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**SUPERIOR COURT OF THE STATE OF CALIFORNIA
FOR THE COUNTY OF SAN DIEGO**

SANDRA GERARDO, an individual, on
behalf of herself and others similarly
situated,

Plaintiff,

vs.

CONCERT HEALTH, INC., a California
corporation; and DOES 1 through 50,
inclusive,

Defendants.

Case No.: 37-2024-00015422-CU-OE-CTL

CLASS ACTION

Assigned for All Purposes To:

Hon. Evan P. Kirvin
Dept.: C-69

**MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT OF
PLAINTIFF'S MOTION FOR
PRELIMINARY APPROVAL OF CLASS
ACTION AND PAGA SETTLEMENT**

*[filed concurrently with Plaintiff's Notice of
Motion and Motion; Declaration of Enoch J. Kim;
Declaration of Kimberly Sutherland; Declaration
of Sandra Gerardo and [Proposed] Order]*

Date: November 14, 2025
Time: 9:00 A.M.
Dept.: C-69

Original Complaint Filed: March 29, 2024
First Amended Complaint Filed: June 7, 2024
Trial Date: None Set

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1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 **I. INTRODUCTION**

3 Plaintiff Sandra Gerardo (“Plaintiff”) filed a First Amended Complaint in this Court
4 (“Action”) against Defendant Concert Health, Inc. (“Defendant”) (Plaintiff and Defendant
5 together referred to as the “Parties”). Plaintiff alleged claims for failure to pay minimum and
6 overtime wages, failure to provide meal and rest breaks, failure to provide accurate wage
7 statements, failure to pay final wages, failure to reimburse business expenses, unfair competition
8 under Business & Professions Code §§ 17200 *et seq.*, and civil penalties under Labor Code §
9 2698, *et seq.* (“PAGA”).

10 After engaging in substantial investigation and extensive negotiations, the Parties agreed
11 to settle all claims alleged in the Action on a class-wide, non-reversionary basis for \$170,000.00,
12 inclusive of all fees and costs. The Parties’ Class Action and PAGA Settlement Agreement
13 (“Settlement” or “Settlement Agreement”) defines the class as “all persons who worked for
14 Defendant as non-exempt employees in the State of California at any time during the Class
15 Period,” which is “the period from March 29, 2020, through June 11, 2025 (“Class” or “Class
16 Members”). All of the approximately 25 Class Members will receive a settlement payment unless
17 they opt out of the Class Settlement.

18 The proposed settlement reflected in the Settlement Agreement is fair, reasonable, and
19 adequate, and in the best interests of the Class. Consequently, Plaintiff, with the consent of
20 Defendant, hereby moves this Court for an order: (1) granting preliminary approval of the
21 proposed class action settlement, as embodied in the Settlement Agreement filed concurrently
22 herewith; (2) approving the Notice of Class Action Settlement and Hearing Date for Final Court
23 Approval (“Class Notice”) to be sent to Class Members; and (3) setting a hearing for final
24 approval of the class action settlement.

25 **II. STATUS OF THE LITIGATION**

26 **A. Procedural History**

27 On March 29, 2024, Plaintiff commenced this Action by filing a Complaint alleging
28 causes of action against Defendant for (1) Failure to Provide Meal Periods (Lab. Code §§ 204,

223, 226.7, 512 and 1198); (2) Failure to Provide Rest Periods (Lab. Code §§ 204, 223, 226.7 and 1198); (3) Failure to Pay Hourly Wages and Overtime (Lab. Code §§ 223, 510, 1194, 1194.2, 1197, 1197.1 and 1198); (4) Failure to Provide Accurate Written Wage Statements (Lab. Code §§ 226(a)); (5) Failure to Timely Pay All Final Wages (Lab. Code §§ 201, 202 and 203); (6) Failure to Indemnify (Lab. Code § 2802); and (7) Unfair Competition (Bus. & Prof. Code §§ 17200 et seq.) On the same day, March 29, 2024, Plaintiff gave timely notice to the LWDA and Defendant that Plaintiff intended to proceed with a representative action under PAGA (LWDA-CM-1019457-24) pursuant to Labor Code § 2699.3, subd.(a). On June 6, 2024, Plaintiff filed the First Amended Complaint, which added claims for Civil Penalties under Labor Code § 2698, *et seq.* (“Operative Complaint”). (Declaration of Enoch J. Kim “Kim Decl.” ¶ 10.)

B. Investigation

Before filing the lawsuit, Class Counsel investigated and researched the facts and circumstances underlying the pertinent issues and the law applicable thereto. (Kim Decl., ¶ 17.) This required thorough discussions and interviews between Class Counsel and Plaintiff, as well as preliminary research into the various legal issues involved in the case. (*Id.*) After conducting their initial investigation, Class Counsel determined that Plaintiff’s claims were well-suited for class and representative action adjudication owing to what appeared to be a common course of conduct affecting a similarly situated group of employees. (*Id.*)

After filing the lawsuit, Class Counsel conducted a thorough investigation of the facts and claims giving rise to the action, including: (1) conducting informal discovery and meeting and conferring with defense counsel about the same; (2) hiring an expert to review and analyze a sampling of Defendant’s time and pay records, time and attendance records, employee handbook; (3) researching the applicable law and potential defenses; (4) constructing damage models based on interpretations of California law; and (5) reviewing information provided by Defendant at mediation. (Kim Decl., ¶ 18.)

