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**SUPERIOR COURT OF THE STATE OF CALIFORNIA
FOR THE COUNTY OF LOS ANGELES – SPRING STREET COURTHOUSE**

ELDER RAFAEL MORALES, individually, and on
behalf of all others similarly situated,

Plaintiff,

vs.

CLIMATEC, LLC, a limited liability company;
and DOES 1 through 10, inclusive,

Defendants

Case No.: 24STCV24702

CLASS AND REPRESENTATIVE ACTION

**DECLARATION OF KANE MOON IN
SUPPORT OF PLAINTIFF'S MOTION FOR
PRELIMINARY APPROVAL OF CLASS
AND PAGA REPRESENTATIVE ACTION
SETTLEMENT**

*[Filed with Plaintiff's Notice of Motion and
Memorandum of Points and Authorities, the
Declaration of Plaintiff, the Declaration of Kelsey
Stern, and [Proposed] Preliminary Approval
Order]*

PRELIMINARY APPROVAL HEARING:

Date: October 28, 2026

Time: 10:30 a.m.

Dept.: 12

Judge: Hon. Carolyn B. Kuhl

Action Filed: September 24, 2024

Trial Date: Not set

I, KANE MOON, declare as follows:

CASE BACKGROUND AND PROCEDURAL HISTORY

4. Plaintiff's claim for unpaid minimum and overtime wages stem from allegations that Defendant failed to compensate Plaintiff and others for off-the-clock work and failed to incorporate all remuneration into employees' regular rate of pay for purposes of paying overtime, or sick pay. Plaintiff's meal and rest period claims are based on allegations that due to the nature of their work, Class Members' breaks were often short, late, interrupted, and sometimes missed altogether, and that Defendant did not pay all premium wages for non-compliant breaks. Plaintiff further brings a claim for unreimbursed necessary business expenses based on allegations that Class Members were required to purchase steel toe boots, work shirts, tools and gloves, and use their personal cellphone for work purposes without reimbursement from

1 Defendant. Finally, Plaintiff also brings derivative claims for waiting time penalties, wage statement
2 violations, unfair business practices, and civil penalties under PAGA.

3 5. Because of the foregoing alleged violations of various provisions of the Labor Code, Plaintiff
4 filed a class action on September 24, 2024, which alleges Defendant systematically: (1) failed to pay
5 minimum wages, (2) failed to pay overtime compensation, (3) failed to provide meal periods, (4) failed to
6 authorize and permit rest periods, (5) failed to indemnify necessary business expenses, (6) failed to timely
7 pay final wages at termination, (7) failed to provide accurate itemized wage statements, and (8) engaged in
8 unfair business practices.

9 6. Pursuant to PAGA, on or around September 24, 2024, Plaintiff gave written notice to the
10 California Labor and Workforce Development Agency (the “LWDA”) of the alleged Labor Code violations,
11 with certified mail service on Defendant, and paid the required filing fee. A true and correct copy of Plaintiff’s
12 PAGA Notice is attached hereto as **Exhibit 2**. On November 27, 2024, Plaintiff timely filed a First Amended
13 Class and Representative Action Complaint to add a ninth cause of action for civil penalties under PAGA
14 (the “Operative Complaint”). In compliance with Labor Code section 2699(s)(1), Plaintiff subsequently
15 submitted to the LWDA a file-stamped copy of the Operative Complaint containing the Court-assigned
16 case number. To date, the LWDA has not indicated its intent to investigate the alleged violations or intervene
17 in this Action.

18 7. Defendant ardently opposes the merits of this case and denies Plaintiff’s factual allegations.
19 Defendant asserts it complied with all its compensation obligations, including compensating Class Members
20 for any and all off-the-clock work and overtime work, and therefore, Plaintiff and other Class Members were
21 paid all wages owed. Defendant argues it did not fail to incorporate any non-discretionary bonuses into the
22 regular rate of pay for purposes of paying overtime, or sick pay, and that all bonuses were discretionary.
23 Defendant maintains compliance with all its meal and rest period obligations. Defendant asserts it complied
24 with all its reimbursement obligations, and that Plaintiff and other employees were compensated for any and
25 all business expenses necessarily incurred. To the extent employees received wage statements that were
26 allegedly inaccurate, Defendant asserts employees suffered no actual damage or harm as a result. (*See, e.g.,*
27 *Angeles v. U.S. Airways, Inc.* (N.D. Cal. Feb. 19, 2013, No. C 12–05860 CRB) 2013 WL 622032, at *10 [“A
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1 plaintiff must adequately plead an injury arising from an employer's failure to provide full and accurate wage
2 statements, and the omission of the required information alone is not sufficient."].) With respect to Plaintiff's
3 claim for waiting time penalties, Defendant alleges its good-faith belief that it paid all wages precludes the
4 imposition of waiting time penalties since Plaintiff cannot prove Defendant's alleged failure to pay all final
5 wages at the time of separation was "willful." (See, e.g., *Pedroza v. PetSmart, Inc.* (C.D. Cal. June 14, 2012,
6 No. ED CV 11-298 GHK (DTBx)) 2012 WL 9506073, *5.) For these reasons, among others, Defendant
7 denies all of Plaintiff's claims and allegations, and further claims it did not engage in any unfair business
8 practices and denies liability under PAGA. Defendant also maintains the claims are improper for class
9 treatment, in part, due to the individualized and testimony-intensive nature of the wage claims that could bar
10 class certification or significantly reduce Defendant's overall liability.

11 DISCOVERY AND INVESTIGATION

12 8. The Parties agreed to mediate this action with Brandon McKelvey, Esq., an experienced class
13 and PAGA action mediator. In preparation for mediation, the Parties agreed to a protocol for an informal
14 production of documents and information before mediation. Prior to mediation, Plaintiff obtained from
15 Defendant, through informal discovery, documents and data that were necessary and helpful to evaluate the
16 claims asserted in this action. Defendant produced a statistically sound sample of time and pay records for
17 approximately 25% of the putative Class, Plaintiff's personnel file and time and pay records, and Defendant's
18 written employment policies in effect during the Class Period. Defendant also provided information
19 regarding the estimated number of current and formerly employed Class Members, Aggrieved Employees,
20 and PAGA Pay Periods.

21 9. In preparation for mediation, Plaintiff's Counsel reviewed and analyzed all the information
22 Defendant provided, including the sample records and documents regarding Defendant's wage-and-hour
23 policies. Plaintiff's Counsel retained a statistics expert to analyze the sample records and prepare a damage
24 analysis prior to the mediation. The sample time and pay records analyzed contained 19,463 actual shifts
25 worked (representing roughly 22% of total shifts worked in the Class Period), which allowed Plaintiff's
26 expert to prepare an analysis with a reasonable degree of certainty. In conjunction with their extensive factual
27 investigation, Plaintiff's Counsel also investigated the applicable law regarding the claims and defenses
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1 asserted in the litigation. Accordingly, Plaintiff's Counsel was able to evaluate the probability of class
2 certification, success on the merits, and Defendant's maximum and realistic monetary exposure for all claims.
3 Thus, Plaintiff's and his Counsel's familiarity with the facts of the case and the legal issues raised by the
4 pleadings allowed them to act intelligently in negotiating the Settlement.

