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SUPERIOR COURT OF THE STATE OF CALIFORNIA
FOR THE COUNTY OF LOS ANGELES – SPRING STREET COURTHOUSE

LEONOR JULISSA PEREIRA, individually, on
behalf of all others similarly situated, and on
behalf of the State of California and other
aggrieved persons,

Plaintiff,

vs.

WESTSTAR PROPERTY MANAGEMENT,
INC., a California corporation; and DOES 1
through 10, inclusive,

Defendants.

Case No.: 24STCV26951

*[Assigned for All Purposes to the Hon.
Laura A. Seigle, Dept. 17]*

**DECLARATION OF JOHN G. YSLAS IN
SUPPORT OF PLAINTIFF'S MOTION
FOR FINAL APPROVAL OF CLASS
ACTION AND PAGA SETTLEMENT**

Final Approval Hearing:

Date: June 16, 2026

Time: 9:00 a.m.

Dept: 17

Action Filed: October 15, 2024

DECLARATION OF JOHN G. YSLAS

I, John G. Yslas, declare as follows:

1. I am an attorney at law licensed to practice before all of the courts of the State of California. I am a Senior Partner at Wilshire Law Firm, PLC (“WLF” or “Class Counsel”), counsel of record for Plaintiff Leonor Julissa Pereira (“Plaintiff”). I have personal knowledge of the facts set forth in this declaration and could and would competently testify to them under oath if called as a witness.

2. I submit this declaration in support of Plaintiff’s Motion for Final Approval of Class Action and PAGA Settlement.

3. Plaintiff is represented by WLF. The attorneys at WLF performed significant work and expended litigation costs in prosecuting this matter with no guarantee of payment.

4. WLF was selected by Best Lawyers and U.S. News & World Report as one of the nation’s Best Law Firms since 2020 and is comprised of more than 100 attorneys and over 600 employees. WLF is actively and continuously practicing in employment litigation, representing employees in both individual and class actions in both state and federal courts throughout California.

5. WLF is qualified to handle this Litigation because its attorneys are experienced in litigating Labor Code violations in individual, class action, and representative action cases. WLF has handled, and is currently handling, numerous wage and hour class action lawsuits, as well as class actions involving consumer rights and data privacy litigation.

6. I graduated from the University of California, Santa Barbara with High Honors in 1991 with Bachelor of Arts degrees in Psychology. I received my Juris Doctor from UCLA Law School in 1996.

7. Upon graduating from law school in 1996, I worked for a boutique law firm practicing general litigation which included employment law matters. Since 2000 (that is, the last 25 years) my practice has been exclusively focused on labor and employment matters including handling wage and hour class, collective and representative actions (including the California Private Attorneys General Act, or “PAGA”), including in the international law firms

1 of Morgan, Lewis & Bockius LLP (where I was a senior associate), Foley & Lardner LLP (where
2 I was a partner and a national Vice Chair of the Labor and Employment Group), Norton Rose
3 Fulbright LLP (where I was a partner) and Seyfarth Shaw LLP (where I was a partner and member
4 of the Wage and Hour Practice Group). During my time at these law firms, I was the primary
5 attorney or took a major leading role in defending employers on numerous wage and hour class,
6 collective and representative actions.

7 8. In late June 2022 I left Seyfarth Shaw LLP and joined my current firm, Wilshire
8 Law Firm, PLC, to represent plaintiff employees. I have been and am handling many wage and
9 hour class and representative actions litigating such matters on behalf of plaintiff employees in
10 numerous Superior Courts and District Courts. From matters representing both plaintiffs and
11 defendants, I have successfully mediated the resolution of many wage and hour class, collective,
12 and representative actions. Just since starting to settle cases in late April 2023 I have already
13 successfully mediated matters in which I have been counsel or co-counsel resulting in **well over**
14 **\$250 million** in settlements and verdicts which are in the process of being finalized, and with
15 numerous upcoming mediations scheduled. In those and numerous other matters, I have managed
16 and assisted with the litigation and settlement of many wage and hour PAGA and class actions.
17 In those actions, I performed similar tasks as those performed in the course of prosecuting this
18 action. Indeed, I recently tried and prevailed in achieving a jury verdict in a certified wage and
19 hour class action in the matter of *Aguilar-Flores v. Javier's – CC LLC*, Los Angeles County
20 Superior Court, Case No. 19STCV36438 (settled after verdict).

21 9. I have received numerous awards for my legal work. For example, from 2015 to
22 2018, I was listed in Los Angeles Super Lawyers for Employment Litigation (Thomson Reuters).
23 I have also served on numerous prominent boards and in other leadership positions, including
24 serving as Southern California Regional President for the Hispanic National Bar Association and
25 on the board of directors of the Mexican American Bar Foundation. I also previously served on
26 the 5-member Los Angeles Civil Service Commission, which generally oversees the personnel
27 decisions for the City of Los Angeles.

28 10. I have also published numerous blogs on labor and employment issues including

1 on wage and hour issues. For example, I published “Headline News: Wal-Mart v. Dukes-Impact
2 on Class Action Litigation” (while a partner with Foley & Lardner LLP) and “Are You Really
3 Protected From Wage-and-Hour Successor Liability in an Asset Purchase” (while a partner with
4 Seyfarth Shaw LLP). I have also been a presenter at numerous conferences, including being a
5 presenter involving the “Employment Law Update” at a National Employment Law Council
6 conference. I currently bill at an hourly rate of \$1,500.00.

7 11. Arrash T. Fattahi (“Mr. Fattahi”) graduated from the University of California,
8 Los Angeles with a Bachelor of Arts in Political Science, *summa cum laude*. He received his Juris
9 Doctor from The George Washington University Law School. During law school, he was a
10 member of the student editorial board for the Federal Circuit Bar Journal. Mr. Fattahi’s practice
11 is focused on advocating for the rights of consumers and employees in class action litigation. He
12 is currently the managing attorney in charge of litigating several class action cases in state and
13 federal courts in California. As the attorney responsible for day-to-day management of this matter
14 at the Wilshire Law Firm, PLC, Mr. Fattahi has over five (5) years of experience litigating wage
15 and hour class actions. Over the past five (5) plus years, Mr. Fattahi has managed and assisted
16 with the litigation and settlement of several wage and hour class actions. In those class actions,
17 he performed similar tasks as those performed in the course of prosecuting this action. Mr. Fattahi
18 was selected as a “Southern California Rising Star” in 2025 and 2026. Mr. Fattahi’s current
19 contingent billing rate of \$850.00 per hour is consistent with the legal market, accepted hourly
20 rates, and his expertise and knowledge as it pertains to wage and hour matters.

