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and on behalf of other similarly situated employees,
and GINA MARIE GIOVACCHINI, individually, and on
behalf of aggrieved employees pursuant to the California
Private Attorneys General Act*

**SUPERIOR COURT OF THE STATE OF CALIFORNIA
FOR THE COUNTY OF SONOMA**

ARIANA CRISAFULLI, individually, and on
behalf of other similarly situated employees, and
GINA MARIE GIOVACCHINI, individually,
and on behalf of aggrieved employees pursuant to
the California Private Attorneys General Act,

Plaintiffs,

vs.

SONOMA MEDIA INVESTMENTS, LLC; and
DOES 1 through 25, inclusive,

Defendants.

Case No. 24CV05458

Honorable Patrick Broderick
Department 16

**NOTICE OF MOTION AND MOTION FOR
PRELIMINARY APPROVAL OF CLASS
ACTION AND PAGA SETTLEMENT;
MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT THEREOF**

Date:

Time:

Dept.:

16

Complaint Filed:

September 13, 2024

FAC Filed:

October 23, 2025

Trial Date:

Not Set

1 **TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:**

2 **PLEASE TAKE NOTICE THAT** on _____ **at** _____ **a.m./p.m.** in Department
3 16 of the above-captioned Court located at 3055 Cleveland Ave, Santa Rosa, California 95403, pursuant
4 to California Code of Civil Procedure section 382 and Rule 3.769 of the California Rules of Court,
5 Plaintiffs Ariana Crisafulli and Gina Marie Giovacchini (together, “Plaintiffs”) will and hereby do move
6 the Court for an Order granting preliminary approval of the proposed class action and PAGA settlement
7 between Plaintiffs and Defendant Sonoma Media Investments, LLC (“Defendant”).

8 Plaintiffs request that the Court enter an Order:

9 1. Preliminarily approving the Joint Stipulation of Class Action and PAGA Settlement
10 (“Settlement” or “Settlement Agreement”) attached as Exhibit 3 to the Declaration of Alexandra Rose in
11 Support of Plaintiffs’ Motion for Preliminary Approval of Class Action and PAGA Settlement (“Rose
12 Decl.”);

13 2. Certifying the Class for Settlement purposes;

14 3. Appointing Plaintiff Ariana Crisafulli as the Class Representative for Settlement
15 purposes;

16 4. Appointing Jonathan M. Genish, Karen I. Gold, Sara Pezeshkpour, Noam Reiffman,
17 Marissa A. Mayhood, and Alexandra Rose of Blackstone Law, APC as Class Counsel for Settlement
18 purposes;

19 5. Approving the proposed Notice of Class Action and PAGA Settlement (“Class Notice”),
20 attached as Exhibit A to the Settlement Agreement, to be mailed to the Class;

21 6. Approving the opt-out and objection procedures provided in the Settlement Agreement
22 and set forth in the Class Notice;

23 7. For each Class Member, directing Defendant to furnish their: full name; last known
24 mailing address; Social Security number; number of Workweeks; and number of PAGA Workweeks
25 during the relevant PAGA Period within fourteen (14) calendar days after entry of the order granting
26 preliminary approval of the Settlement;

27 8. Approving the proposed deadlines for the settlement administration process; and

28 9. Setting a Final Approval Hearing.

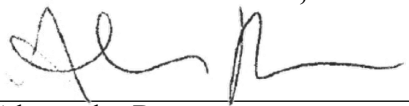
1 Pursuant to California Labor Code section 2699(1)(2), on October 23, 2025, a copy of the
2 Settlement was submitted to the California Labor and Workforce Development Agency (“LWDA”) via
3 online submission through the LWDA’s website. (Rose Decl., ¶ 48 and Exh. 4).

4 This Motion is based upon this Notice, the attached Memorandum of Points and Authorities, the
5 Declaration of Alexandra Rose, the Declaration of Plaintiff Ariana Crisafulli, the Declaration of Plaintiff
6 Gina Marie Giovacchini, the Declaration of the Settlement Administrator (Lisa Mullins of ILYM Group,
7 Inc.), the pleadings and other records on file with the Court in this matter, and any other further evidence
8 or argument that the Court may properly receive at or before the hearing.

9 Respectfully submitted,

10 Dated: October 23, 2025

BLACKSTONE LAW, APC

11
12 By: 

Alexandra Rose
Attorneys for Plaintiffs Ariana Crisafulli and Gina
Marie Giovacchini

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1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 **I. INTRODUCTION**

3 Plaintiffs Ariana Crisafulli (“Plaintiff Crisafulli”) and Gina Marie Giovacchini (“Plaintiff
4 Giovacchini”) (together, “Plaintiffs”) seek preliminary approval of the Joint Stipulation of Class Action
5 and PAGA Settlement (“Settlement” or “Settlement Agreement”) entered into between Plaintiffs and
6 Defendant Sonoma Media Investments, LLC (“Defendant”) (collectively, with Plaintiffs, the “Parties”).
7 (Declaration of Alexandra Rose in Support of Plaintiffs’ Motion for Preliminary Approval of Class
8 Action and PAGA Settlement [“Rose Decl.”], Exh. 3). The Settlement terms are outlined as follows:

- 9
- Class Size: Approximately one hundred and fifty-seven (157) individuals.
 - 10 • Gross Settlement Amount: Three Hundred Fifty Thousand Dollars and Zero Cents
11 (\$350,000.00).
 - 12 • Attorneys’ Fees and Costs: Attorneys’ fees of thirty-five percent (35%) of the Gross
13 Settlement Amount (\$122,500.00 if the Gross Settlement Amount is \$350,000.00) plus actual
14 litigation costs and expenses not to exceed Twenty-Five Thousand Dollars and Zero Cents
15 (\$25,000.00), to be paid from the Gross Settlement Amount.
 - 16 • Enhancement Payments: Seven Thousand Dollars and Zero Cents (\$7,500.00) each (total,
17 \$15,000.00) to Plaintiffs, to be paid from the Gross Settlement Amount.
 - 18 • Settlement Administration Costs: Not to exceed Nine Thousand Dollars and Zero Cents
19 (\$9,000.00), to be paid from the Gross Settlement Amount.
 - 20 • PAGA Amount: Twenty-Five Thousand Dollars and Zero Cents (\$25,000.00) from the Gross
21 Settlement Amount, 65% of which will be paid to the Labor and Workforce Development
22 Agency (“LWDA”) and the remaining 35% to be paid to the PAGA Employees.
 - 23 • Estimated Net Settlement Amount: One Hundred Fifty-Three Thousand Five Hundred
24 Dollars and Zero Cents (\$153,500.00) to be distributed to Settlement Class Members.

25 As set forth herein, the Settlement is the product of informed discovery and arms-length
26 negotiations, and provides a fair, adequate, and reasonable recovery for the Class. Plaintiffs therefore
27 respectfully request that the Court grant preliminarily approval of the Settlement, conditionally certify
28 the Class, approve the proposed Notice of Class Action and PAGA Settlement (“Class Notice”), and set
a hearing date for final settlement approval, among other requested relief.

II. FACTUAL AND PROCEDURAL BACKGROUND

Defendant is a privately-owned multi-media company based in Santa Rosa, California. Plaintiff Crisafulli was employed by Defendant as an hourly-paid, non-exempt Event Coordinator from approximately June 2022 to approximately December 2022. (Declaration of Plaintiff Ariana Crisafulli in Support of Motion for Preliminary Approval of Class Action and PAGA Settlement [“Crisafulli Decl.”], ¶ 2). Plaintiff Giovacchini was employed by Defendant as an hourly-paid, non-exempt Senior Credit Analyst from approximately June 2013 to approximately August 2024. (Declaration of Plaintiff Gina Marie Giovacchini in Support of Motion for Preliminary Approval of Class Action and PAGA Settlement [“Giovacchini Decl.”], ¶ 2).