5 SETTLEMENT NEGOTIATIONS AND NOTICE TO THE LWDA

6 10. On November 12, 2025, the Parties participated in a full day of private mediation with Brandon
7 McKelvey, Esq. The negotiations were at arm's length and, although conducted in a professional manner,
8 were adversarial. The Parties went into the mediation willing to explore the potential for a settlement of the
9 dispute, but each side was also prepared to litigate their position through trial and appeal if a settlement had
10 not been reached. After a full discussion regarding the strengths and weaknesses of Plaintiff's claims and
11 Defendant's defenses and with the assistance of the mediator, the Parties reached a resolution, the material
12 terms of which are set out in the Settlement.

13 11. In compliance with Labor Code section 2699(s)(2), notice of settlement and a copy of the
14 proposed Settlement has been submitted to the LWDA along with a copy of Plaintiff's preliminary approval
15 motion and the hearing date. A true and correct copy of the LWDA's email confirming receipt thereof is
16 attached hereto as Exhibit 3. To date, the LWDA has not indicated any objection to the Settlement.

17 KEY TERMS OF SETTLEMENT

18 12. GSA and Funding: The Gross Settlement Amount ("GSA") is \$600,000, subject to potential
19 increase under an Escalator Clause, and is non-reversionary. (Settlement, ¶ 3.1.) Defendant will separately
20 pay its employer-side payroll taxes owed on the Wage Portion of Individual Class Payments. (*Id.*) The GSA
21 includes a Credited Settlement Amount of \$52,750.00, which is the total amount previously paid by
22 Defendant to certain Class Members in resolution of their individual claims. (*Id.* at ¶ 3.1.1.) The Settlement
23 transparently accounts for those prior resolutions. Class Members who previously resolved individual claims
24 remain within the Class and/or Aggrieved Employee definitions to the extent otherwise applicable and
25 remain eligible to receive any Individual PAGA Payment to which they are entitled as Aggrieved Employees.
26 However, because those individuals previously resolved their individual claims, they will not receive
27 additional Individual Class Payments under the Settlement, and the Workweeks attributable to those
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1 individuals are excluded from the Individual Class Payment calculation. Accordingly, the Gross Settlement
2 Amount reflects the full value of the Parties' resolution while preventing duplicative recovery for claims that
3 were previously resolved. Because of the Credited Settlement Amount, Defendant shall fund the GSA with
4 new money of \$547,250.00 (the "Uncredited Settlement Payment"). (*Id.* at ¶ 3.1.2.) If the Gross Settlement
5 Amount increases pursuant to the Escalator Clause, Defendant's Uncredited Settlement Payment shall
6 increase by the same amount. (*Id.*) Defendant will fully fund the GSA, together with all employer-side payroll
7 taxes owed on the Wage Portion of Individual Class Payments, by transmitting the funds to the Administrator
8 no later than fourteen (14) days following the Effective Date. (*Id.* at ¶ 4.1.)

9 13. Escalator Clause: Defendant represents that there are approximately 19,500 Workweeks that
10 Class Members worked during the Class Period. (*Id.* at ¶ 8.) This excludes workweeks attributable to Class
11 Members who signed individual settlement agreements as described in 3.1.1, above, whose workweeks shall
12 not be included for purposes of this Escalator Clause, but who are included in the releases. (*Id.*) If the number
13 of Workweeks in the Class Period increases by more than 10% (i.e., the total number of workweeks exceeds
14 21,450), then the GSA shall increase proportionately over the 10% threshold (i.e. meaning if the Workweeks
15 increase by 11%, the Uncredited Settlement Payment will increase by 1%). (*Id.*)

16 14. Class Representative Service Payment: The Settlement includes a payment up to \$7,500.00
17 payable from the GSA, subject to the Court's approval, to Plaintiff as the Class Representative, in addition
18 to the amount he is eligible to receive as a Class Member. (*Id.* at ¶¶ 1.14, 3.2.1.) This award is for his services
19 in support of the Action and General Release. (*Id.* at ¶ 1.14.) In the event the award finally approved is less,
20 the difference will revert to Participating Class Members. (*Id.* at ¶ 3.2.1.)

21 15. Class Counsel Fees and Expenses Payments: The Settlement permits a fee application of not
22 more than 1/3 of the GSA (currently estimated to be \$200,000.00 for reasonable attorneys' fees, plus
23 reimbursement for actual litigation costs not to exceed \$30,000.00, payable to Class Counsel from the GSA.
24 (*Id.* at ¶ 3.2.2.) In the event the amounts finally approved are less, the difference will revert to Participating
25 Class Members. (*Id.*) To date, my firm has incurred \$27,211.95 in actual litigation costs, and a true and
26 correct copy of a report showing current costs is attached hereto as **Exhibit 4**.

1 16. Administration Costs Payment: The Settlement provides an Administration Expenses Payment
2 to the Administrator, payable from the GSA, in an amount not to exceed \$6,250.00, except for a showing of
3 good cause and as approved by the Court. (*Id.* at ¶ 3.2.3.) In the event the amount of actual administration
4 costs is less and/or the amount approved by the Court is less than requested, the difference will be allocated
5 to the Net Settlement Amount. (*Id.*) The Parties jointly selected ILYM Group, Inc. (“ILYM”) as the neutral
6 entity to administer this Settlement. (*Id.* at ¶¶ 1.2, 7.1.) A true and correct copy of ILYM’s bid of \$6,250.00
7 is attached hereto as **Exhibit 5**.

8 17. Aggrieved Employees; PAGA Period: Aggrieved Employees is defined as all current and
9 former non-exempt employees of Defendant in California employed during the PAGA Period. (*Id.* at ¶ 1.4.)
10 For purposes of Settlement, the “PAGA Period” is September 24, 2023, through January 11, 2026. (*Id.* at ¶
11 1.32.)

12 18. PAGA Penalties; Individual PAGA Payments: The Settlement allocates \$30,000.00 from the
13 GSA for settlement of the Released PAGA Claims, which will be distributed 65% (\$19,500.00) to the LWDA
14 and 35% (\$10,500.00) to Aggrieved Employees pursuant to PAGA law governing Plaintiff’s claims. (*Id.* at
15 ¶¶ 1.35, 3.2.4.) Each Aggrieved Employee will be entitled to a pro rata share of the 35% share of the PAGA
16 Penalties directly proportional to their number of PAGA Pay Periods. (*Id.* at ¶ 3.2.4.1.) This results in an
17 average Individual PAGA Payment of roughly **\$77.21** for each of the estimated 136 Aggrieved Employees
18 (\$10,500 / 136), and a PAGA Pay Period value of roughly **\$1.42** for each of the 7,399 estimated Pay Periods
19 in the PAGA Period (\$10,500 / 7,399).

20 19. Net Settlement Amount: After deducting the Class Representative Service Payment, the Class
21 Counsel Fees and Expenses Payments, the PAGA Penalties allocation, and the Administration Expenses
22 Payment from the Uncredited Settlement Amount, in the amounts specifically approved by the Court, any
23 difference in the amounts requested and the amounts awarded will be allocated to the Net Settlement Amount
24 for distribution to Participating Class Members. (*Id.* at ¶¶ 1.27, 3.2.) Accordingly, the Net Settlement Amount
25 will be *no less than* **\$273,500.00** for an estimated Class of **180 individuals**.¹

26 _____
27 ¹ The Net Settlement Amount was calculated by deducting the following from the \$547,250 Uncredited
28 Settlement Amount: \$7,500.00 for the Class Representative Service Payment, up to \$6,250.00 for the

1 20. Class Members/Period: The Settlement Class is defined as all current and former non-exempt
2 employees of Defendant in California employed during the Class Period. (*Id.* at ¶ 1.5.) For purposes of
3 Settlement, the “Class Period” is September 24, 2020, through January 11, 2026. (Settlement, ¶ 1.12.)