Defendant, for its part, vigorously contested liability, the amount of claimed damages, and the propriety of class certification. (Kim Decl., ¶ 19.) After Class Counsel analyzed the relevant documents and other gathered data, Class Counsel believed that this case was appropriate for

1 resolution via mediation. (*Id.*) Given the high level of risk present for both sides, the Parties
2 elected to mediate Plaintiff's claims and explore the possibility of settlement. (*Id.*)

3 **C. Settlement Efforts**

4 On May 6, 2025, the Parties participated in private mediation before Steven J. Serratore.
5 (Kim Decl., ¶ 20.) After further discussions and negotiations, the Parties were able to reach a
6 settlement, the terms of which are set forth in the Settlement Agreement. (Kim Decl., Exhibit 1.)

7 From Class Counsel's review of the strengths and weaknesses of the case and the risks
8 and delays posed by further litigation, Class Counsel believes that the Settlement is fair and
9 reasonable. (Kim Decl., ¶ 21.) Further, and based on the settlement negotiations, which were
10 extensive and conducted in good faith and at arm's length between attorneys with substantial
11 experience litigating class actions and wage and hour cases, the Settlement Agreement was the
12 product of a non-collusive settlement process in which the Parties were forced to make significant
13 compromises in the interest of reaching a full and complete settlement of the lawsuit. (*Id.*)

14 **III. SETTLEMENT AGREEMENT AND ACCOMPANYING DOCUMENTS**

15 Under the terms of the proposed Settlement Agreement, Defendant has agreed to pay
16 \$170,000.00 as the Gross Settlement Amount on a non-reversionary basis. (Kim Decl., ¶ 22; Exh.
17 1, §3.1.) The Settlement Agreement defines the "Class" as "all persons who worked for
18 Defendant as non-exempt employees in the State of California at any time during the Class
19 Period," which is "the period from March 29, 2020, through June 11, 2025." (Kim Decl., ¶ 23,
20 Exh. 1 §§ 1.5 and 1.12.)

21 The "Net Settlement Amount" shall be the Gross Settlement Amount, less Class Counsel
22 Fees Payment, Class Counsel Litigation Expenses Payment, Class Representative Service
23 Payment, the Administration Expenses Payment, Individual PAGA Payments, and the LWDA
24 PAGA Payment. (Kim Decl., ¶ 24, Exh. 1, §1.28.). These amounts are detailed as follows:

- 25 • Class Counsel Fees Payment of not more than one-third of the Gross Settlement
26 Amount, which is currently estimated to be \$56,666.66 and Class Counsel
27 Litigation Expenses Payment of actual and reasonable litigation costs and
28 expenses incurred to prosecute this action; (Kim Decl., ¶ 24; Exh. 1, §3.2.2);

- Administration Expenses Payment of not more than \$3,990.00 to Apex Class Action Administration (“Apex”) to serve as the Administrator; (Kim Decl., ¶ 24; Exh. 1, §3.2.3);
- Class Representative Service Payment of \$5,000.00 to Plaintiff; and (Kim Decl., ¶ 24; Exh. 1, §3.2.1);
- PAGA Penalties in the amount of \$20,000.00 for civil penalties under PAGA, with 75% (\$15,000.00) paid to the LWDA for the LWDA PAGA Payment and 25% (\$5,000.00) paid to Aggrieved Employees for their Individual PAGA Payments. (Kim Decl., ¶ 24; Exh. 1, §3.2.5.)

The “Individual Class Payment” is each Participating Class Member’s pro rata share of the Net Settlement Amount calculated according to the number of Workweeks worked during the Class Period. (Kim Decl., ¶ 25; Exh. 1, §1.23.) The “Individual PAGA Payment” means the Aggrieved Employee’s pro rata share of 35% of the PAGA Penalties calculated according to the number of PAGA Pay Periods worked during the PAGA Period. (Kim Decl., ¶ 26; Exh. 1, §1.24.)

Defendant will pay their employer-side payroll tax obligations on the Wage Portion of the Individual Class Payments in addition to the Gross Settlement Amount. (Kim Decl., ¶ 27; Exh. 1, §3.1.) 20% of each Participating Class Member’s Individual Class Payment will be allocated to settlement of wage claims (the “Wage Portion”), and are subject to tax withholding and will be reported on an IRS W-2 Form. (Kim Decl., ¶ 27; Exh. 1, § 3.2.4.1.) The remaining 80% will be allocated to settlement of claims for interest and penalties (the “Non-Wage Portion”). (Kim Decl., ¶ 27; Exh. 1, § 3.2.4.1.)

Class Members will receive the Class Notice via first class mail (after the Settlement Administrator conducts a national change of address search). (Kim Decl., ¶ 29; Exh. 1, §7.4.2.) If the Class Notice is returned as non-deliverable on or before the Response Deadline and a new address is obtained by way of a returned Class Notice, then the Settlement Administrator will promptly forward the original Class Notice to the updated address via first-class regular U.S. mail, indicating on the original packet the date of such re-mailing. (Kim Decl., ¶ 29; Exh. 1, § 7.4.3.) Class Members will have an opportunity to dispute the Workweeks and PAGA Pay Period

1 information provided in their Class Notice and produce evidence to support their contentions. (Kim
2 Decl., ¶ 30; Exh. 1, § 7.6) The Settlement Administrator shall decide the dispute and must
3 encourage the Class Member disputing their credited workweeks to produce supporting
4 documentation in order to resolve the dispute. (*Id.*)

5 Class Members wishing to opt out from the Settlement Agreement must send a signed
6 written request for exclusion to the Settlement Administrator within 60 days from the initial
7 mailing of the Class Notice. (Kim Decl., ¶ 31; Exh. 1, §7.5.1.) Participating Class Members will
8 also have the opportunity to object to the Settlement Agreement by serving a copy of the
9 objection to the Settlement Administrator within 60 days after the mailing of the Class Notice.
10 (*Id.*; Exh. 1, §7.7.2.)