On September 12, 2024, Plaintiff Giovacchini provided written notice to the LWDA by online submission and to Defendant by U.S. Certified Mail, pursuant to California Labor Code Section 2699.3, of the specified provisions of the California Labor Code alleged to have been violated by Defendant. (Rose Decl., ¶ 10). On July 22, 2025, Plaintiff Giovacchini submitted an amended written notice to the LWDA and Defendant, which added claims settled on at mediation (together, both notices are referred to as the “PAGA Letter”). (Rose Decl., ¶ 10 and Exh. 2).

On September 13, 2024, Plaintiff Crisafulli filed a Class Action Complaint in the action entitled *Ariana Crisafulli v. Sonoma Media Investments, LLC*, Sonoma County Superior Court Case No. 24CV05458 (“Action”), thereby commencing a putative class action against Defendant. (*Id.*, ¶ 11).

On November 18, 2024, Plaintiff Giovacchini filed a Complaint for Enforcement Action Under the Private Attorneys General Act, Cal. Labor Code §§ 2698 *Et Seq.* in the action entitled *Gina Marie Giovacchini v. Sonoma Media Investments, LLC*, Sonoma County Superior Court Case No. 24CV06936 (“PAGA Action”), thereby commencing a representative Private Attorneys General Act of 2004, pursuant to California Labor Code Section 2698 *et seq.* (“PAGA”) action against Defendant. (*Id.*, ¶ 12)

On December 12, 2024, the Parties participated in a formal mediation conducted by Monique Ngo-Bonnici, Esq. (“Mediator”), a neutral and respected mediator with extensive experience in complex wage and hour matters, which did not result in a settlement at that time. (*Id.*, ¶ 13). However, after further negotiations and with the assistance of the Mediator’s evaluations, the Parties mutually accepted a mediator’s proposal on December 16, 2025 and were able to reach an agreement to resolve this dispute

on a class and representative basis. (Ibid). The Parties then worked diligently to negotiate and memorialize the terms in a long form settlement agreement. (Ibid).

On August 25, 2025, the Parties executed the Settlement Agreement. (*Id.*, ¶ 14 and Exh. 3).

On October 23, 2025, Plaintiffs filed a First Amended Class and Representative Action Complaint (“Operative Complaint”) in the Action, which, *inter alia*, added Plaintiff Giovacchini as a named plaintiff, the claims alleged in the PAGA Action, and claims under the Fair Labor Standards Act (“FLSA”). (*Id.*, ¶ 15). The Operative Complaint alleges fourteen (14) causes of action for violations of the California Labor Code for failure to pay minimum wages, failure to pay overtime wages, failure to provide compliant meal periods and premium payments in lieu thereof, failure to provide compliant rest periods and premiums payments in lieu thereof, failure to timely pay wages during employment, failure to provide compliant wage statements, failure to timely pay wages upon termination, failure to reimburse necessary business expenses, failure to provide sick leave and notice of entitlement to sick leave, and failure to pay vacation time, for violations of California Business and Professions Code Section 17200, *et seq.* based on the aforementioned California Labor Code violations, for civil penalties under PAGA based on the aforementioned California Labor Code violations, and for violations of the FLSA. (Ibid).

The PAGA Action was dismissed without prejudice. (*Id.*, ¶ 16).

III. THE SETTLEMENT TERMS

A. Class Definition

For purposes of settlement only, the Parties have agreed that the Class shall be defined as “all current and former non-exempt employees who worked for Defendant in the State of California at any time during the Class Period and who did not sign a settlement and release agreement and/or who are not covered by a Collective Bargaining Agreement in connection with their employment with Defendant” (“Class” or Class Member(s)). (Rose Decl., ¶ 17; Settlement Agreement, ¶ 9.b). The Class Period is defined as the period from September 12, 2020 through March 15, 2025, subject to Paragraph 16 of the Settlement Agreement. (Rose Decl., ¶ 17; Settlement Agreement, ¶ 9.c). Based on information provided by Defendant, it is estimated that there are a total of one hundred and fifty-seven (157) Class Members. (Rose Decl., ¶ 17).

///

1 **B. Amount of Settlement**

2 The Parties have agreed to settle the class and PAGA claims at issue in the Operative Complaint
3 for a non-reversionary Gross Settlement Amount of Three Hundred Fifty Thousand Dollars and Zero
4 Cents (\$350,000.00), exclusive of employer-side payroll taxes. (Rose Decl., ¶ 18; Settlement Agreement,
5 ¶ 9.m).

6 **C. Allocation and Funding of the Gross Settlement Amount**

7 The Gross Settlement Amount is a common fund and therefore includes all requested costs, fees,
8 and other allocations. (Rose Decl., ¶ 18; Settlement Agreement, ¶ 9.m). The Gross Settlement Amount
9 includes: (1) Class Counsel’s fees in the amount of thirty-five percent (35%) of the Gross Settlement
10 Amount (i.e., \$122,500.00 if the Gross Settlement Amount is \$350,000.00); (2) Class Counsel’s actual
11 litigation costs and expenses, not to exceed Twenty-Five Thousand Dollars and Zero Cents (\$25,000.00);
12 (3) Settlement Administration Costs, not to exceed Nine Thousand Dollars and Zero Cents (\$9,000.00);
13 (4) Enhancement Payments in the aggregate amount of Fifteen Thousand Dollars and Zero Cents
14 (\$15,500.00) to Plaintiffs; and (5) PAGA Amount in the amount of Twenty-Five Thousand Dollars and
15 Zero Cents (\$25,000.00). (Rose Decl., ¶ 18; Settlement Agreement, ¶¶ 9.m, 12, 13, 14, and 15). After
16 the above-estimated amounts are deducted from the Gross Settlement Amount, the Net Settlement
17 Amount that will be available for Class Members is currently estimated to be One Hundred Fifty-Three
18 Thousand Five Hundred Dollars and Zero Cents (\$153,000.00). (Rose Decl., ¶ 18). Additionally, 35%
19 of the PAGA Amount (“PAGA Employee Amount”), which is \$8,750.00 out of \$25,000.00, will be fully
20 distributed to “all current and former non-exempt employees who worked for Defendant in the State of
21 California at any time during the PAGA Period” (“PAGA Employee(s)”). (Rose Decl., ¶ 18; Settlement
22 Agreement, ¶¶ 9.m, 9.t, 9.u, and 14). The “PAGA Period” is defined as the period from September 12,
23 2023 through March 15, 2025, subject to Paragraph 16 of the Settlement Agreement. (Rose Decl., ¶ 18;
24 Settlement Agreement, ¶ 9.w).

25 The Net Settlement Amount will be distributed and paid to all Class Members who do not submit
26 a timely and valid Request for Exclusion (“Settlement Class Member(s)”) on a *pro rata* basis based on
27 the number of weeks each Class Member worked for Defendant as a non-exempt employee in California
28 during the Class Period (“Workweeks”). (Rose Decl., ¶ 19; Settlement Agreement, ¶¶ 9.ii and 9.jj). The

1 *pro rata* share of the Net Settlement Amount that a Class Member may be eligible to receive under the
2 Class Settlement (“Individual Settlement Share”) will be calculated by the Settlement Administrator, in
3 accordance with the Settlement Agreement. (Rose Decl., ¶ 19; Settlement Agreement, ¶¶ 9.p and 17).