21 12. Arman A. Salehi (“Mr. Salehi”) is a third-year Associate Attorney at WLF. He was
22 admitted to practice law in the State of California and the Central and Northern Districts of
23 California in February 2024. Mr. Salehi graduated from the University of California, Los Angeles
24 with a Bachelor of Arts in Sociology. He received his Juris Doctor from the University of
25 California College of the Law, San Francisco (formerly known as UC Hastings). Since November
26 2023, his practice has mainly been focused on wage and hour class action litigation. Mr. Salehi
27 currently bills at an hourly rate of \$600.00.

28 13. Courtney M. Miller (“Ms. Miller”) is a Settlement Attorney at WLF. She was

1 admitted to practice law in the State of California in 2019. Ms. Miller graduated from the
2 University of California, Santa Cruz, with a Bachelor of Arts in Sociology. Prior to becoming an
3 attorney, Ms. Miller worked at a boutique civil litigation firm for nearly a decade, primarily
4 handling employment matters. She earned her Juris Doctor from Southwestern Law School in
5 2019. Ms. Miller has prosecuted wage and hour class and PAGA actions, almost exclusively,
6 since 2020. As a handling attorney, she obtained over \$30 million dollars in settlements on behalf
7 of California employees. Ms. Miller currently bills at an hourly rate of \$700.00.

8 14. WLF's hourly rates are comparable to those charged by other class action
9 plaintiffs' counsel and the firms defending class actions. WLF's rates are well within the range
10 of hourly rates that the Los Angeles legal marketplace would compensate counsel for similar
11 services accomplishing similar results. For example, in *Bronshteyn v. State of California*, Los
12 Angeles County Superior Ct. No. 19SMCV00057, Order Granting Plaintiff's Motion for
13 Statutory Attorneys' Fees and Costs filed March 30, 2023, an employment action brought by two
14 small law firms (Levy, Vinick, Burrell & Hyams LLP and Law Offices of Wendy Musell), the
15 court found that counsel's 2022 hourly rates of \$1,100 and \$1,000 per hour were reasonable for
16 the plaintiff's five senior attorneys, including \$1,000 per hour for the plaintiff's 23-year lead
17 counsel and \$850 per hour for a senior associate. These rates were then augmented by a 1.75
18 lodestar multiplier and affirmed by the California Court of Appeals. The rates (and multiplier)
19 requested here are well in line with those found reasonable in *Bronshteyn*. In *Tran v. Golden State*
20 *FC LLC, et al.* (LASC Case No. BC699931), Fee Order filed 4/8/2022, the court found hourly
21 rates of \$1,300 per hour reasonable for plaintiff's 32-year attorney and \$1,000 per hour reasonable
22 for a 14-year attorney. The multiplier here is even more compelling given Class Counsel
23 represents approximately 91 Class Members.

24 15. WLF has been approved as Class Counsel by courts in California. *See, e.g.,*
25 *Matthew Veliz v. DrinkPak, LLC*, Los Angeles County Superior Court, Case No. 22STCV37384,
26 *Ismael Villegas-Sanchez v. COE Orchard Equipment, Inc.*, Sutter County Superior Court, Case
27 No. CVCS22-0002261; *Jessica Bronsal v. PTI Technologies Inc.*, Ventura County Superior
28 Court, Case No. 202200570361CUOE; *Miguel A. Vigil Ruiz v. The De Ruosi Group, LLC*, San

1 Joaquin County Superior Court, Case No. STK-CV-UOE-2022-8780; *Gutierrez v. Top Drawer*
2 *Merch, LLC et al*, Los Angeles County Superior Court, Case No. 23STCV04299; *Wing v. Road*
3 *Machinery, LLC et al*, Kern County Superior Court, Case No. BCV-22-102896; *Hernandez v.*
4 *SGPS Showrig Los Angeles, Inc.*, Los Angeles County Superior Court, Case No. 22STCV28155;
5 *Azevedo v. Tulare Nursing & Rehabilitation Hospital, Inc.*, Tulare County Superior Court, Case
6 No. VCU293325; *Haser v. Universal Chain of California, Inc.*, Sacramento County Superior
7 Court, Case No. 34-2022-00332268; *Caldera v. Performance Online, Inc. et al*, Riverside County
8 Superior Court, Case No. CVRI2306013; *Goosby v. CiminoCare, Inc.*, Sacramento County
9 Superior Court, Case No. 34-2022-00329033; *Rooks v. Hot Cakes Restaurant Group, Inc.*, San
10 Joaquin County Superior Court, Case No. STK-CV-UOE-2022-11056; *Garcia v. Compassionate*
11 *Heart*, Orange County Superior Court, Case No. 30-2022-01294409-CU-OE-CXC; *Parra v.*
12 *Citrus Valley Management Services, Inc.*, Riverside County Superior Court, Case No.
13 CVRI2301768; *Torres v. HomeShield Pest Control Inc.*, Placer County Superior Court, Case No.
14 S-CV-0049525; *Cabrera v. Creekside Auto Group*, Santa Clara County Superior Court, Case No.
15 23CV415661; *Simpson v. Arcos*, Riverside Superior Court, Case No. CVRI2303337; *Payne v.*
16 *Planned Parenthood: Shasta-Diablo, Inc.*, San Francisco County Superior Court, Case No. CGC-
17 23-607359. The total hours expended on this action are reasonable and in line with those
18 expended in comparable cases.

19 16. In cases in which WLF has been approved as Class Counsel, California courts have
20 approved rates similar to those requested by WLF in the instant case. *See, e.g., Rodolfo Ponce v.*
21 *Youbar, Inc.*, Los Angeles County Superior Court, Case No. 22STCV37519 (WLF's rates were
22 approved as follows: John G. Yslas (\$1,500.00), Samantha A. Smith (\$1,000.00), Jeffrey C. Bils
23 (\$850.00), Aram Boyadjian (\$600.00), Lisa B. Iturriaga (\$550.00), and Andrew Sandoval
24 (\$500.00)); *Sabrina N. Batres v. Wish Automotive II, Inc. dba Infiniti of Van Nuys*, Los Angeles
25 County Superior Court, Case No. 23STCV19968 (WLF's rates were approved as follows: John
26 G. Yslas (\$1,500.00), Jeffrey C. Bils (\$850.00), Aram Boyadjian (\$600.00), Lisa B. Iturriaga
27 (\$550.00), and Andrew Sandoval (\$500.00)); *Diandrea Correa et al. v. CareMeridian, LLC, et.*
28 *al.*, Los Angeles County Superior Court, Case No. 23STCV10707 (WLF's rates were approved