11 The Parties have also selected Apex Class Action Administration (“Apex”) to handle the
12 notice and administration of the Settlement. (Kim Decl., Exh. 1, § 7.1.) Apex has procedures in
13 place to protect the security of class data, adequate insurance in the event of a data breach or
14 defalcation of funds, and is qualified to administer the Settlement. (Kim Decl., Exh. 3; see also
15 Declaration of Kimberly Sutherland.) The procedures for mailing notice and processing
16 exclusions and objections as well as distribution of the Net Settlement Amount are detailed in the
17 Settlement Agreement. (Kim Decl., Exh. 1, §§ 7, 7.1-7.8.5.)

18 **IV. CERTIFICATION FOR SETTLEMENT PURPOSES ONLY IS APPROPRIATE**

19 Express judicial policy favors maintaining wage and hour actions as class actions. (*Prince*
20 *v. CLS Transp., Inc.* (2004) 118 Cal. App. 4th 1320, 1328; *Richmond v. Dart Industries, Inc.*
21 (1981) 29 Cal. 3d 462.) Any doubt as to the appropriateness of class treatment should be resolved
22 in favor of class certification, subject to later modification if necessary. (*Richmond*, 29 Cal. 3d at
23 473-75.) The decision to certify a class is a procedural one, and should be based on the allegations
24 in the operative complaint, and not in the perceived factual or legal merit of the class claims.
25 (*Linder v. Thrifty Oil Co.* (2000) 23 Cal. 4th 429, 439-41.)

26 To certify a settlement class, the Court must find the two primary requirements for
27 maintaining a class action: (1) there must be an ascertainable class, and (2) there must be a well-
28 defined community of interest in the questions of law and fact involving the parties to be

1 represented. (*See Vasquez v. Superior Court* (1971) 4 Cal. 3d 800, 805-09; *Daar v. Yellow Cab*
2 *Company* (1967) 67 Cal. 2d 695, 704.) These criteria are met here for the reasons set forth below.

3 **A. There Is A Numerous and Ascertainable Class**

4 Whether a class is ascertainable is determined by examining the class definition, the size
5 of the class and the means available for identifying class members. (*See Vasquez, supra*, 4 Cal. 3d
6 at 821-22; *Reyes v. Board of Supervisors of San Diego County* (1987) 196 Cal. App. 3d 1263,
7 1271.) Class members are “ascertainable” where they may be readily identified without
8 unreasonable expense or time. *See Rose v. City of Hayward*, 126 Cal. App. 3d 926, 932 (1981)
9 (finding that “class members are ‘ascertainable’ where they may be readily identified without
10 unreasonable expense or time by reference to official records).

11 Plaintiff contends, and Defendant does not dispute for settlement purposes only, this
12 requirement and the requirement of numerosity is met. Class Members are “all persons who
13 worked for Defendant as non-exempt employees in the State of California at any time during the
14 Class Period,” which is “the period from March 29, 2020, through June 11, 2025.” (Kim Decl., ¶
15 76(a).) Documents and information exchanged between the Parties reflect a class of
16 approximately 25 Class Members. (Kim Decl., ¶ 76(a).) The Class Members have already been
17 identified by reference to Defendant’s payroll and personnel records. (Kim Decl., ¶ 76(b).)

18 Therefore, and notwithstanding the foregoing, there is a numerous and ascertainable class.

19 **B. There Is A Well-Defined Community of Interest**

20 A community of interest is established by the predominance of common issues of law and
21 fact. *See Vasquez*, 4 Cal. 3d at 811. The requirement of a community of interest:

22 [D]oes not depend upon an identical recovery, and the fact that each
23 member of the class must prove his separate claim to a portion of any
24 recovery by the class is only one factor to be considered ... The mere
25 fact that separate transactions are involved does not of itself preclude
26 a finding of the requisite community of interest so long as every
27 member of the alleged class would not be required to litigate
28 numerous and substantial questions to determine his individual right
to recover subsequent to the rendering of any class judgment which
determined in plaintiff’s favor whatever questions were common to
the class.

Id. at 809.

1 Plaintiff contends, and Defendant does not dispute for settlement purposes only, that
2 common issues of fact and law predominate as to each of the claims alleged by Plaintiff, and the
3 Class is united in its proof. (Kim Decl., ¶ 76(e).) Because Plaintiff has alleged a single scheme,
4 “the relevant proof [does] not vary among class members” and “clearly presents a common
5 question fundamental to all class members.” (*See In Re NASDAQ Market-Makers Antitrust*
6 *Litigation* (SDNY 1997) 172 F.R.D. 119, 123 (citing *In Re NASDAQ Market-Makers Antitrust*
7 *Litigation*, (SDNY 1997) 169 F.R.D. 493, 518).) California courts show “no hesitancy” in
8 inferring class-wide causation, class-wide injury, and class-wide damages when a common course
9 of action has been shown. (*B.W.I. Custom Kitchen*, 191 Cal. App. 3d at 1350.) This inference
10 ““eliminates the need for each class member to prove individually the consequences of the
11 defendants’ actions to him or her.”” (*Id.* at 1351 (quoting *Rosack v. Volvo of America Corp* (1982)
12 131 Cal. App. 3d 741, 753 [emphasis added]).)