4 The PAGA Employee Amount will be distributed and paid to all PAGA Employees on a *pro rata*
5 basis based on the number of weeks each PAGA Employee worked for Defendant as a non-exempt
6 employee in California during the PAGA Period (“PAGA Workweeks”). (Rose Decl., ¶ 20; Settlement
7 Agreement, ¶¶ 9.y and 18). The *pro rata* share of the PAGA Employee Amount that a PAGA Employee
8 may be eligible to receive under the PAGA Settlement (“Individual PAGA Payment”) will be calculated
9 by the Settlement Administrator, in accordance with the Settlement Agreement. (Rose Decl., ¶ 20;
10 Settlement Agreement, ¶¶ 9.n and 18).

11 Each Individual Settlement Share will be allocated as twenty percent (20%) wages and eighty
12 percent (80%) penalties, interest, and non-wage damages. (Rose Decl., ¶ 21; Settlement Agreement, ¶
13 19). The portion allocated to wages will be reported on an IRS Form W-2 and the portions allocated to
14 penalties, interest, and non-wage damages will be reported on an IRS Form 1099 (if applicable) by the
15 Settlement Administrator. (Rose Decl., ¶ 21; Settlement Agreement, ¶ 19). The Settlement Administrator
16 will withhold the employee’s share of taxes and withholdings with respect to the wages portion of the
17 Individual Settlement Shares, and issue checks to Settlement Class Members for their Individual
18 Settlement Share (“Individual Settlement Payment”). (Rose Decl., ¶ 21; Settlement Agreement, ¶¶ 9.o
19 and 19). The employer’s share of taxes and contributions in connection with the wages portion of
20 Individual Settlement Shares will be paid separately and in addition to the Gross Settlement Amount.
21 (Rose Decl., ¶ 21; Settlement Agreement, ¶¶ 9.h and 19). Each Individual PAGA Payment will be
22 allocated as one hundred percent (100%) penalties and will be reported on an IRS Form 1099 (if
23 applicable) by the Settlement Administrator. (Rose Decl., ¶ 21; Settlement Agreement, ¶ 19).

24 The Settlement Agreement is a non-reversionary and non-claims made settlement. (Rose Decl.,
25 ¶ 22; Settlement Agreement, ¶¶ 9.m and 37). The Net Settlement Amount will be fully distributed to
26 Settlement Class Members and the PAGA Amount will be fully distributed to the LWDA and PAGA
27 Employees, in accordance with the Settlement Agreement. (Rose Decl., ¶ 22; Settlement Agreement, ¶¶
28 17 and 18). No money will revert to Defendant. (Rose Decl., ¶ 22; Settlement Agreement, ¶ 9.m).

Each Individual Settlement Payment and Individual PAGA Payment check will be valid and negotiable for one hundred and eighty (180) calendar days from the date the checks are issued, and thereafter, shall be canceled. (Rose Decl., ¶ 23; Settlement Agreement, ¶ 37). Any funds associated with such canceled checks shall be distributed by the Settlement Administrator to the State of California's Unclaimed Property Fund in the name of the Settlement Class Member and/or PAGA Employee. (Rose Decl., ¶ 23; Settlement Agreement, ¶ 37).

D. Released Claims

Upon the Effective Date and full funding of the Gross Settlement Amount, Plaintiffs (with the exception listed in Paragraph 41 of the Settlement Agreement as to Plaintiff Giovacchini only) and all Settlement Class Members will be deemed to have fully, finally, and forever released, settled, compromised, relinquished, and discharged the Released Parties of all Released Class Claims. (Settlement Agreement, ¶ 38). To the extent required by law, the cashing of the Individual Settlement Payment check by the Settlement Class Member shall be deemed to be an opt-in for purposes of releasing the Released Parties from the claims predicated under the FLSA in the Released Class Claims that could have been alleged under the same or similar facts, allegations and/or claims pleaded in the Operative Complaint. (Ibid).

Upon the Effective Date and full funding of the Gross Settlement Amount, Plaintiffs, the State of California with respect to all PAGA Employees, and all PAGA Employees will be deemed to have fully, finally, and forever released, settled, compromised, relinquished, and discharged the Released Parties of all Released PAGA Claims. (*Id.*, ¶ 39).

"Released Class Claims" means any and all claims, debts, liabilities, demands, obligations, guarantees, costs, expenses, attorneys' fees, damages, or causes of action which were alleged or which could have been alleged based on the factual allegations in the Operative Complaint, arising during the Class Period, under any federal, state, or local law, and shall specifically include claims for Defendant's alleged failure to pay overtime and minimum wages (Cal. Labor. Code §§ 510, 1194, 1197, 1198, and 1197.1), failure to calculate the regular rate of pay resulting in unpaid wages (Cal. Lab. Code §§ 204, 210, 510, 515, 551, 552, 558, 558.1, 1182.12, 1194, 1197, 1197.1, and 1198, tit. 8 CCR § 11040(5)(A)-(B), and the applicable Wage Order), failure to provide compliant meal and rest periods and associated

premium payments (Cal. Lab. Code §§ 226.7 and 512(a)), improper sick pay (Cal. Lab. Code §§ 233, 245- 249), improper overtime compensation pay (Cal. Lab. Code § 204.3), failure to timely pay wages (Cal. Lab. Code §§ 204 and 210), untimely final wages (Cal. Lab. Code §§ 201, 202, and 203), failure to provide accurate wage statements (Cal. Lab. Code § 226), failure to pay vacation wages (Cal. Lab. Code § 227.3), and failure to reimburse necessary business-related expenses (Cal. Lab. Code §§ 2800 and 2802), violation of Cal. Business & Professions Code §§ 17200, *et seq.*; claims for interest, penalties (including but not limited to waiting time penalties at Cal. Lab. Code §§ 201-204, Cal. Lab. Code §§ 1198.5 and 1199), or premiums in connection with any of the preceding claims; as well as any claims under the California Labor Code, California Industrial Welfare Commission's Wage Orders, or the California Code of Regulations, that were alleged or which could have been alleged under the same or similar facts, allegations, or claims pleading in the Operative Complaint, Fair Labor Standards Act 29 U.S.C. Section 206, Fair Labor Standards Act 29 U.S.C. Section 207, and any claims for injunctive relief, declaratory relief, restitution, fraudulent business practices, or punitive damages alleged or which could have been alleged under the facts, allegations, and/or claims pleaded in the Operative Complaint. (*Id.*, ¶ 9.bb).

“Released PAGA Claims” means any and all claims arising from any of the factual allegations in the PAGA Letter, arising during the PAGA Period, for civil penalties under the Private Attorneys General Act of 2004, California Labor Code Sections 2698 *et seq.*, including all claims for attorneys’ fees and costs related thereto, for Defendant’s alleged failure to pay overtime and minimum wages (Cal. Labor. Code §§ 510, 1194, 1197, 1198, and 1197.1), failure to calculate the regular rate of pay resulting in unpaid wages (Cal. Lab. Code §§ 204, 210, 510, 515, 551, 552, 558, 558.1, 1182.12, 1194, 1197, 1197.1, and 1198, tit. 8 CCR § 11040(5)(A)-(B), and the applicable Wage Order), failure to provide compliant meal and rest periods and associated premium payments (Cal. Lab. Code §§ 226.7 and 512(a)), improper sick pay (Cal. Lab. Code §§ 233, 245-249), improper overtime compensation pay (Cal. Lab. Code § 204.3), failure to timely pay wages (Cal. Lab. Code §§ 204 and 210), untimely final wages (Cal. Lab. Code §§ 201, 202, and 203), failure to provide accurate wage statements (Cal. Lab. Code § 226), failure to pay vacation wages (Cal. Lab. Code § 227.3), failure to keep accurate employment records (Cal. Lab. Code §§ 1174(d) and 1174.5); and failure to reimburse necessary business-related expenses (Cal. Lab. Code §§

2800 and 2802), claims for interest, penalties (including but not limited to waiting time penalties at Cal. Lab. Code §§ 201-204; Cal. Lab. Code §§ 1198.5 and 1199), and the applicable Industrial Welfare Commission Wage Order. (*Id.*, ¶ 9.cc).