4 21. Individual Class Payments: Each Class Member (excluding those settled Class Members who
5 received the Credited Settlement Amount who shall not receive any additional Individual Class Payment and
6 the Workweeks attributable to those individuals shall be excluded from the calculation for Individual Class
7 Payments) who does not opt-out will be entitled to a pro rata share of the Net Settlement Amount that is
8 directly proportional to the number of Workweeks worked during the Class Period. (*Id.* at ¶ 3.2.3.1.) The
9 estimated **\$273,500.00** Net Settlement Amount results in an average Individual Class Payment of roughly
10 **\$1,519.44** for each of the estimated 180 Class Members ($\$273,500 / 180$),² and a Workweek value of
11 roughly **\$14.03** for each of the 19,500 estimated Workweeks in the Class Period ($\$273,500 / 19,500$).

12 22. Tax Allocations: Individual Class Payments will be allocated as 20% as wages and 80% as
13 penalties and interest for tax purposes. (*Id.* at ¶ 3.2.3.2.) Individual PAGA Payments will be allocated as
14 100% penalties for tax purposes. (*Id.* at ¶ 3.2.4.2.)

15 23. Disbursement and Uncashed Funds: Disbursement will occur within 14 days of completed
16 funding. (*Id.* at ¶ 4.1.) Class Members will not need to submit any claim form as a condition of receiving
17 individual settlement payments. (*Id.* at ¶ 3.1.) Any funds remaining uncashed after 180 days from issuance,
18 or for any Class Member whose envelope is returned and no forwarding address can be located for the Class
19 Member after reasonable efforts have been made, will be transmitted by the Administrator to the California
20 Controller’s Unclaimed Property Fund in the name of the Class Member, thereby leaving no “unpaid residue”
21 subject to the requirements of California Code of Civil Procedure (“CCP”) section 384(b). (*Id.* at ¶¶ 4.2.1,
22 4.2.3.)

23
24 _____
25 Administration Expenses Payment, \$30,000.00 for the PAGA Penalties to the LWDA and Aggrieved
26 Employees, \$200,000.00 for the Class Counsel Fees Payment, and up to \$30,000.00 for the Class Counsel
27 Expenses Payment. (Settlement, ¶¶ 3.2–3.2.4.)

28 ² At this time, the actual amounts to Class Members and/or Aggrieved Employees are unknown and will
be calculated by the Administrator following preliminary approval and receipt and processing of the Class
Data. (Settlement, ¶ 7.2.) The high and low range of payments will be provided to the Court in a motion for
final approval.

1 24. Released Class Claims by Participating Class Members: The “Released Class Claims” is limited
2 to all claims that were alleged, or reasonably could have been alleged, based on the Class Period facts stated
3 in the Operative Complaint filed in the Action. (*Id.* at ¶ 5.2.) The release excludes all claims for vested
4 benefits, wrongful termination, violation of the Fair Employment and Housing Act, unemployment
5 insurance, disability, social security, workers’ compensation, or claims based on facts occurring outside the
6 Class Period. (*Id.*)

7 25. Released PAGA Claims by PAGA Members and LWDA: The “Released PAGA Claims” is
8 limited to all claims for PAGA Penalties that were alleged, or reasonably could have been alleged, based on
9 the facts stated in the Operative Complaint and Plaintiff’s PAGA notice letter submitted to the LWDA, and
10 ascertained in the course of the Action. (*Id.* at ¶ 5.3.)

11 26. Plaintiff’s Section 1542 Release: Under the Settlement, Plaintiff has agreed to a general release
12 of any and all claims related to his employment, including all claims alleged in the Action, and release of
13 rights pursuant to California Civil Code section 1542. (*Id.* at ¶ 5.1.)

14 27. Effective date of claims releases: The release of all claims will be effective only upon
15 Defendant’s funding of the Uncredited Settlement Payment of the GSA and employer-share of payroll
16 taxes. (*Id.* at ¶ 5.)

17 28. Released Parties: Defendant and each of its former and present directors, officers, shareholders,
18 owners, members, attorneys, insurers, predecessors, successors, assigns, and affiliates, along with each of
19 their present and former parent, subsidiary, and related entities. (*Id.* at ¶ 1.41.)

20 29. Class Notice; Disputes, Requests for Exclusion, Objections: The Class Notice will be mailed
21 via first-class U.S. mail to the current address of each Class Member. (*Id.* at ¶ 7.4.) The proposed Class
22 Notice sets forth, in plain terms, a statement of case, the terms of the Settlement, the approximate amounts
23 of attorneys’ fees, costs, PAGA Penalties, and service award being sought, an explanation of how the
24 individual payments are calculated, the Final Approval Hearing information, the procedure for disputing the
25 number of Workweeks and/or Pay Periods credited to each Class Members, and how Class Members
26 may, should they choose, opt-out or otherwise object to the Settlement. (*Id.* at ¶¶ 7.4–7.8, Ex. A.)

30. No Related Actions: To the best of my knowledge, there is no other pending litigation involving similar claims against Defendant that may be impacted by approval of the Settlement at issue, nor has Defendant pointed to any.

THE PROPOSED SETTLEMENT IS FAIR, REASONABLE, AND ADEQUATE

31. Plaintiff's Counsel have conducted a thorough investigation into the facts of this case. As previously noted, the Settlement at issue was reached through arms'-length negotiations, private mediation, and the assistance of a statistics expert. Based on Defendant's informal class-wide discovery production, on Plaintiff's Counsel's independent investigation and evaluation, and on their extensive experience in wage-and-hour litigation, Plaintiff's Counsel are of the opinion that the proposed Settlement is fair, reasonable, and adequate. Furthermore, considering all known facts and circumstances, the risk of significant delay, trial risk, appellate risk, and the defenses Defendant may assert both to certification and on the merits, the Settlement is in the best interest of the Class and LWDA.

32. Based on Plaintiff's Counsel's review of the time, payroll, and additional data provided by Defendant, on Plaintiff's expert's analysis of the sample records provided by Defendant, and on information from Plaintiff, Plaintiff's Counsel evaluated the estimated maximum and risk-adjusted exposure that Defendant faced. Based on a review of Defendant's records, it is estimated that there are approximately 180 Class Members who collectively worked 19,500 Workweeks during the Class Period, and 136 Aggrieved Employees who collectively worked 7,399 PAGA Pay Periods during the PAGA Period. Additionally, there were an estimated 100 former employees falling within the three-year statute of limitations ("SOL") period for waiting time penalties, that Class Members' average hourly rate was \$42.46, and that the average regular hourly rate was \$43.56.