as follows: John G. Yslas (\$1,500.00), Samantha A. Smith (\$1,000.00), Jeffrey C. Bills (\$850.00), Fawn F. Bekam (\$800.00), Diego Aviles (\$800.00), Aram Boyadjian (\$600.00), Harry Erganyan (\$600.00), Lisa B. Iturriaga (\$550.00), and Andrew Sandoval (\$500.00)); *Carlos Santos Granados v. Sunny Hills Management Co., Inc.*, Los Angeles County Superior Court, Case No. 23STCV02109 (WLF's rates were approved as follows: John G. Yslas (\$1,500.00), Samantha A. Smith (\$1,000.00), Jeffrey C. Bills (\$850.00), Diego Aviles (\$750.00), Courtney M. Miller (\$650.00), Aram Boyadjian (\$600.00), Harry Erganyan (\$600.00), Mariam Nazaretyan (\$550.00), Lisa B. Iturriaga (\$550.00), and Andrew Sandoval (\$500.00)); *Kayla Kurges v. Khanna Enterprises, Ltd. dba Sheraton Agoura Hills*, Los Angeles County Superior Court, Case No. 24STCV01590 (WLF's rates were approved as follows: John G. Yslas (\$1,500.00), Jeffrey C. Bills (\$850.00), Aram Boyadjian (\$600.00), Lisa B. Iturriaga (\$550.00), and Andrew Sandoval (\$500.00)); *Thora Magney et al. v. Levi Strauss & Co., et al.*, Los Angeles County Superior Court, Case No. 24STCV02320 (WLF's rates were approved as follows: John G. Yslas (\$1,500.00), Samantha A. Smith (\$1,000.00), Jeffrey C. Bills (\$850.00), Fawn F. Bekam (\$800.00), Aram Boyadjian (\$600.00), Lisa B. Iturriaga (\$550.00), and Andrew Sandoval (\$500.00)); *Armando Muniz, et al. v. Lot LLC, dba Lot Management LLC (fka Red Cow, Inc.) et. al.*, Los Angeles County Superior Court, Case No. 22STCV32901 (WLF's rates were approved as follows: John G. Yslas (\$1,500.00), Samantha A. Smith (\$1,000.00), Jeffrey C. Bills (\$850.00), Diego Aviles (\$750.00), Aram Boyadjian (\$600.00), Harry Erganyan (\$600.00), Mariam Nazaretyan (\$550.00), Lisa B. Iturriaga (\$550.00), and Andrew Sandoval (\$500.00)); *George Munoz v. Century West, LLC dba Century West BMW*, Los Angeles County Superior Court, Case No. 23STCV04247 (WLF's rates were approved as follows: John G. Yslas (\$1,500.00), Samantha A. Smith (\$1,000.00), Jeffrey C. Bills (\$850.00), Aram Boyadjian (\$600.00), Lisa B. Iturriaga (\$550.00), and Andrew Sandoval (\$500.00)); *Ivan S. Martinez II et. al. v. The Haar Company, et. al.*, Los Angeles County Superior Court, Case No. 23STCV21651 (WLF's rates were approved as follows: John G. Yslas (\$1,500.00), Samantha A. Smith (\$1,000.00), Jeffrey C. Bills (\$850.00), Diego Aviles (\$750.00), Aram Boyadjian (\$600.00), Harry Erganyan (\$600.00), Mariam Nazaretyan (\$550.00), Lisa B. Iturriaga (\$550.00), and Andrew Sandoval (\$500.00)).

1 17. In support of the reasonableness of WLF’s hourly rates, attached as **Exhibit 1** is a
2 true and correct excerpt from the *2025 Real Rate Report* published by Wolters Kluwer. The Real
3 Rate Report is widely relied upon in the legal industry because it is derived from anonymized
4 billing data taken from actual law firm invoices that were submitted to clients and approved for
5 payment, rather than from voluntary surveys or self-reported rates. Although the report refers to
6 “2025” rates, the data reflects rates charged by law firms during the first half of 2024 and therefore
7 represents the most recent available objective evidence of prevailing market rates.

8 a. The report provides rate information filtered by geographic market,
9 practice type, and timekeeper role. Page 33 of the report reflects rates drawn from 565 partners
10 and 518 associates practicing in Los Angeles. In that dataset, the third-quartile hourly rate is
11 \$1,365 for partners and \$982 for associates. These figures confirm that Los Angeles is a high-
12 rate legal market and that experienced litigation partners routinely bill in excess of \$1,300 per
13 hour based on rates actually paid by clients in 2024. The Real Rate Report further shows that in
14 the San Diego market, partners with 21 or more years of experience command third-quartile
15 billing rates of approximately \$1,334 per hour, confirming that highly experienced litigators in
16 major California markets routinely bill at the upper end of the rate spectrum.

17 b. The 2025 Real Rate Report’s practice-area-specific data further supports
18 this conclusion. Page 81 provides third-quartile rates for the detailed practice category
19 “Employment and Labor: Other Litigation,” which is directly analogous to the type of work
20 performed in this case. That dataset includes 24 partners and 14 associates and shows a third-
21 quartile rate of \$1,252 per hour for partners and \$564 per hour for associates. These figures
22 demonstrate that even within the specialized employment litigation market, partners regularly bill
23 well above \$1,200 per hour based on rates actually charged to clients. When this practice-specific
24 benchmark is considered together with the broader regional market data, it confirms that WLF’s
25 hourly rate for highly experienced counsel in a representative employment action falls within the
26 upper range of prevailing market rates rather than outside it.

27 c. The Real Rate Report does not provide 1st quartile or 4th quartile rates,
28 presumably to provide a sense of the average attorney billing rates. Importantly, the third quartile

represents the point below which 75% of rates fall; it is not a cap on reasonable rates. By definition, a substantial portion of partners in the relevant benchmark market routinely bill above that level, particularly those with extensive experience, specialized expertise, or leadership roles in complex litigation. Courts evaluating fee requests recognize that leading counsel in complex or representative actions may reasonably bill above median or third-quartile benchmarks where their experience, results obtained, and responsibilities justify higher rates. We firmly believe WLF belongs in the 4th quartile of attorney billing rates in Los Angeles. As previously discussed, WLF is a nationally recognized employment litigation firm that has been named one of the nation's *Best Law Firms* by U.S. News & World Report and Best Lawyers since 2020, and its attorneys regularly litigate complex wage-and-hour class and representative actions throughout California. I am a UCLA School of Law graduate with nearly three decades of experience litigating labor and employment matters—including as a partner and holding leadership roles at major international law firms when I was on the defense side for 26 years, as well as substantial recent class and representative action results including being one of the few attorneys in the state of California to try a wage and hour class action to verdict (and prevail), and achieving results exceeding \$225 million in just the last three years since starting to settle matters as a plaintiffs' attorney. My credentials and experience place my \$1,500 hourly rate within the highest tier of Los Angeles employment litigators, consistent with rates that would fall within the fourth quartile beyond those reported in the Real Rate Report.