“Released Parties” means Defendant and any of its past, present, and future direct or indirect parents, subsidiaries, predecessors, successors, and affiliates. (*Id.*, ¶ 9.dd)

IV. STANDARD OF REVIEW FOR PRELIMINARY APPROVAL

The settlement of a class action requires court approval. (*See Dunk v. Ford Motor Co.*, 48 Cal. App. 4th 1794 (1996)). “In general, questions whether a settlement was fair and reasonable, whether notice to the class was adequate, whether certification of the class was proper, and whether the attorney fee award was proper are matters addressed to the trial court’s broad discretion.” (*Wershba v. Apple Computer, Inc.*, 91 Cal.App.4th 224, 234-35 (2001) (disapproved on other grounds)).

The review and approval of a proposed class action settlement involves a two-step process. (*See* Cal. Rules of Court, Rule 3.769(c)). First, counsel submit the proposed terms of the settlement and the Court makes a preliminary assessment of whether the settlement appears to be sufficiently within the range of a fair settlement to justify providing notice of the proposed settlement to class members. After notice is provided to the class, the Court must conduct a second inquiry into whether the proposed settlement is fair, reasonable, and adequate. (*Ibid.*).

The initial evaluation of the settlement at the preliminary approval step “is not a fairness hearing.” (*Armstrong v. Board of School Directors of City of Milwaukee*, 616 F.2d 305, 314 (7th Cir. 1980)). Rather, the limited purpose of this initial inquiry is to determine, at a threshold level, only whether the proposed settlement is within the range of possible approval and, as a result, “whether there is any reason to notify the class members of the proposed settlement and to proceed with a fairness hearing.” A presumption of fairness exists where: (1) the settlement is reached through arm’s length bargaining; (2) investigation and discovery are sufficient to allow counsel and the court to act intelligently; (3) counsel is experienced in similar litigation; and (4) the percentage of objectors is small. (*See In re Microsoft I-V Cases*, 135 Cal. App. 4th 706, 723 (2006)).

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1 Preliminary approval does not require a court to make a final determination that the settlement is
2 fair, reasonable, and adequate. Rather, that decision is made only at the final approval stage, after notice
3 of the settlement has been given to the class members and they have had an opportunity to object or
4 exclude themselves from the settlement. (*See* Cal. Rules of Court, Rule 3.769(g)). In considering a
5 potential class settlement, the court need not reach any ultimate conclusions on the issues of fact and law
6 which underlie the merits of the dispute and need not engage in a trial on the merits. (*See Officers for*
7 *Justice v. Civil Service Commission*, 688 F.2d 615, 625 (9th Cir. 1982)).

8 **V. THE SETTLEMENT IS PRESUMED FAIR**

9 **A. The Settlement Was Reached as a Result of Arm's-Length Bargaining**

10 California courts recognize that “a presumption of fairness exists where . . . [a] settlement is
11 reached through arm's-length bargaining.” (*Wershba*, 91 Cal.App.4th at 245; *see also Clark v. Am.*
12 *Residential Servs. LLC*, 175 Cal.App.4th 785, 799 (2009)). Here, the Parties' settlement negotiations
13 were at all times made at arm's-length and were adversarial. (Rose Decl., ¶ 24). The Settlement was
14 reached following a full day of mediation with a highly respected mediator with substantial experience
15 mediating wage and hour cases. (*Ibid*). At all times, Plaintiffs were willing and prepared to litigate this
16 matter through class certification and trial if the Parties had been unable to reach a favorable resolution.
17 (*Id.*, ¶ 45).

18 **B. Sufficient Investigation and Discovery by Experienced Class Counsel**

19 Courts typically assess the status of discovery in determining whether a class action settlement
20 agreement is fair, reasonable, and adequate. (*Dunk*, 48 Cal.App.4th at 1801). Prior to mediation,
21 Defendant produced a random sampling of putative class members' time and pay data as well as
22 Defendant's relevant wage and hour policies, and information regarding the total number of putative class
23 members, the number of current versus former employees, the total workweeks worked by the putative
24 class members, and the average rate of pay for the putative class members. (Rose Decl., ¶ 25).

25 This allowed Class Counsel to conduct an informed assessment and analysis of the strengths and
26 weaknesses of the claims and the potential class-wide damages. (*Id.*, ¶ 26). Based on information
27 exchanged, the Parties extensively briefed issues regarding class certification and liability and provided
28 their analyses to the Mediator who helped the Parties debate the strengths and weakness of their respective

positions. (*Id.*, ¶ 27). Additionally, settlement negotiations were conducted by highly capable and experienced counsel. (Rose Decl., ¶¶ 1-9). Accordingly, Class Counsel had sufficient information and experience to act intelligently in negotiating the Settlement.

C. The Settlement is Fair and Reasonable in Light of the Parties’ Respective Legal Positions and Recovery Risks

A settlement is not judged against what might have been recovered had a plaintiff prevailed at trial, nor does the settlement have to obtain 100% of the damages sought to be fair and reasonable. (*Wershba*, 91 Cal.App.4th at 246, 250). In evaluating the reasonableness of a settlement, a trial court must consider “the strength of plaintiffs’ case, the risk, expense, complexity and likely duration of further litigation, the risk of maintaining class action status through trial, the amount offered in settlement, the extent of discovery completed and the stage of the proceedings, the experience and views of counsel, the presence of a governmental participant, and the reaction of the class members to the proposed settlement.” (*Kullar v. Foot Locker Retail, Inc.*, 168 Cal.App.4th 116, 128 (2008)).

Here, the reasonableness of the Settlement is underscored by the fact that Defendant has legal and factual grounds for defending the Action. Based upon Class Counsel’s experience litigating similar complex matters, Plaintiffs reasonably expected a vigorous and lengthy defense to both class certification and the merits of the Action absent a settlement.

1. Class Counsel’s Analysis of the Maximum Available Liability and Damages

Class Counsel analyzed all available data and estimated Defendant’s maximum potential exposure to be approximately \$3,214,236, assuming the litigation was successful at trial on all claims at issue and every employee had a violation for each claim on every shift worked. (Rose Decl., ¶ 28). This maximum potential analysis was then reduced based on the challenges facing the likelihood of obtaining class certification, prevailing at trial, and other attendant risks. (*Ibid*). This estimate is based off an estimated maximum liability for all claims at issue and the total aggregate workweeks during the relevant time period, less interest, and based on the analysis of the data which was extrapolated out for all class members across the entire putative class period, which included: \$495,140 for meal period violations (less meal period premiums paid); \$1,720,594 for rest period violations at a 100% violation rate; \$389,438 for unpaid off-the-clock work for 1 hour per workweek of off-the-clock work; \$1,456 for unpaid overtime

wages at the required regular rate of pay; \$1,051 for unpaid meal break premiums and sick pay at the required regular rate of pay; \$99,922 for unreimbursed business expenses; \$312,370 for waiting time penalties; and \$194,265 for wage statement penalties. (Ibid). Plaintiffs further estimated that Defendant faced an additional exposure of \$367,900 in potential, non-stacked (i.e., one penalty, per employee, per pay period during the PAGA statutory period) PAGA penalties. (Ibid). Together with the PAGA penalties, Defendant's maximum potential exposure totaled \$3,582,136 in damages. (Ibid).