Accordingly, we calculated Defendant's potential exposure as follows:

Claim	Relevant Time Period	Rate	Number of Violations	Realistic Recovery
Unpaid Wages (Regular Rate)	19,500 Workweeks	\$43.56 average regular rate	Based on Expert Analysis of Records	\$21,784.75*

Unpaid Wages (Off the Clock)	19,500 Workweeks	\$42.46 average hourly rate	14,610 net unpaid hours (assuming 10 minutes per shift) (94.3% overtime)	\$91,283.12**
Meal Period Violations	19,500 Workweeks	\$42.46 average hourly rate	66,764 unique meal break violations	\$708,699.86*
Rest Period Violations	19,500 Workweeks	\$42.46 average hourly rate	43,541 rest break violations (assuming 50% break violations for shifts of at least 3.5 hours)	\$184,875.09**
Unreimbursed Business Expenses Violations	19,500 Workweeks	\$15 per month	Assumes \$15 per month	\$6,877.50**
Labor Code § 203	Based on approx. 100 terminated employees within the 3-year SOL	\$42.46 average hourly rate / 30-day max.	Assumes 8.1 hours / day	\$51,563.55***
Labor Code § 226	Based on approx. 136 employees within the 1-year SOL	\$50 per initial pay period / \$100 per subsequent pay periods / \$4,000 employee max.	Based on 7,399 pay periods within the 1-year SOL	\$27,200.00***
PAGA	Based on 7,399 pay periods within the 1-year SOL	\$100 per pay period	Based on 7,399 pay periods within the 1-year SOL	\$36,995.00***
Total				\$1,129,278.87
* These figures are discounted based on a 25% probability of prevailing at class certification and on the merits. ** These figures are discounted based on a 10% probability of prevailing at class certification and on the merits. *** These figures are discounted based on a 5% probability of prevailing at class certification and on the merits.³				

³ It is reasonable to apply discounts to account for risks at certification and trial, in part, because the Judicial Council of California found that only 21.4% of all class actions were certified either as part of a

1 33. As discussed above, Plaintiff's unpaid wages claim is due to allegations that Defendant failed
2 to incorporate all remuneration, including bonuses, into Class Members' regular rate of pay for purposes of
3 paying overtime and sick pay. Specifically, Plaintiff's expert reviewed the sample records Defendant
4 produced and found 883 identifiable additional remunerations that were made yet not factored into the regular
5 rate of pay, impacting 42.2% of Class Members for sick pay and 42.2% of Class Members for overtime pay
6 and resulting in a maximum exposure of \$87,139.00. However, Defendant argues bonuses were
7 discretionary, and therefore Defendant was not required to incorporate those payments into the regular rate.
8 Additionally, Defendant argues that to the extent it failed to incorporate any of the additional payments into
9 the regular rate of pay, this results in nominal exposure as only 7.1% of pay periods included overtime and
10 additional compensation, and only 1.7% of pay periods included sick pay and additional compensation. Due
11 to the lack of written policies regarding criteria for bonus payments and Defendant's minimal exposure, I
12 acknowledge the foregoing presents significant risk with certifying this claim and proof on the merits.
13 Therefore, I applied a 75% discount to the maximum exposure figure; accordingly, I arrived at **a realistic**
14 **damage estimate of \$21,784.75 for the regular rate claim.**

15 34. Plaintiff's unpaid wages claim is based on allegations that Defendant failed to pay all
16 minimum and overtime wages due to off-the-clock work performed before and after clocking in and out
17 of work. Plaintiff alleges that Class Members were required to arrive 15 minutes before their scheduled
18 shift to prepare the tools needed for the job as they were required to be ready to work exactly at their
19 scheduled shift time. In addition, Plaintiff also claims that they spent an additional 3 to 5 minutes after
20 their scheduled shift ended to input their time worked on their timesheets through an application on their
21 phone. Plaintiff alleges that his foreman would instruct him what times to input for his start time and
22 end time regardless of what his actual hours work. Therefore, Plaintiff's Counsel estimated Class
23 Members spent an average 10 minutes off the clock per shift. Accordingly, Plaintiff's Counsel and data
24 expert estimated Defendant failed to pay Class Members for approximately 14,610 hours, 94.3% of
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26 settlement *or* as part of a contested certification motion. (See Findings of the Study of California Class Action
27 Litigation, 2000-2006, available at <http://www.courts.ca.gov/documents/class-action-lit-study.pdf>.) Further,
28 the likelihood that Defendant could assert viable legal defenses would likely further reduce its overall
exposure.

1 which should have been paid at the overtime rate. From this, and in light of the average rates of the Class
2 Members, Defendant's estimated maximum potential liability is \$912,831.19. Defendant contends that all
3 time worked was compensated, that Class Members were not permitted to work off-the-clock, and that this
4 claim is highly individualized and not susceptible to class-wide treatment. I acknowledge that "off-the-clock"
5 claims are difficult to be tried on a class wide basis because there is no apparatus that can be used to prove
6 this claim—there are no records to be used as evidence. In light of these defenses, and for purposes of
7 settlement, I discounted the maximum potential liability by 90%. **Plaintiff's realistic recovery estimate for**
8 **the unpaid wages claim due to off-the-clock work is therefore \$91,283.12.**

9 35. Plaintiff's meal period claim is based on allegations that Defendant did not provide or maintain
10 sufficient meal period practices, such that Class Members were not always permitted or able to take meal
11 periods and/or were sometimes subjected to late, short and/or interrupted meal periods without compensation
12 in lieu thereof. The sample of time and corresponding payroll records for the putative Class indicated that
13 Defendant either failed to provide a meal period or provided a short and/or untimely meal period 66,764
14 times throughout the Class Period, resulting in a 78.1% violation rate. Plaintiff's Counsel and its data expert
15 then calculated that, in light of these violations and the average hourly rate of the putative Class, that
16 Defendant had a potential liability of \$2,834,799.14 (66,764 unique violations x \$42.46 avg. hourly rate).
17 Defendant nonetheless contends that many meal breaks were taken and, where a violation appears, it was a
18 result of the Class Member voluntarily choosing to forego a meal period, to take it after the end of the fifth
19 hour, or to stop his or her break early to return to work. Moreover, certification and proof of this claim would
20 require declarations from Class Members and obtaining such declarations potentially would reveal that each
21 Class Member had a different experience with respect to meal periods. In light of these defenses, and for
22 purposes of settlement, Plaintiff's Counsel believe it reasonable to apply a 75% discount to the potential
23 liability. **Plaintiff's realistic recovery estimate for the meal period claim is therefore \$708,699.86.**

24 36. The rest break claim is based on the allegation that Defendant did not provide or maintain
25 sufficient rest break practices, such that Class Members were regularly required to work in excess of four
26 consecutive hours a day, or a major fraction thereof, without authorization or permission to take a ten-minute,
27 continuous and uninterrupted rest period or without compensation in lieu thereof. The precise number of rest
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1 break violations could not be calculated since Defendant neither documented, nor is required to document,
2 when Class Members took their required rest breaks. Therefore, in preparation for mediation, Plaintiff's
3 Counsel assumed a 50% violation rate for shifts of at least to 3.5 hours in length and, based on the average
4 hourly rate of the putative Class, calculated Defendant's potential liability to be \$1,848,750.86 (43,541
5 unique rest break violations x \$42.46 per hour). Defendant nonetheless contends rest periods do not have
6 to be recorded, that Class Members voluntarily chose to forego some rest breaks and, significant for purposes
7 of class certification, that this claim is individualized in nature and therefore would require declarations
8 indicating the majority of Class Members experienced issues as to rest breaks. In light of these defenses,
9 and for purposes of settlement, I discounted Defendant's potential liability by 90%. **Plaintiff's realistic**
10 **recovery estimate for the rest break claim is therefore \$184,875.09.**