13 This action involves, *inter alia*, a determination about Defendant’s alleged failure to
14 provide meal and rest periods, failure to pay minimum and overtime wages due to allegedly
15 common and unlawful policies, failure to pay final wages when required, failure to provide
16 accurate written wage statements, failure to indemnify for business expenses, and largely
17 derivative claims under the UCL and PAGA. (Kim Decl., ¶ 76(e)). Plaintiff contends these
18 practices affected Class Members in the same way. (*Id.*)

19 C. The Named Plaintiff’s Claims Are Typical

20 A class representative’s claims are typical when they arise from the same event, practice,
21 or course of conduct that gives rise to the claims of other putative class members, and if their
22 claims rest on the same legal theories. The class representative’s claims must be “typical” but not
23 necessarily identical to the claims of other class members. It is sufficient that the representative is
24 similarly situated so that he or she will have the motive to litigate on behalf of all class members.
25 (*Classen v. Weller* (1983) 145 Cal.App.3d 27, 47; *B.W.I. Custom Kitchens v. Owens-Illinois, Inc.*
26 (1987) 191 Cal.App.3d 1341, 1347 (“[I]t has never been the law in California that the class
27 representative must have identical interests with the class members.”) Thus it is not necessary that
28 the class representative should have personally incurred all of the damages suffered by each of the

1 other class members. (*Wershba v. Apple Computer, Inc.* (2001) 91 Cal.App.4th 224, 228.)

2 Plaintiff contends, and Defendant does not dispute for settlement purposes only, that
3 Plaintiff's claims are typical of Class Members' claims because they arose from the same factual
4 basis and are based on the same legal theories. (Kim Decl., ¶ 76(c).) Plaintiff was employed by
5 Defendant during the Class Period and subject to the allegedly unlawful meal and rest break
6 policies and pay practices at issue in this litigation. (*Id.*) Accordingly, Plaintiff is a member of the
7 Class. (*Id.*) The central issues of this litigation (whether Defendant failed to pay all wages,
8 whether Defendant failed to provide meal and rest periods, etc.) which would arise if this were an
9 individual action brought by Plaintiff, apply to the other Class Members as well. (*Id.*) Thus, the
10 claims of Plaintiff are typical of the claims of the Class. (*Id.*)

11 **D. Adequacy of Class Counsel and Class Representative**

12 Class Counsel are experienced in class actions, have represented their clients zealously
13 and have no conflicts of interest. (Kim Decl., ¶¶ 3-8, 76(d).) The Class Representative's interests
14 are aligned with those of Class Members, he has suffered the same injuries as Class Members,
15 and has no conflicts of interest. (*Id.*) Therefore, Class Counsel and the Class Representative are
16 adequate.

17 **E. Predominance and Superiority**

18 Individual issues do not predominate over those common to the class. (Kim Decl., ¶76(f).)
19 The class action mechanism is superior to individualized actions because Class Members have
20 little incentive to bring claims that are small. (*Id.*)

21 **V. THE TWO-STEP APPROVAL PROCESS**

22 Any settlement of class action litigation must be reviewed and approved by the Court.
23 This is accomplished in two steps: (1) An early (preliminary) review by the trial court, and (2) a
24 detailed review after the notice has been distributed to the class members for their comments or
25 objections. In this regard, the Manual for Complex Litigation (Second) explains:

26 A two-step process is followed when considering class settlements...
27 If the proposed settlement appears to be the product of serious,
28 informed, non-collusive negotiations, has no obvious deficiencies,
does not improperly grant preferential treatment to class
representative or segments of the class, and falls within the range of

possible approval, then the court should direct that notice be given to the class members of a formal fairness hearing, at which evidence may be presented in support of and in opposition to the settlement.

(*Manual for Complex Litigation (Second)* (1985) at § 30.44.) The preliminary approval of the class action settlement by the trial court is simply a conditional finding that the settlement appears to be within the range of acceptable settlements. (See, e.g., *Newberg*, § 11.25; *North County Contractor's Assn., Inc. v. Touchstone Ins. Services* (1994) 27 Cal. App. 4th 1085, 1094-95.) Thus, the preliminary approval of the class action settlement by the trial court is simply a conditional finding that the settlement appears to be within the range of acceptable settlements.

Settlements to resolve PAGA claims also require court approval. (Labor Code § 2699(1)(2).) There is no articulated standard for approving PAGA settlements. PAGA settlements for as little as \$0 have been approved. (See *Nordstrom Com'n Cases* (2010) 186 Cal.App.4th 576, 589 (approving PAGA settlement and release that allocated \$0 to PAGA claim).) Courts have also approved settlements for \$20,000 or less. (See, e.g., *Hicks v. Toys 'R' Us-Delaware, Inc.*, (C.D. Cal. Sept. 2, 2014) 2014 WL 4703915, at *1 (approving \$5,000 PAGA payment in \$4 million settlement); *Chu v. Wells Fargo Invest. LLC* (N.D. Cal. Feb. 16, 2011) 2011 WL 672645, at *1 (approving PAGA payment of \$7,500 in \$6.9 million settlement); *Williams v. Brinderson Constructors* (C.D. Cal. Feb. 6, 2017) 2017 WL 490901, at *5 (\$10,000 PAGA settlement in \$300,000 settlement).)

A review of the preliminary approval criteria demonstrates a substantial basis for granting the instant Motion and proceeding to a final settlement approval hearing.

VI. THE SETTLEMENT IS FAIR AND ADEQUATE

As a matter of public policy, courts both encourage the use of the class action device and favor settlement over continued litigation. (See, e.g., *Linder v. Thrifty Oil Co.* (2000) 23 Cal. 4th 429, 434 (“Courts have long acknowledged the importance of class actions as a means to prevent a failure of justice in our judicial system.”); *Class Plaintiff v. City of Seattle* (1992) 955 F.2d 1268, 1276 (“[S]trong judicial policy . . . favors settlements, particularly where complex class action litigation is concerned.”).)

Moreover, courts presume the absence of fraud or collusion in the negotiation of a

1 settlement unless evidence to the contrary is offered. In short, there is a presumption that the
2 negotiations were conducted in good faith. (*Newberg*, §11.51; *Rodriguez v. West Publ. Corp.*
3 (C.D. Cal. August 10, 2007) 2007 U.S. Dist. LEXIS 74767, 24-25 ; *Priddy v. Edelman* (6th Cir.
4 1989) 883 F.2d 438, 447.) Courts do not substitute their judgment for that of the proponents,
5 particularly when settlement has been reached by experienced counsel familiar with the litigation.
6 (*Rodriguez*, 2007 U.S. Dist. LEXIS 74767 at 24; *Hammon v. Barry* (D.D.C. 1990) 752 F. Supp.
7 1087.)