2. Class Counsel's Risk-Based Analysis and Risk-Based Adjustments

While Plaintiffs believe that Defendant faced significant exposure, substantial barriers to a recovery existed. First and foremost, Defendant contended that the majority of the putative class members signed settlement and release agreements and/or were covered by a collective bargaining agreement with class action waivers, which affected the putative class size. (*Id.*, ¶ 29). The individual settlements and collective bargaining agreements presented significant challenges to class certification, as well as the overall value of Plaintiffs' claims. (Ibid). Additionally, Defendant contended that Plaintiffs' claims are not suitable for class certification because individual issues and affirmative defenses would predominate should this case go to trial. (Rose Decl., ¶ 29; *See Brinker Restaurant Corp. v. Superior Court*, 53 Cal.4th 1004 (2012); *Duran v. U.S. Bank Nat. Assn.*, 59 Cal.4th 1, 35-36 (2014); *Wal-Mart Stores, Inc. v. Dukes*, 131 S.Ct. 2541, 2551 (2011)). While Plaintiffs and Class Counsel disagree with Defendant's predictions, they also recognize that there is a significant risk that the Court may deny class certification. (Rose Decl., ¶ 31; *see also, Findings of the Study of California Class Action Litigation*, 2000-2006, available at <http://www.courts.ca.gov/documents/class-action-lit-study.pdf> (finding that only 21.4% of all class actions were certified either as part of a settlement or as part of a contested certification motion)).

For example, Plaintiffs meal period claims, which were based on Defendant's alleged failure to provide lawful meal periods, have been increasingly difficult to certify in recent years. (Rose Decl., ¶ 32; *See Brinker*, 53 Cal. 4th at 1034-35). Plaintiffs' theory of liability for meal period violations was based on allegations that Defendant had failed to implement its policies and that its practices failed to allow Class Members to take meal breaks in the manner required under California law. (Rose Decl., ¶ 32; *See Bradley v. Networkers Int'l, LLC*, 211 Cal.App.4th 1129, 1150 (2012) (holding that "the lack of

1 a meal/rest break policy and the uniform failure to authorize such breaks are matters of common proof.”)).
2 Defendant contended that its policies and practices at all times during the Class Period were lawful. (Rose
3 Decl., ¶ 32). Defendant further argued that the rate of purported meal period violations reflected in the
4 data would require individualized inquiry and that such inquiry would prohibit a class from being
5 certified. (Ibid). Class Counsel also had to consider the risk that the Court would find validity in an
6 individualized proof defense to certification of Plaintiffs’ meal period claim. (Ibid).

7 Additionally, a large portion of Defendant’s overall liability lies in Plaintiffs’ rest period
8 allegations. (*Id.*, ¶ 33). As with the meal period allegations, Defendant contended that it had a lawful
9 written rest period policy, provided compliant rest breaks, and relieved Class Members of all duties as
10 required under California law. (Ibid). Additionally, this claim was even more uncertain given the
11 difficulties associated with proving the alleged rest period violations, as Defendant was not required to
12 record these breaks. (Ibid). Given the lack of records demonstrating rest period violations, there were
13 legitimate concerns Plaintiffs would not be able to certify these claims or prove substantial damages with
14 requisite certainty, which made the estimated value of this claim subject to much challenge. (Ibid).

15 Plaintiffs also faced challenges certifying and proving liability for their minimum wage and
16 overtime claims. (*Id.*, ¶ 34). These claims were largely based on Defendant’s unrecorded, off-the-clock
17 work performed by the Class Members both before and after their shifts and during purported meal
18 periods. (Ibid). For example, Plaintiffs reported that Defendant required the Class Members to clock out
19 at the end of their shifts and come to work the following day to make up for the extra hours they worked
20 the previous day. (Ibid). However, the individualized nature of why this work was performed and the
21 individualized nature of damages presented substantial concerns regarding the manageability of the case
22 and the risk the Court could find these issues prevented certification, and the estimated damages for this
23 claim were based on an assumption that all Class Members worked off the clock for at least one hour per
24 week. (Ibid). Plaintiffs’ unpaid wage claim was also based on Defendant having failed to factor all forms
25 of non-discretionary compensation into the regular rate of pay for the purpose of paying overtime
26 compensation, meal period premiums, and sick pay. (Ibid). However, Defendant contended that it
27 correctly factored in all forms of non-discretionary compensation into the regular rate of pay for the
28 purpose of paying overtime compensation. (Ibid).

1 Plaintiffs also contended that Defendant failed to reimburse Plaintiffs and the other Class
2 Members for necessary business-related expenses. (*Id.*, ¶ 35). Defendant contended that it had a policy
3 and practice of reimbursing employees for necessary business-related expenses. (*Ibid.*). Defendant
4 further contended that, with respect to the alleged expenses for which Plaintiffs and the other Class
5 Members never requested reimbursement from Defendant, it did not know and had no reason to know
6 that alleged business-related expenses had been incurred. (*Ibid.*). Defendant further contended that the
7 reason for why a Class Member undertook certain expenses, while not others, and failed to receive
8 reimbursement for certain expenses while not others, would raise individual issues that could not be
9 certified. (*Ibid.*).

10 There are also substantial risks associated with Plaintiffs' waiting time penalties and wage
11 statement claims. (*Id.*, ¶ 36). First, these claims were derivative of Plaintiffs' claims for unpaid meal
12 period premiums, unpaid rest period premiums, unpaid minimum wages, and unpaid overtime wages,
13 and if certification was denied on those underlying claims, these derivative claims for penalties would
14 also likely fail. (*Ibid.*). Further, even if Plaintiffs prevailed on their underlying claims, they would still
15 be required to demonstrate that Defendant's violations of California Labor Code section 203 were *willful*
16 violations. (Rose Decl., ¶ 36; *See, e.g., Choate v. Celite Corp.*, 215 Cal App. 4th 1460, 1468 (2013)
17 (holding that "an employer's reasonable, good faith belief that wages are not owed may negate a finding
18 of willfulness")). Wage statement claims have also seen varying treatment at the appellate level because
19 such claims have an element of discretion attached to them rather than a pure calculation of damages after
20 liability is proven. (Rose Decl. ¶ 36; *Jaimez v. DAIOHS USA, Inc.*, 181 Cal.App.4th 1286 (2010) *with*
21 *Price v. Starbucks Corp.*, 192 Cal.App.4th 1136 (2011)). Accordingly, these derivative claims, which
22 comprised a substantial portion of Defendant's estimated liability, were therefore uncertain. (Rose Decl.,
23 ¶ 36).

24 Class Counsel also recognized that, even if Plaintiffs prevailed at class certification, proving the
25 amount of wages due to Class Members would be an expensive, time-consuming, and uncertain
26 proposition. (*Id.*, ¶ 37). In order to prove liability and damages, Class Counsel will need to request and
27 analyze thousands of pages of documents, obtain the Class Members' contact information, contact them,
28 and obtain their declarations at great expense. (*Ibid.*). Obtaining the cooperation of current employees

1 would also be difficult, given the likely reluctance to aid prosecution of a lawsuit against a current
2 employer. (Ibid). On the other hand, Defendant would likely be able to obtain the cooperation of its
3 employees. (Ibid). Moreover, even if Plaintiffs prevailed at class certification and trial, possible appeals
4 would substantially delay any recovery by the Class. (Ibid).