11 37. The unreimbursed business expenses claim is based on the allegation that Defendant did not
12 reimburse Class Members for all expenses incurred in direct consequence of the discharge of duties,
13 including the purchase of steel toe boots, work shirts, tools and gloves, and use of their personal cellphone
14 for work purposes. The precise value of all necessary business expenses Class Members incurred could not
15 be calculated. Therefore, in preparation for mediation, Plaintiff's Counsel estimated Defendant owed
16 approximately \$15.00 a month to each Class Member in the statutory period and that Defendant's potential
17 liability is \$68,775.00. Defendant contends it complied with all its reimbursement obligations, that it
18 provided Class Members with necessary shoes, shirts, tools and gloves, that cellphone use was not required
19 for work, and further, that the reimbursement claim would be difficult to certify, given the individualistic
20 nature of this claim. In light of these defenses, and for purposes of settlement, I discounted Defendant's
21 potential liability by 90%. **Plaintiff's realistic recovery estimate for the unreimbursed expenses claim is**
22 **therefore \$6,877.50.**

23 38. With respect to Plaintiff's derivative claims for statutory and civil penalties, Plaintiff estimates
24 Defendant's maximum potential recovery, prior to risk-adjustment, is \$2,315,171.00, which breaks down as
25 follows: **\$1,031,271.00** for waiting time penalties for approximately 100 terminated Class Members in the
26 3-year SOL; a **\$544,000.00** penalty for inaccurate wage statements based on approximately 136 Class
27 Members in the 1-year SOL; and **\$739,900.00** for PAGA penalties based on 7,399 Pay Periods and the Court
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1 assessing a \$100 penalty for each pay period containing a violation. However, I believe it would be unrealistic
2 to expect the Court to award the full exposure amount given the discretionary nature of awarding penalties
3 and given Defendant's defenses, including without limitation, that any failure to pay all final wages at the
4 time of separation was not willful or intentional and that to the extent Plaintiff received wage statements that
5 were allegedly inaccurate, Plaintiff suffered no actual resulting damage or harm. Moreover, I understand the
6 individualized and testimony-intensive nature of the wage claims could bar class certification or otherwise
7 significantly reduce Defendant's overall liability for statutory and civil penalties. Furthermore, considering
8 the underlying wage claims are realistically estimated to be \$1,013,520.32, awarding such a disproportional
9 amount in penalties would also raise Due Process concerns. Weighing these factors, I applied a 95% discount
10 to each penalty (resulting in **\$51,563.55** for waiting time penalties, **\$27,200.00** for inaccurate wage statement
11 penalties, and **\$36,995.00** for PAGA penalties) and accordingly arrived at **a realistic recovery estimate of**
12 **\$115,758.55 for statutory and civil penalties.**

13 39. Using these estimated figures, Plaintiff predicted **the realistic (risk-adjusted) recovery for all**
14 **claims, including penalties, is \$1,129,278.87.** This means **the \$600,000.00 gross settlement figure**
15 **represents roughly 53.1% of the total realistic recovery.** This is an excellent result for the Class,
16 particularly because, under the Settlement, Class Members will receive timely and guaranteed relief,
17 avoiding the risk of not being able to recover anything.

18 40. With regards to the PAGA claims, the Settlement is a fair and reasonable resolution that satisfies
19 PAGA's dual statutory purposes of deterrence and punishment, on the one hand, and providing Aggrieved
20 Employees with genuine and meaningful relief, on the other. As a result of this litigation, Defendant has
21 had to hire legal counsel, engage in informal class-wide discovery, and participate in mediation.
22 Defendant will also have to pay civil penalties to the LWDA under the Settlement, assuming final
23 settlement approval is granted. (Settlement, ¶ 3.2.4.) Not including its own attorneys' fees and costs as
24 well as the employer's share of payroll taxes, Defendant will pay no less than \$600,000.00 to resolve
25 this matter—of which \$30,000.00 is allocated toward the PAGA claims and will be distributed, in
26 compliance with Labor Code section 2699 as 65% (\$19,500.00) to the LWDA and 35% (\$10,500.00) to
27 Aggrieved Employees—and the release obtained under the Settlement does not preclude Aggrieved
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1 Employees from pursuing any individual claims they may have against Defendant or the other Released
2 Parties. Moreover, Plaintiff's Counsel are of the opinion that because the issues here are fairly contested,
3 there is a possibility of the Court not awarding the PAGA penalties even if Plaintiff prevailed on the merits
4 due to the largely discretionary nature of awarding PAGA penalties. In other words, were this matter to go
5 to trial, any award granted would be at the discretion of the Court and subject to a substantial reduction.

6 41. Further, Plaintiff's Counsel took into account the risk of not being able to proceed on a
7 representative basis due to the potential manageability issues and that even if Plaintiff prevailed at trial,
8 penalties would likely be limited due to the largely discretionary nature of awarding PAGA penalties and
9 in light of other defenses available to Defendant. Thus, it is entirely possible that even if Plaintiff would
10 be successful at trial, assuming he is first able to certify the claims and defeat the manageability issues
11 presented at litigation, Plaintiff could be awarded substantially less than what was obtained through the
12 Settlement. In sum, the \$30,000 PAGA Penalties allocation under the Settlement constitutes genuine and
13 meaningful relief.

14 42. Here, the Settlement represents a substantial recovery when considered against the risk and
15 uncertainties involved in continued litigation, the burdens of proof necessary to certify the claims and
16 establish liability, and the probability of appeal. While Plaintiff is confident in the merits of his claims, a
17 legitimate controversy exists as to each cause of action. Plaintiff also recognizes that proving the amount
18 owed to each Class Member would be an expensive, time-consuming, and uncertain proposition.

19 43. The Settlement obviates the significant risk that this Court may deny certification of all or some
20 of Plaintiff's claims. Plaintiff's Counsel took into account the risk of not prevailing at trial due to low or
21 no participation by Class Members. Indeed, the individualized and testimony-intensive nature of the claims
22 could bar manageability of the representative claims or otherwise significantly reduce any recovery
23 whatsoever. For example, the rest period and unreimbursed expense claims are testimony-driven claims and
24 assume a 50% and 100% violation rate, respectively, which would not likely be demonstrated at trial, as it
25 assumes either the participation of a majority or all employees to establish a sound representation of all non-
26 exempt employees. Many employees may be unwilling to participate in litigation or provide testimony,
27 creating practical obstacles to proving liability and damages on a representative basis. Even assuming
28

1 sufficient employee participation, obtaining declarations could reveal varying experiences among
2 employees, thereby creating additional individualized issues bearing on class treatment and ultimate
3 recovery.

4 44. Furthermore, even if Plaintiff was able to pursue his claims on a class-wide basis and obtain
5 certification of all or some of the claims, continued litigation would be expensive, involving a trial and
6 possible appeals, and would substantially delay and reduce any recovery by the Class. Although the Parties
7 have engaged in a significant amount of investigation, informal discovery, and class-wide data analysis, they
8 have not conducted extensive formal discovery. Moreover, preparation for class certification and a trial
9 would remain for the Parties as well as the prospect of appeals in the wake of a disputed class certification
10 ruling for Plaintiff and/or any summary judgment ruling. As a result, the Parties would incur considerably
11 more attorneys' fees and costs through trial. In sum, this Settlement avoids the risks, burdens, and the
12 accompanying expense of further litigation.

13 45. The proposed \$600,000.00 Settlement represents a substantial recovery when compared to the
14 reasonably forecasted recovery for the Class. When considering the risks of litigation, the uncertainties
15 involved in continued litigation, the burdens of proof necessary to establish liability, and the probability of
16 appeal, it is clear the Settlement amount is within the "ballpark" of reasonableness, and that preliminary
17 settlement approval is appropriate. (*Kullar v. Foot Locker Retail, Inc.* (2008) 168 Cal.App.4th 116, 133;
18 *see Munoz v. BCI Coca-Cola Bottling Co. of L.A.* (2010) 186 Cal.App.4th 399, 408–09 [holding that *Kullar*
19 does not require "an explicit statement of the maximum amount the plaintiff class could recover if it prevailed
20 on all its claims," but instead, only an "understanding of the amount that is in controversy and the realistic
21 range of outcomes of the litigation"].)