8 In *Kullar v. Foot Locker Retail, Inc.*, 168 Cal. App. 4th 116, 128 (2008), the court laid out
9 several factors that should be analyzed in determining if a class action settlement should be
10 approved. These factors include: (1) the strength of plaintiff's case; (2) the risk, expense,
11 complexity and likely duration of further litigation; (3) the risk of maintaining class action status
12 through trial; (4) the amount offered in settlement; (5) the extent of discovery completed and
13 stage of the proceedings; (6) the experience and views of counsel; (7) the presence of a
14 governmental participant; and (8) the reaction of the Class Members to the proposed settlement.

15 The Settlement here satisfies each of these factors. Class Counsel conducted extensive
16 informal discovery before entering into meaningful settlement negotiations in this matter,
17 including a detailed analysis of Defendant's sampling of time and pay records. (Kim Decl., ¶¶ 17-
18 21.) This discovery permitted Class Counsel to fairly evaluate the strengths of the case and the
19 risks associated with ongoing litigation. Class Counsel is very experienced in the handling of
20 wage and hour class actions and supports this Settlement. (Kim Decl., ¶¶ 3-8.)

21 **A. The Strength of Plaintiff's Case.**

22 Plaintiff's claims are based on Defendant's alleged failure to pay Class Members all
23 wages due and owing (including off-the-clock work, and overtime), failure to provide meal and
24 rest breaks, failure to provide accurate written wage statements, failure to timely pay all final
25 wages, and failing to reimburse necessary business expenses, and largely derivative claims under
26 the Unfair Competition Law ("UCL") and PAGA. (Kim Decl., ¶ 11.) Plaintiff seeks related
27 violations of California's Business & Professions Code, and penalties pursuant to Labor Code §
28 2699 *et seq.* (*Id.*)

1 Class Counsel felt confident that the claims in this case would be certified given
2 Plaintiff's contention that Defendant's policies were applicable to all Class Members and
3 unlawful. (Kim Decl., ¶¶ 32-57.) Defendant contended, however, that their policies complied with
4 California law and denied Plaintiff's allegations.

5 **B. The Risks Associated with the Merits.**

6 As with all litigation, there are risks that a party will not prevail on the merits. In this case,
7 Plaintiff contended that Defendant failed to pay Plaintiff and Class Members proper minimum
8 wages for all hours worked and proper overtime wages for hours worked in excess of eight hours
9 in a day and 40 hours a week. (Kim Decl., ¶ 36.) Specifically, Plaintiff alleges that Defendant
10 implemented an unlawful time-rounding policy and practice which rounded down and reduced
11 the actual working hours recorded by Plaintiff and Class Members. (*Id.*) Furthermore, Plaintiff
12 and Class Members were consistently required to perform work off-the-clock, by systematically
13 requiring Plaintiff and Class members to work after clocking out of their shift. (*Id.*)

14 Defendant contended that they paid for all reported hours worked, that they instructed
15 Class Members to record all hours worked, that any off-the-clock work performed was without
16 Defendant's knowledge and de minimis, and that they paid proper minimum and overtime wages.
17 (Kim Decl., ¶ 37.) Defendant argued that given their written policies and practices, any
18 unrecorded hours were likely subject to individualized inquiry and unlikely to be certified. (*Id.*)
19 Given the difficulty in certifying this claim, Class Counsel had to apply a significant discount to
20 damages based on this theory. (*Id.*)

21 Plaintiff also contended that Defendant did not provide timely and uninterrupted meal
22 breaks to Class Members, and failed to pay premium wages at applicable regular rates of pay in
23 lieu thereof. (Kim Decl., ¶¶ 39-40.) Plaintiff alleged that due to heavy workloads, Plaintiff and
24 Class Members were denied the opportunity to take timely meal periods prior to completion of
25 their fifth hour of work. (*Id.*) Furthermore, Plaintiff alleged that Plaintiff and Class members were
26 not relieved of all work duties during unpaid meal periods. (*Id.*)

27 Defendant disagreed with Class Counsel's interpretation of the law and facts. (*Id.*)
28 Defendant contended that Class Members were given a reasonable opportunity to take their meal

1 periods, and in fact received their meal periods most of the time. (*Id.*) Defendant argued they have
2 a high meal period compliance rate and paid meal period premiums when meal periods were not
3 provided. (*Id.*) Given Defendant’s defenses and potential hurdles facing certification of this claim,
4 Class Counsel had to apply a significant discount on this theory. (*Id.*)

5 Plaintiff also contended that the same argument applied to rest breaks. (Kim Decl., ¶ 43.)
6 Plaintiff contended that Defendant did not provide Class Members with paid 10-minute rest
7 breaks for every four hours or major fraction thereof. (*Id.*) Plaintiff contended that Defendant did
8 not provide Class Members with paid 10-minute rest breaks for every four hours or major fraction
9 thereof. (*Id.*) Specifically, Plaintiff alleged that Defendant’s required Plaintiff and Class Members
10 to continue working through their rest breaks due to excessive workload. (*Id.*) Additionally,
11 Plaintiff alleged that Plaintiff and Class Members had daily quotas, which would not be possible
12 to achieve had they taken their required breaks. (*Id.*)

13 Defendant maintained that they did provide the reasonable opportunity for Class Members
14 to take duty-free rest breaks. (Kim Decl., ¶ 44.) Defendant also pointed out that, unlike meal
15 periods, rest breaks need not be recorded, so any rest break violations would likely be difficult to
16 prove at trial and difficult to certify. Defendant disputes all allegations that breaks were not
17 received. (*Id.*) As these considerations would likely depress the damages *vel non* ultimately
18 awarded, Class Counsel applied significant and appropriate discounts to the rest-break claim. (*Id.*)

19 **C. The Risks Associated with Paystub Violations and Waiting Time Penalties.**

20 In order to establish liability for these penalties, Plaintiff would first have to establish
21 liability for the underlying claims. Plaintiff would then have to establish that Defendant’s conduct
22 was willful and knowing. (Labor Code §§ 203, 226(e).)