5 Therefore, taking into account how each of the above risks potentially effected Plaintiffs' ability
6 to first obtain class certification, and then prove the underlying violations, plus the cost and delay in
7 recovering the alleged potential damages, Class Counsel discounted Defendant's estimated liability based
8 on the challenges facing their ability to succeed on class certification by 65% to \$1,253,748. (*Id.*, ¶ 38).
9 The merits-based risk factors further reduced Defendant's estimated liability by an additional 65%.
10 (Ibid). This resulted in an adjusted estimated liability of \$438,812. (Ibid). In light thereof, the settlement
11 amount of \$350,000 is a significant settlement. (Ibid).

12 Class Counsel also contemplated the risks of proceeding with the PAGA claims and potential
13 liability Defendant could face from these claims as part of the global resolution. (*Id.*, ¶ 39). Existing
14 case law makes PAGA claims subject to the same defenses and risks as Plaintiffs' underlying wage
15 claims. (Rose Decl., ¶ 39; see, *Elliot v. Spherion Pac. Work, LLC*, 572 F.Supp.2d 1169, 1181-82 (C.D.
16 Cal. 2008) ("Plaintiff's claim under [PAGA] is wholly dependent upon her other claims. Because all of
17 Plaintiff's other claims fail as a matter of law, so does her PAGA claim")). Class Counsel also anticipated
18 that even if successful on the merits at trial, the imposition of cumulative civil penalties based on the
19 alleged wage and hour violations could be considered unjust, arbitrary and oppressive, or confiscatory,
20 and that Defendant would argue that it made a good faith attempt to comply with its legal obligations
21 warranting a reduction in penalties. (Rose Decl., ¶ 39).¹ Class Counsel also anticipated Defendant would
22 argue that the violations per pay period were low, warranting an additional reduction in civil penalties.

23
24 ¹ See, e.g., *Thurman v. Bayshore Transit Management, Inc.*, 203 Cal.App.4th 1112, 1131 (2012) (imposition of both statutory
25 and civil penalties for same conduct is impermissible double recovery) (disapproved on other grounds); *Aguirre v. Genesis*
26 *Logistics*, 2013 WL 10936035, at *3 (C.D. Cal. 2013) ("duplicative effect" of penalties is a factor in favor of "reducing ...the
27 PAGA penalty"); *Smith v. Lux Retail North America, Inc.*, 2013 WL 2932243, at *3 (N.D. Cal. June 13, 2013) (declining to
28 stack penalties based on the same conduct); *Castillo v. ADT, LLC*, 2017 WL 363108, at *4 (E.D. Cal. Jan. 25, 2017); *Sanchez*
v. McDonalds Restaurants of California, Inc., 2017 WL 4620746 (LA Super. Ct. July 6, 2017) (declining to stack penalties
arising out of the same conduct); *Fleming v. Covidien, Inc.*, 2011 WL 756304718, at *4 (C.D. Cal. Aug. 12, 2011) (reducing
PAGA penalties by 80%); *Cotter v. Lyft, Inc.*, 193 F.Supp.3d 1030 (N.D. Cal. 2016) (indicating that a substantial reduction is
warranted where good faith dispute exists in legal obligations); *Carrington v. Starbucks Corp.*, 30 Cal.App.5th 504, 529 (2018)
(approving reduction in penalties from \$50 per pay period to \$5 per pay period based on good faith attempts to comply with
obligations and minimal violations).

(Ibid). Finally, Class Counsel was also mindful of the fact that PAGA is fundamentally not intended to be compensatory in nature but is instead intended to facilitate enforcement of California's labor laws by financing state activities and educating and deterring non-compliance. (Ibid).

Therefore, after considering this multitude of factors, Plaintiffs and Class Counsel concluded that it was in the best interest of the State of California and the PAGA Employees to enter into the Settlement, and to allocate Twenty-Five Dollars and Zero Cents (\$25,000.00) of the Gross Settlement Amount towards the PAGA claims, which represents approximately 7.14% of the Gross Settlement Amount. (*Id.*, ¶ 40). This percentage of the settlement is well within the range of wage and hour settlements regularly approved in both state and federal court for cases that include both a class and PAGA action. (Ibid). Typically, such hybrid cases allocate only 1% of the gross settlement value to resolve PAGA claims, and, indeed, settlements allocations as little as 0.22% of the gross settlement amount have been approved as reasonable by courts. (Ibid). Moreover, the overall relief obtained by the Settlement is significant, not only from a monetary perspective, but also because it fulfills the public policy objectives of PAGA—to promote enforcement of California's labor laws, provide funds to the state, and deter future non-compliance by the employer. (Ibid).

The Settlement is in the best interest of the Class Members, the PAGA Employees, and the State of California and is within the accepted range of recoveries for this type of litigation given the inherent risk of litigation, the risk of obtaining and maintaining class certification, and the costs of further litigation. (*Id.*, ¶ 41).

VI. CERTIFICATION FOR SETTLEMENT PURPOSES IS WARRANTED

Code of Civil Procedure Section 382 provides that three basic requirements must be met in order to sustain any class action: (1) there must be an ascertainable class; (2) there must be a well-defined community of interest in the question of law or fact affecting the parties to be represented; and (3) certification will provide substantial benefits to litigants and the courts, i.e., proceeding as a class action is superior to other methods. (*See Dunk*, 48 Cal.App.4th at 1806). Plaintiffs contend that the Action, which is based upon Defendant's wage and hour policies and practices, satisfies the class certification requirements under California Code of Civil Procedure section 382. Defendant denies Plaintiffs' allegations, but for purposes of the Settlement only, Defendant has stipulated to certification of the Class.

1 **A. An Ascertainable Class Exists Which is So Numerous That Joinder of All Members is**
2 **Impracticable**

3 Whether an ascertainable class exists turns on three factors: (1) the class definition, (2) the size of
4 the class, and (3) the means of identifying the class members. (*See Miller v. Woods*, 148 Cal.App.3d 862,
5 873 (1983)). In this case, all three considerations strongly favor class certification. Here, the Class is
6 defined as “all current and former non-exempt employees who worked for Defendant in the State of
7 California at any time during the Class Period and who did not sign a settlement and release agreement
8 and/or who are not covered by a Collective Bargaining Agreement in connection with their employment
9 with Defendant.” (Rose Decl., ¶ 17; Settlement Agreement, ¶ 9.b). This provides a clear and definite
10 scope for the proposed class.

11 Next, the Class is sufficiently numerous. There is no magic number that satisfies the numerosity
12 requirement. Courts have certified classes with as few as ten or twenty-eight class members. (*Rose v.*
13 *City of Hayward*, 126 Cal.App.3d 926, 934 (1981); *Bowles v. Superior Court*, 44 Cal. 2d 574 (1995);
14 *Hebbard v. Colgrove*, 28 Cal.App.3d 1017, 1030 (1972)). Here, the estimated Class size of one hundred
15 and fifty-seven (157) meets the numerosity requirement.

16 Finally, the question of whether class members are easily identifiable turns on whether a plaintiff
17 can establish “the existence of an ascertainable class.” (*Daar v. Yellow Cab Co.*, 67 Cal.2d 695 at 706
18 (1967)). The existence of an ascertainable class in this case can be established through Defendant’s
19 payroll records, and the Class definition is sufficiently specific to enable the Parties, Class Members, and
20 the Court to determine the parameters of the Class. (*See Clothesrigger, Inc. v. GTE Corp.*, 191
21 Cal.App.3d 605, 617 (1987)).

