31
Court Cost			\$15.00
Created: 3/21/2024 at 3:01 PM			
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Postage Cost

Created: 7/29/2024 at 12:02 PM

Trialworks TaskCode

Postage Cost

Date Incurred

7/29/2024

Payee

DocuSign

Notes

Client Dec to client via DocuSign for review/signature

Client Dec to client via DocuSign for review/signature

Filing Fee

Created: 8/2/2024 at 2:18 PM

Trialworks TaskCode

costs

Date Incurred

7/30/2024

Payee

One Legal

Description

OLINV#06240957 B&B 7.30.24

Docs

PDF

OLINV#06240957 B&B 7.30.24.pdf

Filing Fee

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Trialworks TaskCode

costs

Date Incurred

7/31/2024

Payee

One Legal

Description

OLINV#06242122 B&B 7.31.24

Docs

PDF

OLINV#06242122 B&B 7.31.24.pdf

EXHIBIT "6"

(Proof of Submission to LWDA)

(PROOF OF SERVICE)
[CCP 1013(a)(3)]

STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

I am employed in the County of Los Angeles, State of California. I am over the age of 18 years and not a party to the within action. My business address is 16133 Ventura Boulevard, Suite 1200, Encino, California 91436.

On August 8, 2024, I served all interested parties in this action the following documents described as: **DECLARATION OF LIANE KATZENSTEIN LY IN SUPPORT OF MOTION FOR APPROVAL OF REPRESENTATIVE ACTION SETTLEMENT** by placing a true copy thereof enclosed in a sealed envelope addressed as follows:

O'HAGAN MEYER LLP

Katherine Den Bleyker

KDenbleyker@ohaganmeyer.com

John D. Wu

JWu@ohaganmeyer.com

Chris Cho

ccho@ohaganmeyer.com

550 S. Hope St., Ste 2400

Los Angeles, CA 90071

Emil Davtyan

emil@d.law

D. LAW, INC.

400 N. Brand Blvd, 7th Floor

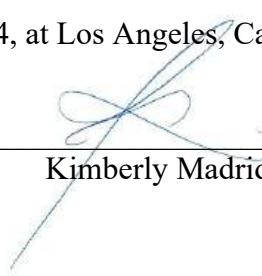
Glendale, CA 91203

[XX] BY ELECTRONIC SERVICE: I caused a true and correct copy thereof to be electronically filed using the Labor and Workforce Development Agency Electronic Filing ("EF") System (<https://dir.tfaforms.net/315>) and service was completed by electronic means by transmittal of the documents referenced herein on the EF System.

[XX] (BY ELECTRONIC MAIL TRANSMISSION): I caused the document to be send to the persons at the e-mail address(es) listed on the attached service list. I did not receive, within a reasonable time after the transmission, any electronic message or other indication that the transmission was unsuccessful. A pdf copy of which was sent via email to the above email address(es).

[XX] (STATE) I declare under penalty of perjury under the laws of the State of California that the above is true and correct.

Executed on August 8, 2024, at Los Angeles, California.



Kimberly Madrid