18. WLF has performed significant work and incurred litigation costs in prosecuting this matter with no guarantee of any payment. The efforts expended by Plaintiff's counsel to achieve this result include, but are not limited to, the following:

- a. the investigation of the matter, including meeting with Plaintiff, reviewing Defendant's policies, and requesting and reviewing Plaintiff's time and pay records, personnel files, and exploring the corporate structure of Defendant;
- b. filing the Action;
- c. attending status conferences and meeting and conferring with Defendant regarding the case;

- d. meeting and conferring with Defendant regarding mediation, exchange of informal discovery beforehand, and negotiating with opposing counsel regarding the parameters thereof;
- e. selecting a mediator and mediation date;
- f. working with opposing counsel and an expert consultant for the receipt of a representative sampling and analyzing the same with the aid of an expert consultant and Plaintiff to perform analyses of liability and exposure prior to attendance of the mediation in this matter;
- g. reviewing policy documents from Defendant and researching applicable defenses;
- h. preparing the mediation brief and damages model for use at mediation;
- i. attending mediation;
- j. communicating with Plaintiff who requested updates or other information regarding this matter;
- k. negotiating, finalizing and fully executing the settlement agreement;
- l. preparing and filing the Motion for Preliminary Approval and supporting documents;
- m. attending the hearing on Motion for Preliminary Approval;
- n. communicating with class members who sought additional information regarding the settlement, including answering questions regarding the settlement and obtaining updated addresses from class members for purposes of receiving the class notices and administering the settlement checks; and
- o. preparing the instant Motion for Final Approval and supporting documents.

19. WLF's current lodestar reflects the efficiencies achieved by attorneys experienced in this field with **187.5** hours of work resulting in **\$152,945.00** in fees. The chart below shows the calculation of hours spent by each of WLF's attorneys on this case:

Attorney	Hours	Hourly Rate	Total
Courtney M. Miller	16.0	\$700.00	\$11,200.00

John Yslas	21.8	\$1,500.00	\$32,700.00
Arman A. Salehi	72.8	\$600.00	\$43,680.00
Arrash T. Fattahi	76.9	\$850.00	\$65,365.00
TOTAL	187.5		\$152,945.00

20. This amount surpasses the requested fee award of \$115,000.00, resulting in a negative multiplier. This amount does not include the time Class Counsel will spend at the final approval hearing and assisting the Settlement Administrator following final approval. Class Counsel dedicated significant resources to this case by dividing the tasks required according to skill level. The hours expended by each attorney were not duplicative and reflect the extensive investigation and analysis that was required to achieve this Settlement. This time could have been spent on other potentially lucrative cases. Class Counsel's lodestar reflects the efficiencies achieved by attorneys experienced in this field. Moreover, Class Counsel has singularly assumed the risk and costs of litigation purely on a contingency basis. And, while Plaintiff is confident in the merits of her claims, a legitimate controversy exists as to each cause of action, posing an actual risk that Plaintiff may not succeed at class certification and/or trial. Any of these obstacles could have prevented recovery completely, meaning Class Counsel would have been left with no compensation for all the time and money invested in litigating this case. Despite these risks, Class Counsel took this case on a contingency basis so that class members (a particularly vulnerable group of hourly paid workers) could be compensated for their unpaid wages. Consequently, Class Counsel was precluded from focusing on, or taking on, other cases which could have resulted in a larger, and less risky, monetary gain.

21. In litigation costs, WLF has spent \$18,822.65 on items such as filing fees, service fees, mediation fees, and expert consultant fees. A true and correct copy of WLF's cost reports in this matter is attached hereto as **Exhibit 2**. WLF will also incur a \$60.00 filing fee to file this Motion. As such, WLF's total costs amount to \$18,882.65. Since Class Counsel's costs do not exceed the maximum of \$25,000.00 provided for in the Settlement Agreement, the remaining \$6,117.35 will revert to the Net Settlement Amount. All the costs incurred were reasonable and

1 necessary for the prosecution of this case.

2 22. Class Counsel has negotiated a settlement here that they believe is fair, reasonable,
3 and adequate based on their prior experience litigating these type of cases.

4 23. To date, the LWDA has not responded to or objected to the Settlement in this
5 matter.

6 I declare under penalty of perjury under the laws of the State of California that the
7 foregoing is true and correct. Executed on May 20, 2026 at Los Angeles, California.

8
9 

10 John G. Yslas

EXHIBIT 1



ELM Solutions

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analysis of law firm rates,
trends, and practices

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A Letter to Our Readers

Welcome to the latest edition of the Real Rate Report®, the legal industry's most trusted benchmark for legal billing rates.

Since 2010, the Real Rate Report has helped legal departments and law firms make smarter decisions about pricing, resourcing, and vendor management. That hasn't changed. What has changed is how we deliver those insights.

This year, the Real Rate Report is powered by LegalVIEW® DynamicInsights—our new digital-first platform that brings the same trusted LegalVIEW data to life in a more interactive, flexible, and timely way. Leveraging Wolters Kluwer's LegalVIEW database, with over \$200B in anonymized, approved, invoice data, LegalVIEW DynamicInsights offers dynamic filters, quarterly updates, and calendar-year alignment to help users tailor benchmarks to their unique needs, on demand.

The Real Rate Report remains a vital snapshot of the market, and we know many of you rely on it as a reference tool. But DynamicInsights goes further. It enables deeper exploration of rate trends by role, experience, geography, practice area, industry, and more. Whether you're negotiating rates, evaluating law firm performance, or planning budgets, DynamicInsights gives you the agility and precision today's legal environment demands.

As always, we welcome your feedback and thank our data contributors for making this work possible. We're proud to be your partner in legal analytics and look forward to continuing to deliver insights that drive better business outcomes.

Sincerely,



Brian Jorgenson

Vice President, Product Management
Wolters Kluwer ELM Solutions

Real Rate Report Overview

The Real Rate Report is powered by LegalVIEW DynamicInsights, a web-based solution that delivers dynamic, invoice-backed insights through approved legal billing rates. It enables legal professionals to analyze rate trends by role, experience, industry, geography, practice area, and more using the world's largest repository of legal spend data.

DynamicInsights leverages the same trusted LegalVIEW database that has powered the Real Rate Report for years, now encompassing over \$200B+ in anonymized, approved legal invoice data. As with previous Real Rate Reports, our data is sourced from corporations' and law firms' e-billing and time management solutions. We have included lawyer and paralegal rate data filtered by specific practice and sub-practice areas, metropolitan areas, and types of matters. This level of granularity gives legal departments and law firms the precision they need to identify areas of opportunity.