22 **B. The Class Shares a Well-Defined Community of Interest**

23 The community of interest requirement embodies three factors: (1) predominant questions of law
24 and fact; (2) class representatives with claims or defenses typical of the class; and (3) class representatives
25 who can adequately represent the class. (*Dunk*, 48 Cal.App.4th at 1806). Here, all three requirements
26 are easily satisfied.

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1 The commonality criterion requires the existence of common question of law or fact and is
2 generally established with the issues of predominance and typicality. (*See Daar*, 67 Cal.2d 695, 706).
3 What is required is that a common question of fact or law exists which predominates over issues unique
4 to individual plaintiffs. The existence of individual issues or facts—generally present in any case arising
5 from employment—is not a bar to class certification as long as they do not render class litigation
6 unmanageable or predominate over the common issues. (*See B.W.I. Custom Kitchen v. Owens-Illinois,*
7 *Inc.*, 191 Cal.App.3d 1341, 1354 (1987)).

8 Here, Plaintiffs’ claims present common issues of law and fact that predominate and warrant class
9 certification. Plaintiffs allege that Defendant denied compliant meal and rest periods to employees,
10 required employees to perform work off-the-clock, and failed to fully compensate employees for all time
11 actually worked. These policies and practices meant that Defendant allegedly failed to pay minimum and
12 overtime wages, and other related claims. Plaintiffs allege that Defendant’s policies and practices were
13 uniform as to all Class Members. Thus, class treatment is appropriate.

14 To satisfy the typicality requirement, California law does not require that plaintiffs’ claims be
15 identical to the other class members. Rather, the test of typicality for a class representative is whether
16 other members have the same or similar injury, whether the action is based on conduct which is not
17 unique to the named plaintiff, and whether other class members have been injured by the same course of
18 conduct. (*See Seastrom v. Neways, Inc.*, 149 Cal.App.4th 1496, 1502 (2007)). The typicality requirement
19 for a class representative refers to the nature of the claim or defense of the representative, and not to the
20 specific facts from which it arose or the relief sought. (*See Ibid*).

21 Here, Plaintiffs allege that their claims are similar to that of the other Class Members and that
22 Plaintiffs’ claims arise out of the same alleged course of conduct giving rise to the claims of the other
23 Class Members. Because Plaintiffs’ claims are based upon the same alleged conduct and business
24 practices as those of Class Members, the typicality requirement has been satisfied.

25 Finally, the question of adequacy of representation “depends on whether the plaintiff’s attorney
26 is qualified to conduct the proposed litigation and the plaintiff’s interests are not antagonistic to the
27 interests of the class.” (*McGee v. Bank of America*, 60 Cal.App.3d 442, 450 (1976)). Here, these
28 considerations are satisfied. Class Counsel is well-regarded and is qualified and experienced in

1 employment-related, class-action litigation. (Rose Decl., ¶¶ 1-9). Plaintiffs will vigorously, adequately,
2 and fairly represent the interests of the Class. Plaintiffs have, at all times, throughout the course of the
3 litigation considered the interests of the Class and PAGA Employees and understood that they must take
4 steps to adequately represent the Class and PAGA Employees and their interests. (Crisafulli Decl., ¶ 10;
5 Giovacchini Decl., ¶ 10). Because Plaintiffs' claims are typical of other Class Members and are not based
6 on unique circumstances, there is no antagonism between the interests of Plaintiffs and the Class.

7 **C. A Class Action is Superior to a Multiplicity of Litigation**

8 Under the circumstances, proceeding as a class action is a superior means of resolving this dispute,
9 as the Class Members and the Court will derive substantial benefits. Class certification would serve as
10 the only means to deter and redress the alleged violations. (*See Linder v. Thrifty Oil Co.*, 23 Cal.4th 429,
11 434 (2000) (relevant considerations include the probability that each class member will come forward to
12 prove his or her separate claim and whether the class approach would actually serve to deter and redress
13 the alleged wrongdoing)). Further, individual actions arising out of the same operative facts would
14 unduly burden the courts and could result in inconsistent results. Therefore, class action proceedings are
15 superior to individual litigation.

16 **VII. THE REQUESTED ENHANCEMENT PAYMENTS ARE REASONABLE**

17 Plaintiffs in class action lawsuits are eligible for reasonable incentive payments as compensation
18 “for the expense or risk they have incurred in conferring a benefit on other members of the class.” (*Munoz*
19 *v. BCI Coca-Cola Bottling Co.*, 186 Cal.App.4th 399, 412 (2010)). Courts routinely grant approval of
20 class action settlement agreements containing enhancements for the class representative, which are
21 necessary to provide incentive to represent the class and are appropriate given the benefit the class
22 representatives help to bring about for the class. (*See In re Online DVD Rental*, 779 F.3d 934, 947-948
23 (9th Cir. 2014) (approving incentive award 417 times larger than individual payments where incentive
24 award made up a mere .17% of the settlement); *Gaudin v. Saxon Mortgage Servs., Inc.*, 2015 WL
25 7454183, at *10 (N.D. Cal. Nov. 23, 2015) (finding service award of \$15,000 to be “fair and
26 reasonable”)). Additionally, the purpose of an enhancement award is to incentivize aggrieved employees
27 to step into the shoes of the state labor agency and undertake the responsibilities associated with initiating
28 a lawsuit and serving in a representative capacity. (*See, e.g., Bell v. Farmers Ins. Exch.*, 115 Cal.App.4th

1 715, 726 (2004) (upholding “service payments” to named plaintiffs for their efforts in bringing the
2 action); *Clark v. Am. Residential Servs., LLC*, 175 Cal.App.4th 785, 804 (2009) (“an incentive award is
3 appropriate ‘if it is necessary to induce an individual to participate in the suit’”).

4 Plaintiffs initiated this litigation on behalf of their former co-workers who will now be entitled to
5 receive payment from the Settlement. Plaintiffs invested substantial time and effort into litigation,
6 including their own research, reviewing documents, and extensive discussions with Class Counsel.
7 (Crisafulli Decl., ¶¶ 3-5; Giovacchini Decl., ¶¶ 3-5). Further, the requested amounts for Plaintiffs are
8 also reasonable given the average award and the benefit gained by other Class Members. For these
9 reasons, Plaintiffs request that Enhancement Payments of Seven Thousand Dollars and Zero Cents
10 (\$7,500.00) each (total, \$15,000.00) to Plaintiffs be preliminarily approved by the Court. (Rose Decl., ¶
11 42; Crisafulli Decl., ¶ 12; Giovacchini Decl., ¶ 12).

12 **VIII. THE REQUESTED ATTORNEYS’ FEES AND COSTS ARE REASONABLE**

13 Trial courts have “wide latitude” in assessing the value of attorneys’ fees and their decisions are
14 “not to be disturbed on appeal absent a manifest abuse of discretion.” (*Lealao v. Beneficial Cal, Inc.*, 82
15 Cal.App.4th 19, 41 (2000)). California law provides that attorney fee awards should be equivalent to fees
16 paid in the legal marketplace to compensate for the result achieved and risk incurred. (*Id.* at 47). In cases
17 where class members present claims against a common fund and the defendant agrees to a percentage of
18 the fund as part of the settlement, use of the percentage method is appropriate. (*Id.* at 32).

19 Here, the requested attorneys’ fees of thirty-five percent (35%) of the Gross Settlement Amount
20 (i.e., \$122,500.00 if the Gross Settlement Amount is \$350,000.00) is disclosed to Class Members in the
21 proposed Class Notice. (Settlement Agreement, Exh. A). The requested fee was freely negotiated, is
22 common in the legal marketplace, and is not opposed by Defendant. The Motion for Final Approval will
23 elaborate on the nature of the legal services provided and will also support Class Counsel’s request for
24 the reimbursement of litigation costs and expenses not to exceed Twenty-Five Thousand Dollars and Zero
25 Cents (\$25,000.00). (Rose Decl., ¶¶ 44). The Attorneys’ Fees and Costs that are not ultimately approved
26 by the Court shall instead be included in the Net Settlement Amount to be distributed to Settlement Class
27 Members. (Settlement Agreement, ¶ 12).