22 THE REPRESENTATIVE PAYMENT TO PLAINTIFF IS REASONABLE

23 46. Throughout this litigation, Plaintiff, who was a former employee of Defendant, has cooperated
24 immensely with my office and has taken many actions to protect the interests of the Class. Plaintiff provided
25 valuable information regarding his hours worked, and what duties were performed during those hours.
26 Plaintiff also provided information regarding meal periods taken and missed by Plaintiff and other Class
27 Members. Plaintiff participated in decisions concerning this action, assisted in preparation for the mediation,
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1 and provided my office with the names and contact information of potential witnesses in this action. Before
2 we filed this case, Plaintiff worked with my office to determine the viability of his claims. Plaintiff also
3 provided information and documents relating to his employment by Defendant. The information and
4 documentation provided by Plaintiff was instrumental in establishing the wage-and-hour violations alleged
5 in this action, and the recovery provided for in the Settlement would have been impossible to obtain without
6 his participation.

7 47. At the same time, Plaintiff faced many risks in adding himself as the named Plaintiff in this
8 matter. Plaintiff faced actual risks with his future employment, as putting himself on public record in an
9 employment lawsuit could also very well affect his likelihood for future employment. For example, a search
10 of Plaintiff's name will reveal this action, and as a result, many employers may likely forego hiring
11 Plaintiff in learning he sued a former employer.

12 48. In turn, Class Members can now participate in a settlement, reimbursing them for wage
13 violations they may have never known about or been willing to pursue on their own. If each Class Member
14 would have tried to pursue legal remedies on their own, that would have resulted in each having to expend a
15 significant amount of their own monetary resources and time, not to mention limited judicial resources, which
16 were obviated by Plaintiff putting himself on the line on behalf of the Class.

17 49. This class action would not have been possible without the aid of Plaintiff, who put his own
18 time and effort into this litigation and placed himself at risk for the sake of the Class. The requested
19 enhancement award to Plaintiff for his service as the Class Representative is a relatively small amount of
20 money considering the time and effort put into the litigation and compared to enhancements granted in other
21 class actions. The requested enhancement award is therefore reasonable to compensate Plaintiff for his active
22 participation in this lawsuit, in addition to his general release of claims, both known and unknown, and waiver
23 of section 1542 rights.

24 MY EXPERIENCE AND QUALIFICATIONS

25 50. I received a B.A. in History in 1998 from UCLA, and my J.D. from Loyola Marymount Law
26 School in 2006. I became an Active Member of the State Bar of California in June 2007 and have been an
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1 Active Member in good standing continuously since then. I have been selected to Super Lawyers each year
2 from 2019 to 2023.

3 51. I co-founded Moon & Yang, APC—now Moon Law Group, PC—in March 2010. My practice
4 is focused exclusively on advocating for the rights of employees in wage-and-hour litigation, almost entirely
5 in class and/or representative actions.

6 52. For the past decade, I have built my practice to have an emphasis on employment and related
7 civil litigation cases and have both prosecuted and defended employment-related litigation cases. I have been
8 heavily, successfully, and continuously involved in active litigation and trial work, and have conducted bench
9 and jury trials on behalf of both employees and employers in wage-and-hour cases.

10 53. My current billing rate is \$950.00 per hour, which is my usual hourly rate in wage-and-hour
11 litigations. A \$950.00 per hour rate is reasonable considering my years of experience practicing in the
12 highly specialized area of employment and labor law and my Laffey Matrix rate (The Laffey Matrix,
13 <http://www.laffeymatrix.com/see.html> [last visited July 4, 2026].) The Laffey Matrix is a “well-established
14 objective source for rates that vary by experience” used by the District of Columbia. (*In re HPL Tech., Inc.*
15 *Sec. Litig.* (N.D. Cal. 2005) 366 F. Supp 2d 912, 921.) A true and correct copy of the Laffey Matrix is
16 attached hereto as **Exhibit 6**. California Courts have adjusted the Laffey Matrix rate upwards based on
17 “locality pay differentials” and the location of counsel’s office in California to determine whether counsel’s
18 rates are reasonable. (*See, e.g., id.* [applying a 9% upward adjustment to the Laffey Matrix rate based on
19 an approximate difference of 9% between the locality pay differential of the District of Columbia and San
20 Francisco, California, where counsel’s office was located].) To determine the locality pay differential, the
21 Court in *In re HPL Technologies, Inc.* utilized the locality pay differentials within the federal courts. (*Id.*
22 at pp. 921–22.) Using the same method here and based on my firm’s location in Los Angeles, California,
23 the locality pay differential of the Los Angeles-Long Beach area is 36.47% and the locality pay differential
24 of the Washington-Baltimore-Arlington area is 33.94%, which results in a difference of approximately
25 2.53%. (*Compare* Judiciary Salary Plan of Los Angeles-Long Beach, CA, Effective January 12, 2026, *with*
26 Judiciary Salary Plan of Washington-Baltimore-Arlington, Effective January 12, 2026.) True and correct
27 copies of the Los Angeles-Long Beach, CA and Washington-Baltimore-Arlington salary plans are attached
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hereto as **Exhibit 7** and **Exhibit 8**, respectively. Based on my 19+ years of experience out of law school, my Laffey Matrix rate with a 2.53% adjustment is \$1,044.78 per hour (\$1,019 Laffey Matrix rate + (2.53% x \$1,019)). Accordingly, my current billing rate of \$950.00 per hour is reasonable.

54. I am experienced in prosecuting and defending employment matters, particularly class actions and PAGA representative actions. My firm has focused a substantial percentage of its practice on wage, hour, and working conditions violations. In addition to the present case, I am also class counsel for other wage-and-hour class action lawsuits pending in various California counties, including in state and federal courts. The following is a list of some of our recent class action settlements that have received preliminary and final approval: *Aparicio v. Lineage Logistics, LLC* (LASC No. BC722764) (class size approx. 155; lead counsel); *Black v. Mission Healthcare Servs., Inc.* (LASC No. 19STCV04602) (class size approx. 1,000; lead counsel); *Campa v. Bloomingdeals, Inc.* (LASC No. BC700366) (class size approx. 1,500; lead counsel); *Garcia v. Comfy U.S.A. Apparel, Inc.* (LASC No. BC709630) (class size approx. 210; lead counsel); *Gomez v. H Mart Cos., Inc.* (LASC No. BC671525) (class size approx. 2,500; co-counsel); *Jones v. Citiguard, Inc.* (LASC No. BC664890) (class size approx. 587; lead counsel); *Jones v. Fitness Alliance, LLC* (Riverside No. PSC1404079) (class size approx. 1,000; lead counsel); *Lagos v. ThyssenKrupp Elevator Corp.* (LASC No. BC682972) (\$750,000 for 79 class members; lead counsel); *Mark Brulee et al. v. DAL Global Servs., LLC* (C.D. Cal. Dec. 20, 2018, No. CV 17-6433 JVS(JCGx)) 2018 WL 6616659, at *10 (class size approx. 2,650; lead counsel) (in approving my hourly rate in that case, the Court found: “Class Counsel’s declarations show that the attorneys are experienced and successful litigators. Other courts have approved the attorneys’ current rates for the Moon & Yang, APC attorneys”); *Martinez v. Bail Hotline Bail Bonds, Inc.* (LASC No. BC700131) (class size approx. 173; lead counsel); *Montoya v. Golden 1 Credit Union* (Sacramento No. 34-2018-00228252) (class size approx. 1,900; lead counsel); *Onofre v. Caitac Garment Processing, Inc.* (LASC No. BC702283) (class size approx. 750; lead counsel); *Rodriguez v. Rossmoyne, Inc.* (LASC No. BC699137) (class size approx. 220; lead counsel); *Sison v. Cha Hollywood Med. Ctr., L.P.* (LASC No. BC6441 29) (class size approx. 2,100; co-counsel); *Slaughter v. ACA Sec. Stems, LP* (LASC No. BC699137) (class size approx. 300; lead counsel); *Taylor v. Sherman’s Delicatessen & Bakery, LLC* (LASC No. BC722765) (class size approx. 515; lead counsel); *Vargas v. AMS Paving, Inc.* (LASC No. BC722767) (case size approx. 260;

