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Attorneys for Plaintiff, on behalf of the State of California as the Real Party In Interest

SUPERIOR COURT OF THE STATE OF CALIFORNIA  
FOR THE COUNTY OF SAN LUIS OBISPO

GREGORY TYSON VANCIL, on behalf of  
the State of California as the Real Party in  
Interest;

Plaintiff,

vs.

PIPEDREAMS VENTURES, INC., a  
Delaware Corporation; and DOES 1 through  
20, inclusive;

Defendants.

Case No.: 24CVP-0226

*[Assigned to Hon. Michael C. Kelley, Dept.  
P-2, for all purposes]*

**DECLARATION OF KRISTINA BUI  
CARLSON, ESQ., IN SUPPORT OF  
MOTION TO APPROVE SETTLEMENT  
PURSUANT TO THE PRIVATE  
ATTORNEYS GENERAL ACT OF 2004**

I, Kristina Bui Carlson, state and declare:

1. I am an attorney duly licensed to practice law in the State of California and am an Associate at Lauby, Mankin & Lauby LLP, attorneys for Plaintiff in the above-entitled action. I am fully familiar with the facts of this case. The matters set forth herein are based upon my personal knowledge. I submit this declaration in support of Plaintiff's Motion for Approval of Settlement Pursuant to the Private Attorneys General Act of 2004 and, if called upon as a witness, I could and would give competent testimony with respect to the matters contained herein.

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1 **QUALIFICATION OF COUNSEL**

2 2. I graduated from the University of Oregon School of Law in May 2013 and have  
3 been a member, in good standing, of the State Bar of California since December 2013. I am  
4 licensed to practice before all courts of the State of California and am admitted to practice in the  
5 United States District Court for the Central District of California and have litigated cases in  
6 various courts and counties throughout California, including the Court of Appeal.

7 3. I began working at Fernandez & Lauby LLP (the predecessor of Lauby, Mankin  
8 & Lauby LLP) in September 2015 and, my current practice consists solely of representing  
9 employees. All of my current cases have been litigated as class actions, representative PAGA  
10 actions, or a combination of the two.

11 4. I have been the handling attorney on nearly two dozen class action and/or  
12 representative PAGA actions. And, on these cases, myself and/or my firm have been appointed  
13 Class Counsel and have helped negotiate settlements totaling millions of dollars for our clients,  
14 the employees, and the State of California.

15 **HOURS INCURRED**

16 5. I have spent 152.4 hours working on this matter. My time spent on this case  
17 reflects the time spent for tasks, such as in-dept research into Defendant's corporate entity;  
18 docket searches to identify any pending or related cases; drafting of the LWDA letter setting  
19 forth facts and claims on behalf of the Aggrieved Employees; drafting the class and PAGA  
20 complaints; legal research into issues unique to this matter based on the facts presented by  
21 Plaintiff; meetings and conference calls to discuss viability of claims and impacts of new  
22 information learned during course of litigation; meeting and conferring with defense counsel;  
23 review, evaluation, and analysis of thousands of pages of data and documents produced by  
24 Defendant prior to mediation; numerous correspondence and calls with defense counsel  
25 regarding settlement discussions; drafting of settlement documents; additional post-settlement  
26 work on various documents; drafting of the approval motions and documents; and the review and  
27 editing of approval documents.

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**HOURLY RATE**

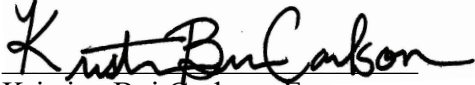
6. My billing rate is \$725 per hour, and this rate is usual and customary for class action and/or PAGA practitioners with my level of expertise and experience.

7. This rate is consistent with Plaintiff and Defense attorneys who handle complex class action litigation, if not somewhat lower. For instance, the Wolters Kluwer 2023 Real Rate Report (“Real Rate Report”) states that the upper quartile rates for associates in Los Angeles is \$880 per hour. The Real Rate Report also notes that the upper quartile rates for associates with 7 or more years of experience is \$888 per hour. Being that I have been in practice for over 10 years, my experience falls squarely within the confines of that range, at a rate lower than those in the Real Rate Report.

8. Importantly, the Real Rate Report data is not based on self-reported numbers, surveys, or sampling – instead, these figures are based on an analysis of the actual amounts billed to clients based on millions of billing entries and million hours billed by over individual timekeepers from law firms. And, specifically, the Los Angeles data is based on review of thousands of partners and associates and the corresponding time and rates each billed to their client. For this reason, the Real Rate Report is “a much better reflection of true market rates than self-reported rates in all practice areas.” *Brown v. CVS Pharmacy, Inc.* (C.D. Cal. Apr. 24, 2017) 2017 U.S. Dist. LEXIS 182309, at \*21; *see also PLCM Group, Inc. v. Drexler* (2000) 22 Cal.4th 1084, 1085 (holding that rates should be premised upon precisely this form of independent, “objective” rate data that reflects “fair market” rates actually billed to clients “in the community for similar work”).

9. My requested rate is also reasonable, consistent, and less than the rate found in the Laffey Matrix ([www.laffeymatrix.com](http://www.laffeymatrix.com)), which indicates that the benchmark rate for an attorney that graduated law school in 2013 is \$878 per hour.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed on March 31, 2026, at Riverside, California.

By:   
Kristina Bui Carlson, Esq.