What's different with DynamicInsights?

Same source, same methodology: DynamicInsights uses the same rigorous data validation and methodology as the Real Rate Report.

- **Enhanced flexibility:** With dynamic filters, DynamicInsights enables users to tailor benchmarks to their unique needs and on demand.
- **Full year data:** DynamicInsights now aligns to a calendar year view—January through December—replacing the previous July-to-June format used in the Real Rate Report, reducing confusion and improving consistency across reporting periods.
- **More up to date:** Unlike the annual and static Real Rate Report, DynamicInsights is refreshed quarterly, offering more timely insights.
- **Digital-first access:** Delivered via a secure online interface, users can interact with the data, bookmark views, and share insights in real time.

DynamicInsights provides the same level of credibility and analytical power long trusted in the Real Rate Report with more agility and transparency for today's legal environment.

2025 Real Rate Report use considerations

- Examines law firm rates over time
- Identifies rates by location, experience, firm size, areas of expertise, industry, and timekeeper role (i.e., partner, associate, and paralegal)
- Itemizes variables that drive rates up or down

All the analyses included in DynamicInsights and this report are derived from the actual rates charged by law firm professionals as recorded on invoices submitted and approved for payment.

Examining real, approved rate information, along with the ranges of those rates and their changes over time, highlights the role these variables play in driving aggregate legal cost and income. The analyses can energize questions for both corporate clients and law firm principals.

Legal departments might ask whether they are paying the right amount for different types of legal services, while law firm principals might ask whether they are charging the right amount for legal services and whether to modify their pricing approach.

Examples of data to consider when reviewing rates:

- **Industry** – Compare spend and rate trends across various industries
- **Practice area** – Analyze cost variations in different legal practice areas
- **Detailed practice area** – Drill down into niche legal specialties for precise benchmarking
- **Am Law** – Benchmark against top-ranked law firms for competitive rate analysis
- **City** – Understand rate trends in specific metropolitan areas
- **Country** – Gain a global perspective on legal costs and spend management
- **Role** – Assess legal spend distribution across different law firm roles

Real Rate Report Overview

Understanding key statistical terms

To help interpret the legal rate data presented in DynamicInsights and this report, it's important to understand the statistical measures used. Below are definitions of the core metrics:

- **Mean (average):** The sum of all rate values divided by the total number of values added. It provides a general sense of the central tendency of the rates but can be influenced by extreme values (outliers).
- **Median:** The middle value when all rates are arranged in ascending order. If there is an even number of rates being analyzed, the median is the average of the two middle rates. It is a robust measure of central tendency of rates that is less affected by outliers.
- **First quartile (Q1):** The value below which 25% of the rates fall. It marks the lower boundary of the middle 50% of the rates and helps identify the lower range of typical values.
- **Third quartile (Q3):** The value below which 75% of the rates fall. It marks the upper boundary of the middle 50% of the rates and helps identify the upper range of typical values.
- **n:** The number of unique timekeepers contributing to the data.

These metrics are used to provide a more nuanced view of legal rates, helping users identify trends, outliers, and benchmarks across various dimensions.

See clearly. Spend wisely.

Step into the future of legal spend management with responsibly developed AI-powered solutions.



Our innovative Total Spend Management approach leverages AI-powered capabilities to empower intelligent workflows and improved outcomes.



Up to 10% savings on legal spend



Up to 20% improvement in billing guideline compliance



Increased efficiencies free up time for more value-add work

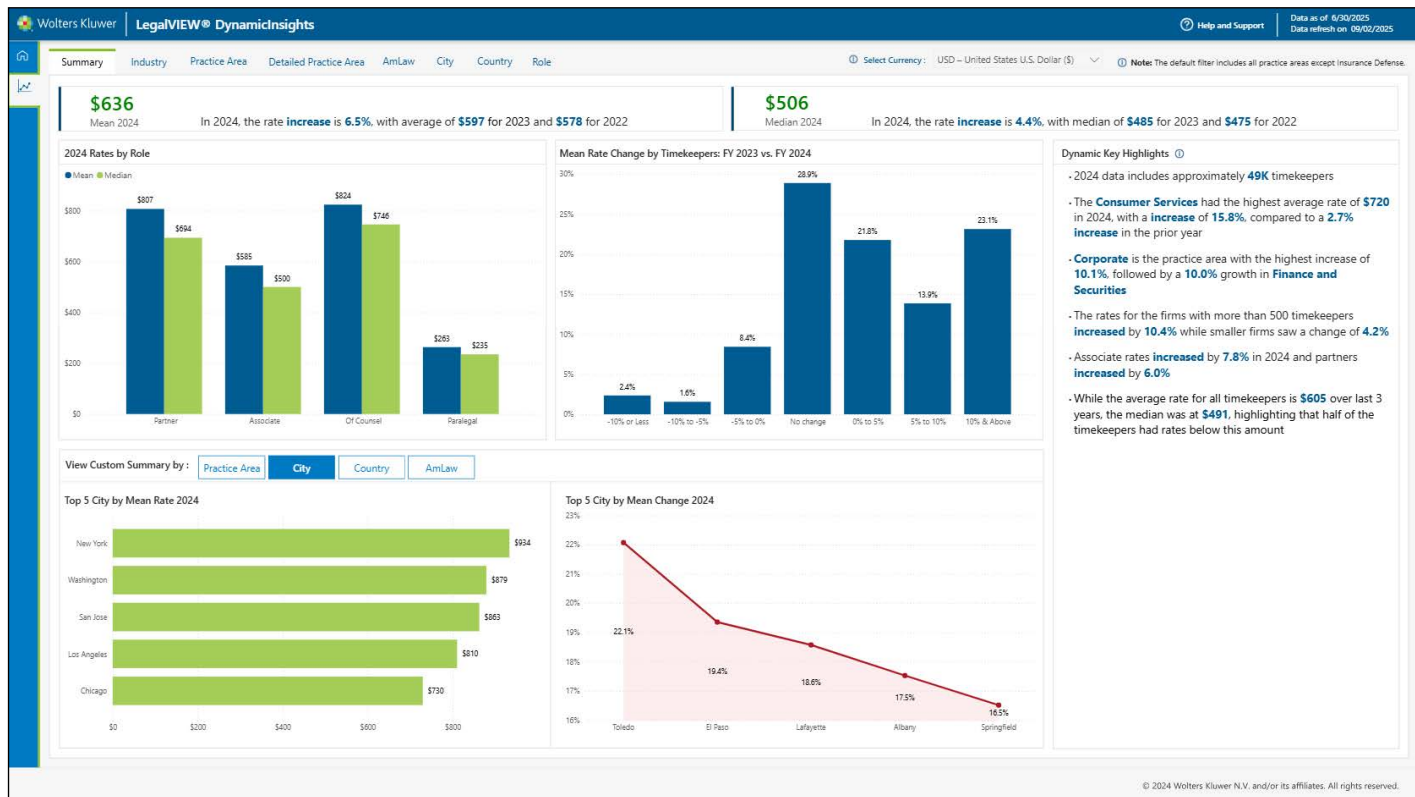
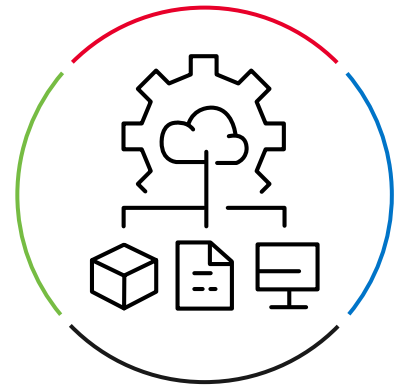