23 With waiting time penalties, there is always the risk that the trier of fact would not have
24 held that Defendants’ actions were done “willfully.” A good faith belief in a legal defense can
25 preclude a finding of willfulness. (*Gonzalez v. Downtown LA Motors* (2013) 215 Cal.App.4th 36,
26 54; 8 C.C.R. § 13520.) As discussed above, Plaintiff alleges that Defendant failed to pay for all
27 hours worked and premiums for non-compliant meal breaks due to the unlawful time rounding
28 policy and off the clock work. Plaintiff contends the Class Members are entitled to these wages

1 and premiums, which they allege were not paid at the time of their termination or resignation. If
2 Plaintiff is successful on their claims, the penalties pursuant to Labor Code § 203 shall attach.
3 Defendant, however, contend they provided employees with the reasonable opportunity to take
4 meal breaks, asked Class Members to confirm the accuracy of their time records, and therefore
5 had good-faith defenses under *Brinker* and its progeny. Defendant likewise contend that they
6 properly paid all hours worked by its employees. Based upon Defendant’s potential success in
7 establishing both that a good faith dispute existed with regard to unpaid wages, and Defendant
8 endeavored in good faith to supply accurate wage statements, Defendant argues the claims for
9 paystub violations and waiting time penalties have little or no value. *See Maldonado v. Epsilon*
10 *Plastics, Inc.*, 22 Cal. App. 5th 1308, 1336-1337 (2018) (wage statements that accurately report
11 wages paid to employees do not violate Labor Code § 226, even if it is later determined that
12 employer did not properly pay all wages due). As such, there was risk associated with wage
13 statement and waiting time penalties that Class Counsel had to consider. (Kim Decl., ¶¶ 46-52.)

14 **D. The Risks Associated with the PAGA Penalties.**

15 Labor Code § 2699.3 gives aggrieved employees the right to recover civil penalties for
16 specific Labor Code violations by way of a civil action. The PAGA provides a penalty amount of
17 one hundred dollars (\$100) for each aggrieved employee per pay period for the initial violation
18 and two hundred dollars (\$200) for each aggrieved employee per pay period for each subsequent
19 violation. Labor Code § 2699(e)(2). However, if a civil penalty is provided in a specified amount
20 by the Labor Code section relating to the underlying alleged Labor Code violation, that amount
21 shall apply. (*Id.*) The PAGA also gives the Court discretion to award any lesser amount than the
22 maximum civil penalty. (*Id.* [“...a court may award a lesser amount than the maximum civil
23 penalty amount specified by this part if, based on the facts and circumstances of the particular
24 case, to do otherwise would result in an award that is unjust, arbitrary and oppressive, or
25 confiscatory.”]); *See, e.g., Lopez v. Friant & Assocs., LLC*, 15 Cal. App. 5th 773, 788 (2017), *rev.*
26 *denied* (2018), (recognizing court’s ability to reduce PAGA penalties). Courts have held that
27 situations similar to the current one (e.g. injuryless violations, technical errors, and substantial
28 compliance) should lead to reductions in penalties. *See Thurman v. Bayshore Transit*

1 *Management, Inc.*, 203 Cal. App. 4th 1112, 1134-1135 (2012) (holding that reduction was
2 justified when employer “attempted to comply with the law”); *Fleming v. Covdien, Inc.*, No. ED
3 CV10-01487 RGK (OPx), 2011 U.S. Dist. LEXIS 154590 at *8-9 (C.D. Cal. August 12, 2011)
4 (reducing PAGA penalties more than 80% – from \$2.8 million to \$500,000 – when “employees
5 suffered no injury” employers were “not aware” of the violation and “took prompt steps to correct
6 all violations once notified”). Additionally, the amended PAGA statute (applicable here) applies
7 mandatory discounts of up to 85% when a defendant establishes that it took “all reasonable steps”
8 to comply with Labor Code obligations. (Labor Code § 2699(g)). Defendant argued that due to its
9 lawful and compliant policies, trainings, and audits, they would be entitled to PAGA’s mandatory
10 discounts. (Kim Decl., ¶ 55.)

11 Plaintiff discounted potential penalties under this claim given this authority, and for
12 reasons already discussed. The PAGA claims are premised on the same underlying unpaid wages,
13 meal and rest break, wage statement, and waiting time claims, and thus subject to the same
14 disputes and defenses. There is also a dispute as to whether violations in later pay periods trigger
15 the \$200 penalty under PAGA as a “subsequent violation.” (*Amaral v. Cintas Corp. No. 2*, 163
16 Cal. App. 4th 1157, 1203 (2008).) As such, there is a fair amount of risk associated with PAGA
17 claims makes the settlement’s proposed PAGA payment of \$20,000 appropriate. (Kim Decl., ¶¶
18 54-57.)