lead counsel); *Vertti v. Bagcraft Papercon III, LLC* (LASC No. 19STCV12729) (class size approx. 260; lead counsel); and *Wallick v. Campbell Soup Supply Co., LLC* (San Joaquin No. STK-CV-UOE-2021-0000865) (class size 435; lead counsel).

LILIT TER-ASTVATSATRYAN'S EXPERIENCE AND QUALIFICATIONS

55. Lilit Ter-Astvatsatryan is a Partner at Moon Law Group, PC. Since she was admitted to the California Bar, her practice has exclusively focused on labor and employment class action lawsuits involving California and federal labor laws. Prior to her employment at Moon Law Group, PC, she worked at Setareh Law Group, where she worked with Senior Counsel and mentor H. Scott Leviant on over 80 class actions.

56. Ms. Ter-Astvatsatryan received her Juris Doctorate from the University of California, Hastings College of the Law in 2017, where she served as a Symposium Editor for the Hastings Race and Poverty Law Journal and a Teaching Assistant to the Legal Research & Writing and Legal Analysis programs. In law school, she served as a Judicial Extern to the Honorable Patrick J. Walsh of the United States District Court, Central District of California.

57. Ms. Ter-Astvatsatryan received her undergraduate degree in 2014 from the University of California, Los Angeles with a Bachelor of Arts degree in Anthropology and a minor in English Literature.

58. Ms. Ter-Astvatsatryan's billing rate is \$850.00 per hour, which is her usual hourly rate in wage and hour litigations. Based on Ms. Ter-Astvatsatryan's nearly 9 years of experience, her Laffey Matrix rate with a 2.53% adjustment is \$924.82 per hour (\$902 Laffey Matrix rate + (2.53% x \$902)). (See Ex. 6.) As compared to the Laffey Matrix rate and when considering her experience, Ms. Ter-Astvatsatryan's billing rate of \$850.00 per hour is reasonable.

59. As a Partner working solely on wage and hour class action cases, she has been involved in all aspects of complex litigation, including assisting in class certification motions in the following cases:

- (a) *Macario Gonzalez v. Metcon TI, Inc.*, Alameda Superior Court, Case No. RG19015589 [after class certification motion was filed, the parties attended

mediation and ultimately resolved the matter on a class wide basis];

- (b) *Miguel Angel Lopez Cuadras v. R.C. Wendt Painting, Inc.*, Los Angeles Superior Court, Case No. BC705964 [after class certification motion was entirely briefed, the parties attended mediation and ultimately resolved the matter on class wide basis];
- (c) *Noe Armendariz v. Kinkisharyo International, LLC*, United States District Court, Central District of California, Case No. 2:19-cv-08757-JAK-KS [motion for class certification filed, decision pending]

60. Additionally, the following is a list of cases where she briefed preliminary and final approval motions of class action settlements that were ultimately granted by each respective Court:

- (a) *Ana Rose De Jesus, et al. v. Philippine National Bank, et al.*, Los Angeles Superior Court, Case No. BC673024;
- (b) *Andres De La Riva Sotelo v. Belfor USA Group, Inc.*, Los Angeles Superior Court, Case No. BC688895;
- (c) *Carlos Vertti v. Bagcraft Papercon III, LLC, et al.*, Los Angeles Superior Court, Case No. 19STCV12729;
- (d) *Christopher Thurman v. Wanton Group SP, LLC, et al.*, Los Angeles Superior Court, Case No. 19STCV18772;
- (e) *Francisca Velasco v. Paige, LLC*, Los Angeles Superior Court, Case No. 19STCV12114;
- (f) *Jose Montoya v. The Golden 1 Credit Union*, Sacramento Superior Court, Case No. 34-2018-00228252;
- (g) *Malu Vaesau v. Double AA Corporation*, San Francisco Superior Court, Case No. CGC-19-572598;
- (h) *Tyler Jones v. Citiguard, Inc.*, Los Angeles Superior Court, Case No. BC664890; and
- (i) *Venancio Miranda v. Maximum Nursery, Inc.*, Santa Barbara Superior Court, Case No. 19STCV06041.

1 61. In addition to her work on complex litigation matters and class actions, she has authored
2 published articles on California labor laws, including:

- 3 (a) Lilit Ter-Astvatsatryan and H. Scott Leviant, Where Troester Stops Not Even
4 Troester Knows, Daily Journal (Los Angeles & San Francisco), July 2, 2019; and
5 (b) Lilit Ter-Astvatsatryan and H. Scott Leviant, Unaccounted Time: Reading
6 the Tea Leaves of Troester, Daily Journal (Los Angeles & San Francisco),
7 September 12, 2018.

8 JAMIE C. OSGANIAN’S EXPERIENCE AND QUALIFICATIONS

9 62. Jamie Osganian is an associate attorney at Moon Law Group, PC and represents
10 employees in all aspects of employment litigation, including wage-and-hour class and
11 representative actions involving claims related to overtime and minimum wages, meal and rest
12 break violations, improper wage statements, the California Private Attorneys General Act, and
13 unfair business practices.

14 63. Ms. Osganian received a bachelor’s degree from New York University, and a Juris
15 Doctorate from Southwestern Law School.

16 64. Ms. Osganian became an Active Member of the State Bar of California in December
17 2024 and has been an Active Member in good standing continuously since.

18 65. Ms. Osganian’s billing rate is \$450.00 per hour, which is her usual hourly rate in wage
19 and hour litigations. Based on Ms. Osganian’s nearly 2 years of experience, her Laffey Matrix rate
20 with a 2.53% adjustment is \$520.85 per hour (\$508 Laffey Matrix rate + (2.53% x \$508)). (See Ex.
21 6.) As compared to the Laffey Matrix rate, Ms. Osganian’s billing rate of \$450.00 per hour is
22 reasonable.

23 CLASS COUNSEL’S EXPERIENCE AND QUALIFICATIONS

24 66. As demonstrated by the foregoing, my office is qualified to handle this litigation because we
25 are experienced in litigating Labor Code and Wage Order violations in individual, class, and representative
26 actions. The attorneys at my office have been appointed as lead or co-lead counsel in numerous wage-and-
27 hour class and/or PAGA actions in state and federal courts by way of motion for settlement approval.
28

1 Including myself, Moon Law Group, PC is comprised of approximately 35 attorneys, all of whom are
2 actively and continuously practicing employment litigation, representing almost entirely employee-
3 plaintiffs, in both individual and class and/or PAGA actions, in this Superior Court and other Superior Courts
4 throughout the State, in the Courts of Appeal, and in various federal courts. The attorneys at my firm have a
5 high level of skill and knowledge in wage-and-hour class actions, PAGA representative actions, and labor
6 and employment law generally, the substantive (state and federal) and procedural law of which is frequently
7 evolving.