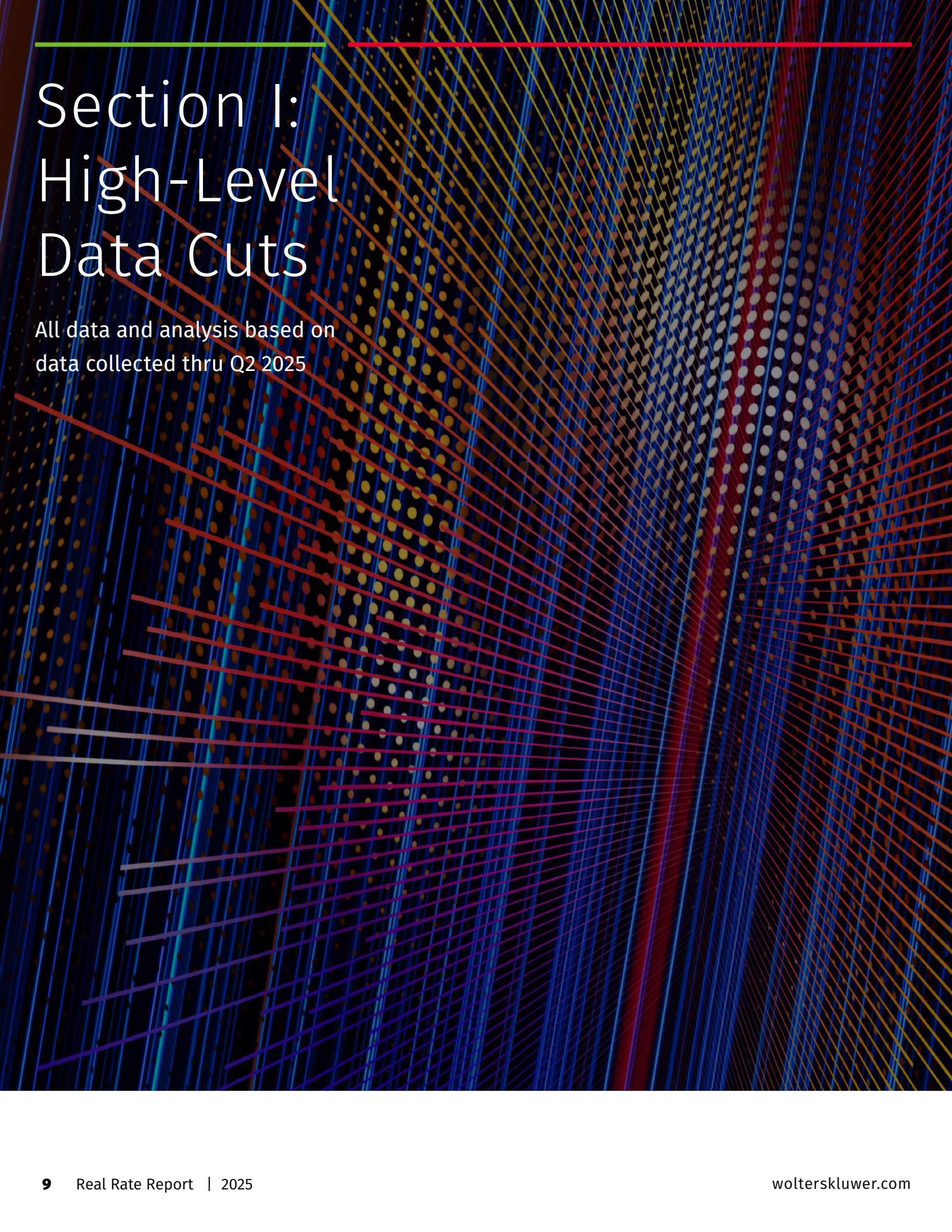
LegalVIEW® DynamicInsights

Legal rates keep climbing and 2026 will be no exception. Stay ahead with award-winning insights designed to give your team the edge in every negotiation.

Data that wins awards...and rate negotiations

- **Unmatched Data Power:** Leverages over **\$200B** in invoice-backed legal spend data to deliver deep, actionable insights.
- **Strategic Legal Spend Management:** Empowers legal teams to negotiate smarter, plan more effectively, and control costs with greater precision.
- **Enhanced Transparency & Collaboration:** Strengthens law firm-client relationships through data-driven transparency and benchmarking.
- **Insight-Driven Decision Making:** Enables analysis across key dimensions to support strategic negotiations and financial optimization.





Section I: High-Level Data Cuts

All data and analysis based on
data collected thru Q2 2025

Section I: High-Level Data Cuts

Cities
By Role

2025 Real Rates for Associate and Partner

Trend Analysis - Mean

City	Role	n	First Quartile	Median	Third Quartile	2025	2024	2023
Los Angeles CA	Partner	565	\$517	\$925	\$1,365	\$993	\$979	\$913
	Associate	518	\$485	\$720	\$982	\$761	\$741	\$684
Louisville KY	Partner	32	\$291	\$395	\$500	\$411	\$395	\$380
	Associate	19	\$275	\$290	\$342	\$304	\$274	\$268
Madison WI	Partner	10	\$275	\$420	\$491	\$420	\$443	\$563
Memphis TN	Partner	22	\$325	\$394	\$470	\$404	\$428	\$387
Miami FL	Partner	191	\$250	\$525	\$733	\$547	\$570	\$575
	Associate	128	\$175	\$330	\$479	\$357	\$389	\$393
Milwaukee WI	Partner	32	\$364	\$459	\$649	\$524	\$581	\$525
	Associate	18	\$322	\$455	\$690	\$498	\$462	\$404
Minneapolis MN	Partner	138	\$475	\$694	\$918	\$692	\$673	\$637
	Associate	111	\$333	\$450	\$620	\$485	\$467	\$432