19 **E. The Risk, Expense, Complexity and Likely Duration of Any Litigation.**

20 Given the risks outlined above, the issues in this case were complex and the risk for
21 Plaintiff and Class Members associated with this litigation was significant. (Kim Decl., ¶¶ 61-64.)
22 A class trial would have required the retention of expensive expert witnesses, the accrual of
23 extensive litigation costs, and the parties would have had to spend a substantial amount of time
24 litigating this matter. (*Id.*)

25 Finally, given the complexity and unsettled nature of the issues, it is likely that any
26 outcome at trial would have resulted in a lengthy and costly appeal. An appeal would result in
27 further delay for Class Members who will have already waited considerable time for resolution in
28 this matter.

1 **F. The Risk of Maintaining Class Action Status Through Trial.**

2 In class actions, decertification is always a possibility. There is always a risk that a trial of
3 this magnitude can become unmanageable. (Kim Decl., ¶ 60-63.) Given cases like *Duran v. U.S.*
4 *Bank Nat. Assn.*, 59 Cal. 4th 1, 34 (2014) that deal with the complexity of using statistical
5 samples in class actions, decertification is a real risk that Class Counsel must take into account.

6 **G. The Amount Offered in Settlement.**

7 There can be no doubt that this Settlement is the result of vigorous, adversarial, non-
8 collusive, and arms-length negotiations between the parties with an experienced mediator. In
9 order to determine the approximate potential damages which would be owed to each of the Class
10 Members, Class Counsel analyzed the time records for Plaintiff and Defendant provided Class
11 Counsel with records for a sampling of Class Members. By analyzing this information, Class
12 Counsel was able to estimate the full value of the case if Plaintiff were to prevail at trial. (Kim
13 Decl., ¶¶ 17-21.)

14 Based on the data provided, Class Counsel estimated the realistic exposure on the primary
15 claims in this case as follows: unpaid minimum and overtime wage claims at **\$14,650.50**, meal
16 period claim at **\$55,919.00**, rest period claim at **\$58,681.50**, wage statement claim at **\$5,620.00**,
17 waiting time penalties at **\$32,926.00**, and on PAGA at **\$23,170.00**, for a total realistic maximum
18 exposure of **\$190,967.00**. (Kim Decl., ¶ 34.)

19 The Gross Settlement Amount of \$170,000.00 represents a recovery for the Class of
20 approximately 89% of the total realistic exposure Plaintiff estimated that Defendant could face on
21 the primary claims in this case. (Kim Decl., ¶ 59.) Plaintiff and Class Counsel submit that this is
22 an excellent result in the face of uncertainty and the prospects of protracted and contested
23 litigation through class certification, summary judgment, and trial, and particularly in light of all
24 of the factors described above. (*Id.*)

25 Class Counsel believes that the settlement is fair and reasonable and serves the best
26 interests of Class Members. Although the recommendations of counsel proposing the class
27 settlement are not conclusive, the Court can properly take the recommendations into account,
28 particularly if counsel has been involved in litigation for some period of time, appear to be

competent, and have experience with this type of litigation, and significant discovery has been completed. *See Newberg*, §11.47.

VII. THE CLASS REPRESENTATIVE ENHANCEMENT PAYMENT IS FAIR AND REASONABLE

It is appropriate to provide a relatively modest additional incentive payment to the class representative. *See Newberg*, § 12.1; *Van Vranken v. Atlantic Richfield Co.* (N.D. Cal. 1995) 901 F.Supp. 294.

Plaintiff is entitled to a reasonable service payment for her efforts and initiative in bringing and helping to prosecute this class action. (Kim Decl., ¶ 71.) Plaintiff spent significant time better apprising herself of her rights, deciding whether remedial action should be taken, how it should be taken, searching for attorneys, and contacting Class Counsel, who spent many hours with Plaintiff discussing the case and the law. (*Id.*) In the end, Plaintiff decided to vindicate not only her own rights but also those of her co-workers by filing a class action lawsuit. (*Id.*)

The courage it took to stand up to Defendant by filing and litigating this action in this way should not be underestimated. (Kim Decl., ¶ 72.) By suing Defendant, Plaintiff increased the risk of retaliation by prospective employers. (*Id.*) But Plaintiff did not allow her fear of the potential repercussions of being a class representative deter them from acting for the benefit of Class Members. (Kim Decl., ¶ 73.) To the contrary, Plaintiff has been intimately involved in this case since its inception. (*Id.*) She has devoted a substantial amount of time to helping Class Counsel effectively develop and prosecute this action at every stage of the litigation. (*Id.*) Both before and after the filing of this lawsuit, Plaintiff conferred with Class Counsel on numerous occasions to discuss every aspect of their case. (*Id.*) Plaintiff provided Class Counsel with information about Defendant and about the industry generally, reviewed documents, identified witnesses, consulted Class Counsel throughout the litigation repeatedly and at length, participated in the mediation process, monitored the progress of the litigation with Class Counsel, and reviewed and signed the Settlement Agreement. (*Id.*)

In sum, Plaintiff has diligently, adequately, and fairly represented Class Members, and have not placed her interests above any member of the putative class. (Kim Decl., ¶ 74.) This sort

1 of payment to a class representative has been a common feature of settlements negotiated by
2 Class Counsel and has been routinely approved by trial courts. (*Id.*)

3 The Settlement allocates an incentive award in the amount of \$5,000.00 to the Class
4 Representative. (Kim Decl., ¶ 24.) This amount is a far cry from the \$50,000 of enhancement
5 awards to the two named plaintiffs approved by the trial court in *Clark*. See *Clark Clark v.*
6 *American Residential Services, LLC* (2009) 175 Cal.App.4th at 807. Although Class Counsel
7 appreciate that the Court has a duty to ensure that class representatives are not overcompensated
8 at the expense of the class, modest incentive awards in employment class actions, such as the one
9 here, are necessary not only to compensate class representatives for the time they spend in the
10 case, but also, and more importantly, to encourage aggrieved employees to challenge questionable
11 employment practices notwithstanding the very real consequences they may face.