8 67. Moon Law Group, PC has been engaged in the practice of employment and labor law for over
9 a decade, and presently focuses exclusively on plaintiffs' employment law. The firm and its lawyers have
10 tried both bench and jury trials (representing both plaintiffs and defendants) relating to employment matters.
11 As noted above, Moon Law Group, PC has been appointed lead or co-lead class counsel in federal and state
12 courts in California. Also, the firm and its lawyers have successfully settled hundreds of cases during that
13 time, including wage-and-hour class and/or PAGA actions.

14 68. The foregoing experience of myself and other attorneys of Moon Law Group, PC is helpful in
15 assessing the reasonableness of settlements, such as the one at issue here, and from this experience we
16 concluded that this litigation could not have been settled on better terms than provided under the Settlement.

17 69. I respectfully submit that the attorneys of Moon Law Group, PC, myself included, are well
18 suited to act as Class Counsel in this action, and we have, and will continue to, vigorously represent the
19 interests of the Class. To my knowledge, we do not have any conflicts of interest with Plaintiff, other Class
20 Members, or the proposed Administrator, and we are not related to Plaintiff. We respectfully request to be
21 appointed as Class Counsel, for settlement purposes.

22 THE REQUEST FOR ATTORNEYS' FEES AND COSTS IS REASONABLE

23 70. The Settlement provides for attorneys' fees payable to Class Counsel in an amount up to 1/3 of
24 the Gross Settlement Amount (i.e., \$200,000, subject to potential increase under the escalator clause), and
25 litigation costs up to \$30,000.00. (Settlement, ¶ 3.2.2.) The proposed award of attorneys' fees can be justified
26 under either the lodestar method or the percentage/common-fund recovery method. However, we base the
27 proposed fees award on the percentage method, as many of the entries in the time records will have to be
28

1 redacted to preserve attorney-client and attorney work product privileges.

2 71. I am informed and believe that the fees and costs provision in the Settlement is reasonable. The
3 fee percentage requested is less than that charged by my office for most employment cases. Moreover, my
4 office invested significant time and resources into the case, with payment deferred to the end of the case, and
5 then, of course, contingent on the outcome.

6 72. Additionally, the fee request of 1/3 of the Gross Settlement Amount, inclusive of the
7 Credited Settlement Amount, is reasonable because the Gross Settlement Amount reflects the total value
8 of the Settlement presented for Court approval. The Credited Settlement Amount consists of amounts
9 previously paid by Defendant to certain Class Members in resolution of their individual claims and is
10 included in the overall settlement value reflected in the Settlement. Plaintiff contends that inclusion of
11 those amounts in the Gross Settlement Amount supports use of the common-fund methodology in
12 evaluating the requested fee award. Defendant does not admit liability, wrongdoing, or that any payment
13 was legally required. The inclusion of the Credited Settlement Amount merely reflects the structure of
14 the Parties' negotiated resolution. The Gross Settlement Amount reflects the total value negotiated to
15 resolve the Class claims as a whole and is therefore the appropriate benchmark for evaluating the
16 requested fee award. It is further estimated that my office will need to expend at least another 50 to 100
17 hours to monitor the administration process leading up to the final approval, prepare for final approval, and
18 oversee distribution to the Class following final approval. My office also bears the risk of taking whatever
19 actions are necessary should Defendant fail to pay.

20 73. The risk to my office has been very significant, particularly if we would not be successful in
21 pursuing this class action. In such instance, we would have been left with no compensation for all the time
22 taken in litigating this case due to the contingency fee arrangement. Indeed, I have taken on a number of class
23 action cases that have resulted in thousands of attorney hours being expended and ultimately having the
24 defendant company going bankrupt during litigation. The contingent risk in these types of cases is very real
25 and occurs regularly. Furthermore, we were precluded from focusing on, or taking on, other cases which
26 could have resulted in a larger, and less risky, monetary gain.

1 74. Because most individuals cannot afford to pay for representation in litigation on an hourly basis,
2 Moon Law Group, PC represents virtually all its employment law clients on a contingency fee basis,
3 including Plaintiff in this matter. Pursuant to this arrangement, we are not compensated for our time unless
4 we prevail at trial or successfully settle our clients' cases. Because Moon Law Group, PC is taking the risk
5 that we will not be reimbursed for our time unless our client settles or wins his or her case, we cannot afford
6 to represent an individual employee on a contingency basis if, at the end of our representation, all we are to
7 receive is our regular hourly rate for services. It is essential that we recover more than our regular hourly rate
8 when we win if we are to remain in practice so as to be able to continue representing other individuals in
9 civil rights employment disputes.

10 75. As of the drafting of this motion, my office has incurred \$27,211.95 in expenses litigating this
11 action, and we anticipate accruing additional costs up to final approval. These expenses were reasonably
12 necessary to the litigation and were actually incurred by my office. Moreover, because total litigation costs
13 are below the maximum amount allowed under the Settlement, the difference will revert to Participating
14 Class Members. (*Id.* at ¶ 3.2.2.) Therefore, our costs should be reimbursed in full.

15 76. My office invested significant time and resources into the case, with payment deferred to the
16 end of the case, and then, of course, contingent on the outcome. My office's efforts have included, and will
17 include following preliminary and final approval, without limitation, the following:

- 18 (a) Numerous interviews with Plaintiff and review of documents provided by him;
- 19 (b) Legal research and investigation regarding Defendant's business and employment practices
20 at numerous points in the litigation;
- 21 (c) Preparation and submission of Plaintiff's PAGA notice;
- 22 (d) Preparation, finalization, and filing of multiple drafts of the original class action complaint
23 and subsequent first amended complaint;
- 24 (e) Extensive "meet and confer" correspondence and discussions with Defense Counsel
25 regarding mediation and to obtain relevant documents and information through informal
26 discovery;
- 27 (f) Research and preparation of Plaintiff's mediation brief;

- (g) Analysis of the discovery production and preparation of a damages model with the aid of a statistics expert;
- (h) Attendance and active participation at a full day of mediation;
- (i) Drafting, negotiating, and reviewing multiple drafts of the Settlement and Class Notice;
- (j) Preparation of the motion for preliminary approval and the accompanying filings;
- (k) Anticipated preparation for and attendance at the preliminary approval hearing;
- (l) Anticipated conferring with Defense Counsel and the Administrator regarding the Class Notice mailing, Class responses, and preliminary and final calculations;
- (m) Anticipated preparation, finalization, filing, and service of a motion for final approval and accompanying filings;
- (n) Anticipated preparation for and anticipated attendance at the final approval hearing, and then monitoring of the distribution of funds following final approval; and
- (o) Anticipated responding to Class Member inquiries and communicating with Plaintiff regarding the case.

77. Through the efforts of my office and Plaintiff in this case, a fair and reasonable joint resolution has been reached that includes a gross, non-reversionary payment by Defendant of *no less than* \$600,000.00 to compensate Class Members for the alleged unlawful wage-and-hour practices. I am informed and believe that, without the efforts of my office or Plaintiff, the Labor Code and Wage Order violations alleged in the Operative Complaint would have gone completely unremedied.

I declare under penalty of perjury under the laws of the State of California and the United States that the foregoing is true and correct. Executed on July 17, 2026, at Los Angeles, California.

Kane Moon