28 ///

1 **IX. THE CLASS NOTICE AND THE OPT-OUT AND OBJECTION PROCESS**
2 **MEETS DUE PROCESS REQUIREMENTS**

3 The Parties have jointly drafted the Class Notice, which will be mailed to the Class Members and
4 PAGA Employees. (*Id.*, Exh. A). The Class Notice will include information regarding the nature of the
5 Action, a summary of the terms of the Settlement, the Class definition, information on how to object to
6 and/or opt-out of the Class Settlement and to dispute Workweeks and/or PAGA Workweeks, and the date
7 of the Final Approval Hearing. (*Ibid*). The Class Notice will list each Class Member's total Workweeks
8 and their estimated Individual Settlement Share and each PAGA Employee's total PAGA Workweeks
9 and their estimated Individual PAGA Payment. (*Ibid*).

10 Within fourteen (14) calendar days after entry of the preliminary approval order, Defendant will
11 provide a list in a formatted readable Microsoft Office Excel spreadsheet to the Settlement Administrator
12 containing the following information for each Class Member: full name; last known mailing address;
13 Social Security number; number of Workweeks; and number of PAGA Workweeks during the relevant
14 PAGA Period (collectively referred to as the "Class List"). (*Id.*, ¶¶ 9.a and 26). Within fourteen (14)
15 calendar days after receiving the Class List from Defendant, the Settlement Administrator will perform a
16 search based on the National Change of Address Database or other similar services available, such as
17 provided by Experian, for information to update and correct for any known or identifiable address
18 changes, and will mail a Class Notice in English and Spanish to all Class Members and PAGA Employees
19 via First-Class U.S. Mail, using the most current, known mailing addresses identified by the Settlement
20 Administrator. (*Id.*, ¶ 27.a). The Parties have agreed to use ILYM Group, Inc. as the Settlement
21 Administrator. (Rose Decl., ¶ 46; Settlement Agreement, ¶ 9.gg).

22 In determining whether to approve a settlement of a class action, a trial court has virtually
23 complete discretion as to the manner of giving notice to class members, and review on appeal is governed
24 by the abuse of discretion standard. (*See In re Cellphone Fee Termination Cases*, 186 Cal.App.4th 1380
25 (2010)). Here, Class Counsel is not aware of an alternative method of providing notice to the Class which
26 would result in a higher likelihood of actual notice. (Rose Decl., ¶ 47). The original source of the mailing
27 addresses is from Class Members, who provided the information to Defendant. (*Ibid*).

28 ///

1 Class Members will have forty-five (45) calendar days from the initial mailing of the Class Notice
2 by the Settlement Administrator to submit a Request for Exclusion, Notice of Objection, and/or
3 Workweeks Dispute (“Response Deadline”). (Settlement Agreement, ¶ 9.ff).

4 Any Class Notice returned to the Settlement Administrator as undeliverable on or before the
5 Response Deadline will be sent promptly via First-Class U.S. Mail to the forwarding address affixed
6 thereto and the Settlement Administrator will indicate the date of such re-mailing on the Class Notice.
7 (*Id.*, ¶ 27.b). If no forwarding address is provided, the Settlement Administrator will promptly attempt
8 to determine the correct address using a skip-trace or other search, using the name, address, and/or Social
9 Security number of the Class Member and/or PAGA Employee, and perform a single re-mailing within
10 five (5) calendar days. (*Ibid.*). In the event that a Class Notice is re-mailed to a Class Member and/or
11 PAGA Employee, the Response Deadline for that Class Member and/or PAGA Employee shall be
12 extended fifteen (15) calendar days from the original Response Deadline. (*Id.*, ¶ 9.ff).

13 Class Members and PAGA Employees will have an opportunity to dispute the number of
14 Workweeks and/or PAGA Workweeks to which they have been credited, as reflected in their respective
15 Class Notices, by submitting a timely and valid letter (“Workweek Dispute”) to the Settlement
16 Administrator, by mail, postmarked on or before the Response Deadline. (*Id.*, ¶¶ 9.kk and 28). A
17 Workweeks Dispute must: (a) contain the case name and number of the Action; (b) contain the Class
18 Member’s and/or PAGA Employee’s full name, signature, address, telephone number, and the last four
19 (4) digits of the Class Member’s and/or PAGA Employee’s Social Security number; (c) clearly state that
20 the Class Member and/or PAGA Employee disputes the number of Workweeks and/or PAGA
21 Workweeks credited to the Class Member and/or PAGA Employee and what the Class Member and/or
22 PAGA Employee contends is the correct number; and (d) be returned by mail to the Settlement
23 Administrator at the specified address, postmarked on or before the Response Deadline. (*Id.*, ¶ 9.kk).

24 Any Class Member wishing to be excluded from the Class Settlement must submit a timely and
25 valid letter (“Request for Exclusion”) to the Settlement Administrator, by mail, postmarked on or before
26 the Response Deadline. (*Id.*, ¶¶ 9.ee and 29). A Request for Exclusion must: (a) contain the case name
27 and number of the Action; (b) contain the Class Member’s full name, signature, address, telephone
28 number, and last four (4) digits of the Class Member’s Social Security number; (c) clearly state that the

1 Class Member does not wish to be included in the Class Settlement; and (d) be returned by mail to the
2 Settlement Administrator at the specified address, postmarked on or before the Response Deadline. (*Id.*,
3 ¶ 9.ee). Notwithstanding the above, all PAGA Employees will be bound to the PAGA Settlement and
4 will be issued their Individual PAGA Payment, irrespective of whether they submit a Request for
5 Exclusion. (*Id.*, ¶ 29).

6 To object to the Class Settlement, Settlement Class Members must submit a timely and complete
7 written objection (“Notice of Objection”) to the Settlement Administrator, by mail, postmarked on or
8 before the Response Deadline. (*Id.*, ¶¶ 9.s and 30). A Notice of Objection must: (a) contain the case
9 name and number of the Action; (b) contain the objector’s full name, signature, address, telephone
10 number, and the last four (4) digits of the objector’s Social Security number; (c) contain a written
11 statement of all grounds for the objection accompanied by any legal support for such objection; (d)
12 contain copies of any papers, briefs, or other documents upon which the objection is based; and (e) be
13 returned by mail to the Settlement Administrator at the specified address, postmarked on or before the
14 Response Deadline. (*Id.*, ¶ 9.s). Settlement Class Members, individually or through counsel, may also
15 present their objection orally at the Final Approval Hearing, regardless of whether they have submitted a
16 Notice of Objection. (*Id.*, ¶ 30).

17 **X. CONCLUSION**

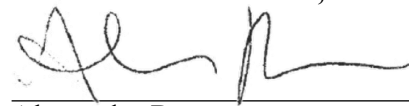
18 For all of the foregoing reasons, Plaintiffs respectfully request that this Court grant Plaintiffs’
19 Motion for Preliminary Approval of Class Action and PAGA Settlement and the relief requested herein.

20 Respectfully submitted,

21 Dated: October 23, 2025

BLACKSTONE LAW, APC

22 By:



23 Alexandra Rose
24 Attorneys for Plaintiffs Ariana Crisafulli
25 and Gina Marie Giovacchini
26
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