12 In light of the foregoing, Class Counsel believes that the incentive award in the amount of
13 \$5,000.00 to Class Representative is fair and reasonable. (Kim Decl., ¶ 75.)

14 **VIII. THE PROPOSED CLASS NOTICE PROVIDES ADEQUATE NOTICE TO THE**
15 **CLASS MEMBERS.**

16 Constitutional due process requires that class members be provided with notice sufficient
17 to give them an opportunity to be heard in the proceedings. *Mullane v. Central Hanover Bank &*
18 *Trust Co.* (1950) 339 U.S. 306. Proper notice must provide the class members with sufficient
19 information to make an informed decision as to whether to accept or object to the settlement. (*Id.*
20 at 314.) The notice must apprise the class members of the pendency of the action; reasonably
21 convey information regarding the settlement and the class members' rights, entitlements, and
22 obligations; and afford class members the opportunity to present their objections. (*Id.*)

23 The Class Notice meets constitutional standards because it provides all the information a
24 reasonable person would need to make a fully informed decision about the settlement. It will
25 notify all class members of the terms of the settlement, of its effect on their rights, of their options
26 as class members (i.e., participate, object, opt out, do nothing), and of the consequences of
27 exercising those options. (Kim Decl., ¶¶ 64-66.) Moreover, the Class Notice will specifically
28 direct any Class Members who have questions or concerns to contact the Settlement

1 Administrator or Class Counsel. (*Id.*)

2 The standard for determining the adequacy of notice is whether the notice has “a
3 reasonable chance of reaching a substantial percentage of the class members.” (*Cartt v. Superior*
4 *Court* (1975) 50 Cal.App.3d 960, 974.) The Judicial Council of California’s Deskbook on the
5 Management of Complex Civil Litigation (Matthew Bender 2003), § 3.74 notes that individual
6 notice by mail is preferred when possible and dissemination of combined certification/settlement
7 notice is a common and accepted practice. (*In re Vitamin Cases* (2003) 107 Cal.App.4th 820,
8 828.)

9 Here, the Class Notice will be sent via first-class mail to each Class Member. (Kim Decl.,
10 ¶¶ 29, 64.) If any Class Notices are returned undeliverable without a forwarding address, the
11 Settlement Administrator will use the national change of address database and perform a skip
12 trace to locate the Class Member and mail a new Class Notice to him or her at the correct address.
13 (*Id.*) Thus, most, if not all, Class Members will likely receive the Class Notice.

14 Pursuant to controlling authority, the proposed Class Notice and method of distribution
15 fully comport with due process requirements. Therefore, the Court should approve the Class
16 Notice and direct that it be distributed as proposed herein.

17 **IX. STANDING TO OBJECT TO PROPOSED SETTLEMENT**

18 Non-settling parties and third parties periodically may attempt to object to proposed class
19 action settlements, but the right of non-settling parties to object at the final settlement approval
20 hearing, let alone the preliminary approval hearing, is quite limited. As a general rule, only class
21 members have standing to object to a proposed settlement. “Beginning from the unassailable
22 premise that settlements are to be encouraged, it follows that to routinely allow non-class
23 members to inject their concerns via objection at the settlement stage would tend to frustrate this
24 goal.” (*Gould v. Alleco, Inc.* (4th Cir. 1998) 883 F.2d 281, 284.) Since an application is being
25 filed to obtain a good faith determination, no persons other than class members have standing to
26 object to the proposed settlement. (*In re School Asbestos Litigation* (3rd Cir. 1990) 921 F.2d
27 1330.)

1 **X. THE STIPULATED AWARD OF ATTORNEYS' FEES AND COSTS IS**
2 **REASONABLE AND SHOULD BE APPROVED.**

3 Under the Settlement Agreement, subject to approval by this Court, Class Counsel will
4 seek an award of fees of \$56,666.66, one-third of the Gross Settlement Amount, and reasonable
5 litigation costs and expenses incurred in to prosecute this Action. (Kim Decl. ¶ 68.) The requested
6 fees are fair compensation for a law firm involved in undertaking complex, risky, expensive, and
7 time-consuming litigation solely on a contingent basis. (Kim Decl. ¶¶ 68-69.) Defendant will not
8 oppose Class Counsel's above fees and cost request. (Kim Decl. ¶ 68.)

9 Here, Class Counsel has borne the entire risk and costs of litigation and will not receive
10 any compensation until recovery is obtained. (Kim Decl., ¶¶ 68-70.) The Court should also
11 consider the benefit obtained by Class Counsel on behalf of Class Members. Thus, the requested
12 award for Class Counsel is reasonable.

13 **XI. ACTION REQUESTED AS A PART OF THE MOTION FOR PRELIMINARY**
14 **APPROVAL**

15 The parties respectfully request this Court, as part of the preliminary approval process, to
16 grant the following relief and make the following orders:

- 17 1. Approve the Settlement Agreement;
- 18 2. Approve the Class Notice, attached to the Settlement Agreement as Exhibit A;
- 19 3. Consider and determine that the proposed class action settlement as set forth in the
20 Settlement Agreement preliminarily appears fair, reasonable, and adequate;
- 21 4. Enter an order conditionally certifying the action as a class action for settlement
22 purposes only and preliminarily approving the proposed class action settlement and the
23 Settlement Agreement;
- 24 5. Approve and appoint Emil Davtyan, David Yeremian, David Keledjian, Enoch J. Kim,
25 Kevin Burns, and Norayr Zakaryan of D.Law, Inc. to serve as Class Counsel for settlement
26 purposes;
- 27 6. Approve and appoint Apex Class Action Administration ("Apex") as the Settlement
28 Administrator to handle the notice and claims procedures as set forth in the Settlement
29 Agreement;