Section I: High-Level Data Cuts

Cities
By Years of Experience

2025 Real Rates for Partner						Trend Analysis - Mean		
City	Years of Experience	n	First Quartile	Median	Third Quartile	2025	2024	2023
Phoenix AZ	21 or More Years	25	\$350	\$490	\$674	\$559	\$499	\$540
Pittsburgh PA	Fewer Than 21 Years	41	\$501	\$600	\$810	\$669	\$658	\$599
	21 or More Years	72	\$480	\$691	\$860	\$705	\$733	\$669
Portland ME	21 or More Years	18	\$386	\$435	\$484	\$418	\$421	\$381
Portland OR	Fewer Than 21 Years	17	\$402	\$465	\$525	\$599	\$536	\$509
	21 or More Years	32	\$470	\$525	\$639	\$594	\$607	\$553
Raleigh NC	21 or More Years	12	\$396	\$475	\$510	\$489	\$477	\$477
Richmond VA	Fewer Than 21 Years	10	\$604	\$703	\$855	\$707	\$746	\$687
	21 or More Years	24	\$431	\$713	\$1,084	\$739	\$756	\$726
Salt Lake City UT	Fewer Than 21 Years	12	\$395	\$447	\$459	\$422	\$445	\$412
	21 or More Years	16	\$350	\$463	\$521	\$480	\$433	\$407
San Diego CA	21 or More Years	33	\$438	\$785	\$1,334	\$894	\$898	\$882



Section II: Industry Analysis

All data and analysis based on
data collected thru Q2 2025

Section II: Industry Analysis

Consumer Services

By Detailed Practice Area and Matter Type

2025 - Real Rates for Associate and Partner

Trend Analysis - Mean

Practice Area	Matter Type	Role	n	First Quartile	Median	Third Quartile	2025	2024	2023
Employment and Labor: Discrimination, Retaliation and Harassment / EEO	Litigation	Partner	27	\$393	\$495	\$613	\$509	\$463	\$436
		Associate	19	\$400	\$475	\$493	\$437	\$387	\$370
Employment and Labor: Other	Litigation	Partner	24	\$564	\$692	\$1,252	\$956	\$782	\$683
		Associate	14	\$384	\$469	\$564	\$553	\$484	\$458
	Non-Litigation	Partner	25	\$450	\$574	\$695	\$579	\$573	\$548
		Associate	25	\$397	\$450	\$525	\$465	\$472	\$456
Intellectual Property: Patents	Non-Litigation	Partner	41	\$350	\$595	\$691	\$605	\$652	\$634
		Associate	51	\$208	\$373	\$517	\$382	\$378	\$389
Real Estate: Leasing	Non-Litigation	Partner	17	\$410	\$539	\$865	\$616	\$664	\$667
		Associate	10	\$278	\$404	\$617	\$482	\$444	\$478
Real Estate: Other	Non-Litigation	Partner	58	\$480	\$626	\$940	\$694	\$612	\$540
		Associate	39	\$320	\$460	\$733	\$503	\$468	\$415

EXHIBIT 2

Expenses Subtotals - Filtered Exp. Type

As of 2026-05-11 12:36:11 Pacific Standard Time/PST • Generated by Saul Soares

Filtered By
Show: All matters
Matter: ID equals a0LPc000008rVfQ
Expense Type equals E127 — DTF,DTF,E108 — Postage,E102 — Printing

Display Name ↑	Expense Type ↑	Date	Expense: Expense ID	Provider Name	Note	Amount	Reduction Amount	Amount Paid	Amount Due.
Leonor Julissa Pereira Wage & Hour	DTF	5/20/2024	E-3211426		Docusign envelope	\$1.89			\$1.89
	Subtotal	Sum				\$1.89	\$0.00	\$0.00	\$1.89
		Count	1						
	E108 — Postage	12/23/2025	E-3291984			\$9.15			\$9.15
		12/23/2025	E-3291982			\$9.15			\$9.15
		6/20/2024	E-3211072			\$7.60			\$7.60
		6/20/2024	E-3210991			\$7.60			\$7.60
		6/6/2024	E-3207531			\$7.36			\$7.36
		6/6/2024	E-3207530			\$7.36			\$7.36
	Subtotal	Sum				\$48.22	\$0.00	\$0.00	\$48.22
		Count	6						
Subtotal	Sum					\$50.11	\$0.00	\$0.00	\$50.11
	Count	7							
Total	Sum					\$50.11	\$0.00	\$0.00	\$50.11
	Count	7							



WILSHIRE
LAW FIRM

Client Cost Report

Account	Type	Date	Num	Name	Matter Display Name	Line Memo	Amount
501500 Cost of Sale : Court Filing Fees	C r e d i t Card	2/4/2026	CC022826TA-0300	One Legal LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	27361513-253935-Atty Svc for Court Filing-Amended Comp-Leonor Julissa Pereira	\$24.53
501500 Cost of Sale : Court Filing Fees	C r e d i t Card	2/17/2026	CC022826TA-1143	One Legal LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	27427391-253935-Atty Svc for Court Filing-Declar,Ord-Leonor Julissa Pereira	\$24.53
501500 Cost of Sale : Court Filing Fees	C r e d i t Card	2/11/2026	CC022826TA-1593	Los Angeles Superior Court	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	R M PA - 2 0 2 6 - 3 4 2 7 3 7 9 1 2 Notice,Declaration-253935-Leonor Julissa Pereira	\$5.00
501500 Cost of Sale : Court Filing Fees	C r e d i t Card	2/17/2026	CC022826TA-1701	Los Angeles Superior Court	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	RM PA-2026-343302435 Motion for Approval of Class Action-253935-Leonor Julissa Pereira	\$5.00
501500 Cost of Sale : Court Filing Fees	C r e d i t Card	2/20/2026	CC022826TA-2141	One Legal LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	27489684-253935-Atty Svc for Court Filing-Notice-Leonor Julissa Pereira	\$24.53
501500 Cost of Sale : Court Filing Fees	C r e d i t Card	7/22/2025	CC073125TA-2949	One Legal LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	25882814-253935-Atty Svc for Court Filing-Ntc of Ruling-Leonor Julissa Pereira	\$23.44
501500 Cost of Sale : Court Filing Fees	C r e d i t Card	7/22/2025	CC073125TA-2952	One Legal LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	25882774-253935-Atty Svc for Court Filing-Change of Address-Leonor Julissa Pereira	\$23.44
501500 Cost of Sale : Court Filing Fees	C r e d i t Card	1/1/2026	CC123125TA-2727	One Legal LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	27104128-253935-Atty Svc for Court Filing-Declar,Ord-Leonor Julissa Pereira-12/30/2025	\$87.66
502500 Cost of Sale : Legal Expenses	Bill	7/1/2025	423512	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	423512-Weststar Property Management, Inc. (Pereira)-System Access Fee	\$49.00
502500 Cost of Sale : Legal Expenses	Bill	8/4/2025	436077	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	436077-Leonor Julissa Pereira-System Access Fee: 07/01/25 to 07/31/25	\$61.00
502500 Cost of Sale : Legal Expenses	Bill	9/2/2025	448621	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	448621-Weststar Property Management, Inc. (Pereira)-System Access Fee 8/1/25 - 8/31/25	\$49.00
502500 Cost of Sale : Legal Expenses	Bill	10/1/2025	461367	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	461367-Weststar Property Management, Inc. (Pereira)-System Access Fee 9/1/25 - 9/30/25	\$49.00
502500 Cost of Sale : Legal Expenses	Bill	11/3/2025	474289	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	474289-Leonor Julissa Julissa Pereira-Billing Period: 10/01/25-10/31/25-253935	\$49.00
502500 Cost of Sale : Legal Expenses	Bill	12/1/2025	487171	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	487171-Leonor Julissa Julissa Pereira-Billing Period: 11/01/25-11/30/25-253935	\$49.00
502500 Cost of Sale : Legal Expenses	Bill	1/2/2026	500190	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	500190-Leonor Julissa Julissa Pereira-Billing Period: 12/01/25-12/31/25-253935	\$97.00
502500 Cost of Sale : Legal Expenses	Bill	2/1/2026	513440	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	513440-Leonor Julissa Julissa Pereira-Billing Period: 01/01/26 - 01/31/26-253935	\$49.00
502500 Cost of Sale : Legal Expenses	Bill	3/2/2026	526778	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	526778-Leonor Julissa Julissa Pereira-Billing Period: 02/01/26 - 02/28/26-253935	\$73.00

Account	Type	Date	Num	Name	Matter Display Name	Line Memo	Amount
502500 Cost of Sale : Legal Expenses	Bill	4/1/2026	540210	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	540210-Leonor Julissa Pereira-Billing Period: 03/01/26 - 03/31/26-253935	\$49.00
502500 Cost of Sale : Legal Expenses	Bill	5/1/2026	553672	Case Anywhere LLC	Weststar Property Management, Inc. (Pereira) - Wage & Hour (Class Action)	553672-Leonor Julissa Julissa Pereira-Billing Period: 4/1/26 - 4/30/26-253935	\$49.00
Total							\$841.13

Wilshire Law Firm, PLC
Client Costs Detailed Report
All Transactions

05/11/26

Accrual Basis

Type	Date	Num	Class	Source Name	Memo	Amount	Balance
500000 · COS							
501500 · Court Filing Fees							
Bill	12/18/2024	85508	WeststarProMngmt(Pereira).W&H	Valpro Attorney Services, LLC	85508-WeststarProMngmt(Pereira).W&H-File POS	45.00	45.00
Credit C...	10/16/2024	23941725	WeststarProMngmt(Pereira).W&H	One Legal LLC	23941725-253935-Atty Svc for Court Filing-Compl,CCCS,Sum-West...	1,502.44	1,547.44
Credit C...	01/28/2025	24588802	WeststarProMngmt(Pereira).W&H	One Legal LLC	24588802-253935-Atty Svc for Court Filing-SCR-WeststarProMngmt...	23.44	1,570.88
Credit C...	02/04/2025	24639203	WeststarProMngmt(Pereira).W&H	One Legal LLC	24639203-253935-Atty Svc for Court Filing-Jury Fees Posted-West...	179.35	1,750.23
Credit C...	02/04/2025	24639228	WeststarProMngmt(Pereira).W&H	One Legal LLC	24639228-253935-Atty Svc for Court Filing-Ntc of Ruling-WeststarP...	23.44	1,773.67
Credit C...	05/02/2025	25293211	WeststarProMngmt(Pereira).W&H	One Legal LLC	25293211-253935-Atty Svc for Court Filing-SCR-WeststarProMngmt...	23.44	1,797.11
Total 501500 · Court Filing Fees						1,797.11	1,797.11
502500 · Legal Expenses							
Credit C...	06/21/2024		WeststarProMngmt(Pereira).W&H	Department of Industrial Relations	ORD?000295181 (253935) WeststarProMngmt(Pereira).W&H	75.00	75.00
Bill	02/05/2025	365838	WeststarProMngmt(Pereira).W&H	Case Anywhere, LLC	365838 WeststarProMngmt(Pereira).W&H System Access & Docum...	29.52	104.52
Bill	03/05/2025	374048	WeststarProMngmt(Pereira).W&H	Case Anywhere, LLC	374048 WeststarProMngmt(Pereira).W&H System Access & Docum...	61.00	165.52
Bill	04/04/2025	387147	WeststarProMngmt(Pereira).W&H	Case Anywhere, LLC	387147 WeststarProMngmt(Pereira).W&H System Access 3/1/25 - 3...	49.00	214.52
Bill	06/01/2025	399088	WeststarProMngmt(Pereira).W&H	Case Anywhere, LLC	399088 WeststarProMngmt(Pereira).W&H System Access 4/1/25 - 4...	49.00	263.52
Bill	06/02/2025	411151	WeststarProMngmt(Pereira).W&H	Case Anywhere, LLC	411151 WeststarProMngmt(Pereira).W&H System Access 5/1/25 - 5...	55.00	318.52
Total 502500 · Legal Expenses						318.52	318.52
502700 · Mediation Fees							
Bill	01/21/2025	110368	WeststarProMngmt(Pereira).W&H	Marsili Mediation Inc	110368-WeststarProMngmt(Pereira).W&H-Mediation Fee sked 04/0...	9,000.00	9,000.00
Total 502700 · Mediation Fees						9,000.00	9,000.00
503200 · Process Service Fees							
Bill	12/17/2024	85460	WeststarProMngmt(Pereira).W&H	Valpro Attorney Services, LLC	85460-WeststarProMngmt(Pereira).W&H-servee:Weststar Property M	169.00	169.00
Total 503200 · Process Service Fees						169.00	169.00
503300 · Professional Fees							
Bill	04/16/2025	14896	WeststarProMngmt(Pereira).W&H	Berger Consulting Group, LLC	14896 WeststarProMngmt(Pereira).W&H 10.30 hours of work	6,695.00	6,695.00
Total 503300 · Professional Fees						6,695.00	6,695.00
Total 500000 · COS						17,979.63	17,979.63
TOTAL						17,979.63	17,979.63